



**ECTOR COUNTY HOSPITAL DISTRICT
BOARD OF DIRECTORS MEETING
MARCH 4, 2025 – 5:30 p.m.
MEDICAL CENTER HOSPITAL BOARD ROOM (2ND FLOOR)
500 W 4TH STREET, ODESSA, TEXAS**

AGENDA (p.1-2)

- I. CALL TO ORDER**..... Wallace Dunn, President
- II. ROLL CALL AND ECHD BOARD MEMBER ATTENDANCE/ABSENCES**..... Wallace Dunn
- III. INVOCATION**..... Chaplain Doug Herget
- IV. PLEDGE OF ALLEGIANCE** Wallace Dunn
- V. MISSION / VISION / VALUES OF MEDICAL CENTER HEALTH SYSTEM**.....David Dunn (p.3)
- VI. AWARDS AND RECOGNITION**
 - A. March 2025 Associates of the Month** Russell Tippin
 - Nurse - Abigail Levario Carrasco
 - Clinical – Teresa Sanchez Deleon
 - Non-Clinical - Maria Guadalupe Lopez Garcia
 - B. Net Promoter Score Recognition**..... Russell Tippin
 - ProCare Walk-in Clinic
- VII. CONFLICT OF INTEREST DISCLOSURE BY ANY BOARD MEMBER**
- VIII. PUBLIC COMMENTS ON AGENDA ITEMS**
- IX. CONSENT AGENDA** Wallace Dunn (p.4-34)
(These items are considered to be routine or have been previously discussed, and can be approved in one motion, unless a Director asks for separate consideration of an item.)
 - A. Consider Approval of Regular Meeting Minutes, February 11, 2025**
 - B. Consider Approval of Joint Conference Committee, February 25, 2024**
 - C. Consider Approval of Federally Qualified Health Center Monthly Report, January 2025**
- X. COMMITTEE REPORTS**
 - A. Finance Committee**Don Hallmark (p.35-76)
 - 1. Financial Report for Month Ended January 31, 2025
 - 2. Consent Agenda
 - a. Consider Approval of Morrison Agreement Renewal

b. Consider Approval of Newborn Hearing Screening Services Contract Renewal

- B. Executive Policy Committee**Bryn Dodd
- XI. CONSIDER APPROVAL OF ENDOWMENT FUNDS DISTRIBUTION** Russell Tippin
- XII. TTUHSC AT THE PERMIAN BASIN REPORT** Dr. Timothy Benton
- XIII. CONSIDER CERTIFICATION OF UNOPPOSED CANDIDATES** Steve Steen (p.77)
- XIV. CONSIDER ORDER OF CANCELLATION OF ELECTION OF DIRECTORS DISTRICT 1 AND 5**
..... Steve Steen
- XV. PRESIDENT/CHIEF EXECUTIVE OFFICER’S REPORT AND ACTIONS**
..... Russell Tippin (p.78-82)
 - A. Measles Update**
 - B. FEMA Funds**
 - C. Pilot Payment – 1PointFive**
 - D. Ad hoc Report(s)**
- XVI. EXECUTIVE SESSION**

Meeting held in closed session involving any of the following: (1) Consultation with attorney regarding legal matters and legal issues pursuant to Section 551.071 of the Texas Government Code; and (2) Deliberation regarding negotiations for health care services, pursuant to Section 551.085 of the Texas Government Code.
- XVII. ITEMS FOR CONSIDERATION FROM EXECUTIVE SESSION**
 - A. Consider Approval of MCH ProCare Provider Agreements**
 - B. Consider Approval of Enterprise Zone Tax Abatement Agreement**
- XVIII. ADJOURNMENT** Wallace Dunn

If during the course of the meeting covered by this notice, the Board of Directors needs to meet in executive session, then such closed or executive meeting or session, pursuant to Chapter 551, Texas Government Code, will be held by the Board of Directors on the date, hour and place given in this notice or as soon after the commencement of the meeting covered by this notice as the Board of Directors may conveniently meet concerning any and all subjects and for any and all purposes permitted by Chapter 551 of said Government Code.

MISSION

Medical Center Health System is a community-based teaching organization dedicated to providing high quality and affordable healthcare to improve the health and wellness of all residents of the Permian Basin.

VISION

MCHS will be the premier source for health and wellness.

VALUES

I-ntegrity

C-ustomer centered

A-ccountability

R-espect

E-xcellence

**ECTOR COUNTY HOSPITAL DISTRICT
BOARD OF DIRECTORS
REGULAR BOARD MEETING
FEBRUARY 11, 2025 – 5:30 p.m.**

MINUTES OF THE MEETING

MEMBERS PRESENT:

Wallace Dunn, President
Don Hallmark, Vice President
Bryn Dodd
Richard Herrera
David Dunn
Will Kappauf
Kathy Rhodes

OTHERS PRESENT:

Steve Ewing, Chief Financial Officer
Matt Collins, Chief Operating Officer
Steve Steen, Chief Legal Counsel
Kim Leftwich, Chief Nursing Officer
Dr. Jeffrey Pinnow, Chief of Staff
Dr. Nimat Alam, Vice Chief of Staff
Grant Trollope, Assistant Chief Financial Officer
Kerstin Connolly, Paralegal
Lisa Russell, Executive Assistant to the CEO
Various other interested members of the
Medical Staff, employees, and citizens

I. CALL TO ORDER

Wallace Dunn, President, called the meeting to order at 5:31 p.m. in the Ector County Hospital District Board Room at Medical Center Hospital. Notice of the meeting was properly posted as required by the Open Meetings Act.

II. ROLL CALL AND ECHD BOARD MEMBER ATTENDANCE/ABSENCES

Wallace Dunn called roll, and all members were present.

III. INVOCATION

Chaplain Doug Herget offered the invocation.

IV. PLEDGE OF ALLEGIANCE

Wallace Dunn led the Pledge of Allegiance to the United States and Texas flags.

V. MISSION/VISION OF MEDICAL CENTER HEALTH SYSTEM

Richard Herrera presented the Mission, Vision and Values of Medical Center Health System.

VI. AWARDS AND RECOGNITION

A. February 2025 Associates of the Month

Matt Collins, Chief Operating Officer, introduced the February 2025 Associates of the Month as follows:

- Clinical – Pamela R. Randall
- Non-Clinical – Jazmin S. Rosas
- Nurse – Pete Carrasco Flores Jr.

B. Net Promoter Score Recognition

Matt Collins, Chief Operating Officer, introduced the Net Promoter Score High Performer(s).

- Angela Green, NP
- Stephanie Kubacak, M.D.

VII. CHECK PRESENTATION FROM HUMAN BEAN

Alison Pradon, Vice President of Development, thanked the Human Bean of West Texas for raising \$10,300 through their annual Coffee for A Cure campaign. A check was presented to the Medical Center Health System Foundation.

VIII. CONFLICT OF INTEREST DISCLOSURE BY ANY BOARD MEMBER

No conflicts were disclosed.

IX. PUBLIC COMMENTS ON AGENDA ITEMS

No comments from the public were received.

X. CONSENT AGENDA

- A. Consider Approval of Regular Meeting Minutes, January 14, 2025**
- B. Consider Approval of Joint Conference Committee, January 28, 2025**
- C. Consider Approval of Federally Qualified Health Center Monthly Report, December 2024**

David Dunn moved, and Richard Herrera seconded the motion to approve the items listed on the Consent Agenda as presented. The motion carried unanimously.

XI. COMMITTEE REPORTS

A. Finance Committee

1. Quarterly Investment Report – Quarter 1, FY 2025
2. Quarterly Investment Officer's Certification
3. Financial Report for Month Ended December 31, 2024
4. Consent Agenda
 - a. Consider Approval of TD Industries Contract Renewal.
 - b. Consider Approval of the Service Agreement for Velys Robot for Total Knee.

- c. Consider Approval of Additional Funds for IsoRx.
- d. Consider Approval of Purchase of Skytron Surgical Tables & Accessories – MCH Foundation Funding Approved.
5. Consider Approval of Strata Software Use Agreement.
6. Consider Approval of Baxter Healthcare Agreement.
7. Consider Approval of Junum Agreement.
8. Consider Approval of Siemens Negative Pressure Monitors Purchase.

Don Hallmark moved, and Will Kappauf seconded the motion to approve the Finance Committee report as presented. The motion carried.

B. Executive Policy Committee

The Executive Policy Committee met on January 30, 2025 to review and approve ten (10) MCH policies meeting the committee guidelines. The committee recommends approval of the submitted policies as presented.

Bryn Dodd moved, and Kathy Rhodes seconded the motion to approve the Executive Policy Committee report as presented. The motion carried.

XII. TTUHSC AT THE PERMIAN BASIN REPORT

Dr. Timothy Benton provided the TTUHSC at the Permian Basin report. This report was informational only and no action was taken.

XIII. 2025 EOC MANAGEMENT PLANS

Amanda Everett, Director of Emergency Management and Safety, presented the 2025 management plans to the Board for approval.

Kathy Rhodes moved, and Richard Herrera seconded the motion to approve the 2025 EOC management plans as presented. The motion carried.

XIV. CONTRACT FOR ELECTION SERVICES

Steve Steen, Chief Legal Counsel, presented the Contract for Election Services to the Board for approval.

Don Hallmark moved, and Bryn Dodd seconded the motion to approve the Contract for Election Services as presented. The motion carried.

XV. PRESIDENT/CHIEF EXECUTIVE OFFICER'S REPORT AND ACTIONS

A. Project Oasis

Steve Steen, Chief Legal Counsel, reported to the Board about a new PILOT project, Project Oasis. They are offering \$195,000 over a 10-year period.

This report was informational only. No action was taken.

B. Ad hoc Reports

No other reports were provided.

XVI. EXECUTIVE SESSION

Wallace Dunn stated that the Board would go into Executive Session for the meeting held in closed session involving any of the following: (1) Consultation with attorney regarding legal matters and legal issues pursuant to Section 551.071 of the Texas Government Code; (2) Deliberation regarding negotiations for health care services, pursuant to Section 551.085 of the Texas Government Code; (3) Deliberation regarding Real Property pursuant to Section 551.072 of the Texas Government Code; and (4) to receive the Compliance Report from the Chief Compliance Officer pursuant to Section 161.032 of the Texas Health and Safety Code.

ATTENDEES for the entire Executive Session: ECHD Board members, Bryn Dodd, Will Kappauf, Richard Herrera, David Dunn, Don Hallmark, Wallace Dunn, Kathy Rhodes and Steve Steen, Chief Legal Counsel.

Kelly Cecil, Chief of Police, presented the annual crime statistics to the ECHD Board of Directors during Executive Session, and then was excused from the remainder of Executive Session.

Gingie Sredanovich, Chief Compliance and Privacy Officer, presented the compliance update to the ECHD Board of Directors during Executive Session, and then was excused from the remainder of Executive Session.

Kathy Rhodes and Wallace Dunn led the board in discussion about the diabetic clinic.

Steve Steen, Chief Legal Counsel, reported to the ECHD Board about the 42nd Street Clinic sale.

Adiel Alvarado, President ProCare, presented the ProCare provider agreement to the ECHD Board of Directors during Executive Session, and then was excused from the remainder of Executive Session.

Steve Steen, Chief Legal Counsel, led the board in discussion about naming opportunities at UTPB.

Steve Steen, Chief Legal Counsel, led the board in discussions about the new ICE mandate and Governor Abbott's immigration mandate.

Steve Ewing, Chief Financial Officer, Matt Collins, Chief Operating Officer, and Kerstin Connolly, Paralegal, were excused from the remainder of Executive Session.

The ECHD Board members engaged in discussions about legal matters with Chief Legal Counsel.

Executive Session began at 5:51 p.m.

Executive Session ended at 7:25 p.m.

No action was taken during Executive Session.

XVII. ITEMS FOR CONSIDERATION FROM EXECUTIVE SESSION

A. Consider Approval of MCH ProCare Provider Agreements.

Wallace Dunn presented the following new contracts:

- Raymond Martinez, M.D. – This is a new one (1) year OB/GYN Contract.
- Amber Vetter, NP – This is a new three (3) year Cardiology Contract.
- Jessica Mendoza, NP – This is a new three (3) year Critical Care Contract.
- Bien Baquirin, NP – This is a new one (1) year Urgent Care Contract.

Wallace Dunn presented the following renewal:

- Adrian Ramirez, NP – This is three (3) year renewal of a Hospitalist Contract.

Kathy Rhodes moved, and Bryn Dodd seconded the motion to approve the MCH ProCare Provider Agreements as presented. The motion carried.

XVIII.ADJOURNMENT

There being no further business to come before the Board, Wallace Dunn adjourned the meeting at 7:25 p.m.

Respectfully submitted,



David Dunn, Secretary
Ector County Hospital District Board of Directors



March 4, 2025

**ECTOR COUNTY HOSPITAL DISTRICT
BOARD OF DIRECTORS**

Item to be considered:

Medical Staff and Allied Health Professionals Staff Applicants

Statement of Pertinent Facts:

Pursuant to Article 7 of the Medical Staff Bylaws, the application process for the following Medical Staff and Allied Health Professional applicants is complete. The Joint Conference Committee and the Medical Executive Committee recommend approval of privileges or scope of practice and membership to the Medical Staff or Allied Health Professionals Staff for the following applicants, effective upon Board Approval.

Medical Staff:

Applicant	Department	Specialty/Privileges	Group	Dates
Ogechika Alozie, MD	Medicine	Infectious Disease		03/04/2025-03/03/2026
**Gyongyi Okechuku, MD	Hospitalist	Hospitalist		03/04/2025-03/03/2026
Thomas Tsai, MD	Hospitalist	Hospitalist		03/04/2025-03/03/2026

Allied Health:

Applicant	Department	AHP Category	Specialty/Privileges	Group	Sponsoring Physician(s)	Dates
Shawn Gasaway, NP	Emergency Medicine	AHP	Nurse Practitioner	BEPO	Dr. Roy Diaz	03/04/2025-03/03/2027

*Please grant temporary Privileges

Advice, Opinions, Recommendations and Motions:

If the Hospital District Board of Directors concurs, the following motion is in order: Accept the recommendation of the Medical Executive Committee and the Joint Conference Committee and approve privileges and membership to the Medical Staff as well as scope of practice and Allied Health Professional Staff membership for the above listed applicants.

Jeffrey Pinnow, MD Chief of Staff
Executive Committee Chair
/MM



March 4, 2025

**ECTOR COUNTY HOSPITAL DISTRICT
BOARD OF DIRECTORS**

Item to be considered:

Reappointment of the Medical Staff and/or Allied Health Professional Staff

Statement of Pertinent Facts:

The Medical Executive Committee and the Joint Conference Committee recommends approval of the following reappointments of the Medical Staff and Allied Health Professional Staff's submitted. These reappointment recommendations are made pursuant to and in accordance with Article 5 of the Medical Staff Bylaws.

Medical Staff:

Applicant	Department	Status Criteria Met	Staff Category	Specialty/ Privileges	Group	Changes to Privileges	Dates
Yulia Bronstein,	Radiology	Yes	Telemedicine	Telemedicine	VRAD	None	04/01/2025-03/31/2027
Murthy Chamarthy, MD	Radiology	Yes	Associate	Radiology	ProCare	None	04/01/2025-03/31/2026
Amy Childs, MD	Radiology	Yes	Telemedicine	Telemedicine	American	None	04/01/2025-03/31/2026
Dennis Choi, MD	Surgery	Yes	Associate to Active	Trauma	MCH Trauma Care	Yes Updated Privilege form	04/01/2025-03/31/2027
Madhuri Jakkam Setty, MD	Medicine	Yes	Associate	Psychiatry	TTUHSC	Yes Updated Privilege form	04/01/2025-03/31/2026
Sam Kim, MD	Internal Medicine	Yes	Active	Internal Medicine	ProCare	None	04/01/2025-03/31/2027
Sudhakar Konda, MD	Family Medicine	Yes	Associate	Family Medicine	TTUHSC	None	04/01/2025-03/31/2026
Darrell Parsons, MD	Internal Medicine	Yes	Associate	Internal Medicine	First Physicians	None	04/01/2025-03/31/2026
Ronald Sunken, MD	Radiology	Yes	Telemedicine	Telemedicine	VRAD	None	04/01/2025-03/31/2027



Medical Center Hospital

A Member of Medical Center Health System

Dwan Turner, MD	OB/GYN	Yes	Associate	OB/GYN	Jackson & Cocker	None	04/01/2025-03/31/2026
Wendy Wong, MD	Radiology	Yes	Telemedicine	Telemedicine	American Radiology	None	04/01/2025-03/31/2026
Varunsiri Atti, MD	Cardiology	Yes	Associate	Cardiology	ProCare	None	05/01/2025-04/30/2026
Sudip Bose, MD	Emergency Medicine	Yes	Active	Emergency Medicine	BEPO	Yes Updated Privilege Form	05/01/2025-04/30/2027
Joseph Bryan, MD	Anesthesia	Yes	Active	Anesthesia	ProCare	Yes Updated Privilege form	05/01/2025-04/30/2027
Rolando Diaz, MD	Emergency Medicine	Yes	Active	Emergency Medicine	BEPO	Yes Updated Privilege form	05/01/2025-04/30/2027
Sai Gundlapalli, MD	Anesthesia	Yes	Affiliate	Pain Management		None	05/01/2025-04/30/2027
Marlys Munnell, MD	Anesthesia	Yes	Active	Anesthesia	ProCare	Yes Updated Privilege form	05/01/2025-04/30/2027
Jannie Tang, MD	Anesthesia	Yes	Active	Anesthesia	ProCare	Yes, Updated Privilege Form	05/01/2025-04/30/2027
Nathaniel Wolkenfeld, MD	Surgery	Yes	Courtesy	General Surgery		None	05/01/2025-04/30/2027
Hassan Khalid, MD	Internal Medicine	Yes	Active	Internal Medicine	TTUHSC	None	06/01/2025-05/31/2027
Brian Taylor, DO	Emergency Medicine	Yes	Active	Emergency Medicine	BEPO	Yes Updated Privilege form	06/01/2025-05/31/2027



Allied Health Professionals:

Applicant	Department	AHP Category	Specialty / Privileges	Group	Sponsoring Physician	Changes to Privilege	Dates
Melissa Cisneros, NP	Emergency Medicine	AHP	Emergency Medicine	BEPO	Dr. Rolando Diaz	None	04/01/2025-03/31/2027
Joseph Cox, NP	Emergency Medicine	AHP	Emergency Medicine	BEPO	Dr. Shipkey	None	04/01/2025-03/31/2027
Mayra Villa, NP	Family Medicine	AHP	Family Medicine	ProCare	Dr. Getnet Aberra	None	04/01/2025-03/31/2027
Brent Barrett, CRNA	Anesthesia	AHP	Anesthesia	Midwest Anesthesia	Dr. Putta Shankar Bangalore, Dr. Abhishek Jayadevappa, Dr. Marlys Munnell, Dr. Hwang, Dr. Skip Batch, Dr. Joe Bryan, Dr. Jannie Tang, Meghan a Gillala, Dr. P. Reddy	None	05/01/2025-04/30/2027

Advice, Opinions, Recommendations and Motions:

If the Hospital District Board of Directors concurs, the following motion is in order Accept and approve the recommendations of the Medical Executive Committee and the Joint Conference Committee relating to the reappointment of the Medical Staff and/or Allied Health Professional Staff.

Jeffrey Pinnow, MD Chief of Staff Executive Committee
Chair

March 4, 2025

**ECTOR COUNTY HOSPITAL DISTRICT
BOARD OF DIRECTORS**

Item to be considered:

Change in Clinical Privileges

Statement of Pertinent Facts:

The Medical Executive Committee and the Joint Conference Committee recommends the request below on change in clinical privileges. These clinical changes in privileges are recommendations made pursuant to and in accordance with Article 4 of the Medical Staff Bylaws.

Additional Privileges:

Staff Member	Department	Privilege
None		

Advice, Opinions, Recommendations and Motions:

If the Hospital District Board of Directors concurs, the following motion is in order: Accept and approve the recommendations of the Medical Executive Committee and the Joint Conference Committee relating to the change in clinical privileges of the Allied Health Professional Staff.

Jeffrey Pinnow, MD Chief of Staff Executive
Committee Chair
/MM



March 4, 2025

**ECTOR COUNTY HOSPITAL DISTRICT
BOARD OF DIRECTORS**

Item to be considered:

Change in Medical Staff or AHP Staff Status–Resignations/Lapse of Privileges

Statement of Pertinent Facts:

The Medical Executive Committee and the Joint Conference Committee recommends approval of the following changes in staff status. These resignations/lapses of privileges are recommendations made pursuant to and in accordance with Article 4 of the Medical Staff Bylaws.

Resignation/Lapse of Privileges:

Staff Member	Staff Category	Department	Effective Date	Action
Sung Wook Bang, MD	Associate	Hospitalist	2/11/2025	Resignation
Morgan Caughlin, MD	Associate	Hospitalist	2/4/2025	Resignation
Kyungho Choi, MD	Associate	Emergency Medicine	02/05/2025	Lapse in Privileges
Jacquelynn Dorman, NP	AHP	Family Medicine	2/12/2025	Resignation
Catherine Eaton, NP	AHP	Medicine	09/7/2024	Lapse in Privileges
Satish Iduru, MD	Associate	Medicine	06/03/2025	Laps in Privileges
Teayoung Kim, MD	Associate	Hospitalist	2/11/2025	Resignation
Sandra Nieto, NP	AHP	Family Medicine	2/12/2025	Resignation
Bruce Reiner, MD	Telemedicine	Radiology	1/27/2025	Resignation
Araceli Romero, NP	AHP	Family Medicine	2/12/2025	Resignation

Advice, Opinions, Recommendations and Motion:

If the Hospital District Board of Directors concurs, the following motion is in order: Accept and approve the recommendations of the Medical Executive Committee and the Joint Conference Committee to approve the Resignation/Lapse of Privileges.

Jeffrey Pinnow, MD Chief of
Staff Executive Committee
Chair
/MM



March 4, 2025

**ECTOR COUNTY HOSPITAL DISTRICT
BOARD OF DIRECTORS**

Item to be considered:

Change in Medical Staff or AHP Staff Category

Statement of Pertinent Facts:

The Medical Executive Committee and the Joint Conference Committee recommend approval of the following changes in staff status category. The respective departments determined that the practitioners have complied with all Bylaws requirements and are eligible for the changes noted below.

Staff Category Change:

Staff Member	Department	Category
Dennis Choi, MD	Surgery	Associate to Active
Phillip Chae, MD	Medicine	Affiliate to Courtesy
Manmeet Mangat, MD	Medicine	Affiliate to Courtesy

Changes to Credentialing Dates:

Staff Member	Staff Category	Department	Dates
Maria Nguyen, MD	Active	Medicine	04/01/2024- 03/31/2026

Changes of Supervising Physician(s):

Staff Member	Group	Department
None		

Leave of Absence:

Staff Member	Staff Category	Department	Effective Date	Action
None				



March 4, 2025

**ECTOR COUNTY HOSPITAL DISTRICT
 BOARD OF DIRECTORS**

Removal of I-FPPE

Staff Member	Department	Removal/Extension
Murthy Chamarthy, MD	Radiology	I-FPPE Extension
Sudhakar Konda, MD	Family Medicine	I-FPPE Removal
Juliet Lwanga, MD	Hospitalist	I-FPPE Removal

Change Privileges

Staff Member	Department	Privilege
None		

Proctoring Request(s)/Removal(s)

Staff Member	Department	Privilege(s)
None		

Advice, Opinions, Recommendations and Motion:

If the Hospital District Board of Directors concurs, the following motions in order: Accept and approve the recommendations of the Medical Executive Committee and the Joint Conference Committee to approve the staff category changes, changes to the credentialing dates, changes of supervising physicians, leave of absence, removal of I-FPPE, proctoring requests/removals, and change in privileges.

Jeffrey Pinnow, MD Chief of Staff Executive Committee
 Chair
 /MM

Family Health Clinic
March 2025
ECHD Board Update

**ECTOR COUNTY HOSPITAL DISTRICT
FAMILY HEALTH CENTERS COMBINED - OPERATIONS SUMMARY
JANUARY 2025**

	CURRENT MONTH					YEAR TO DATE				
	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR
<u>PATIENT REVENUE</u>										
Outpatient Revenue	\$ 1,943,218	\$ 1,738,585	11.8%	\$ 1,708,885	13.7%	\$ 7,225,623	\$ 6,729,111	7.4%	\$ 6,169,973	17.1%
TOTAL PATIENT REVENUE	\$ 1,943,218	\$ 1,738,585	11.8%	\$ 1,708,885	13.7%	\$ 7,225,623	\$ 6,729,111	7.4%	\$ 6,169,973	17.1%
<u>DEDUCTIONS FROM REVENUE</u>										
Contractual Adjustments	\$ 932,219	\$ 814,968	14.4%	\$ 773,260	20.6%	\$ 3,538,030	\$ 3,143,821	12.5%	\$ 2,758,626	28.3%
Self Pay Adjustments	191,930	82,462	132.7%	52,233	267.4%	583,653	313,174	86.4%	182,078	220.6%
Bad Debts	8,483	61,270	-86.2%	55,573	-84.7%	27,049	235,562	-88.5%	163,836	-83.5%
TOTAL REVENUE DEDUCTIONS	\$ 1,132,632	\$ 958,700	18.1%	\$ 881,067	28.6%	\$ 4,148,733	\$ 3,692,557	12.4%	\$ 3,104,539	33.6%
	58.29%	55.14%		51.56%		57.42%	54.87%		50.32%	
NET PATIENT REVENUE	\$ 810,587	\$ 779,885	3.9%	\$ 827,818	-2.1%	\$ 3,076,890	\$ 3,036,554	1.3%	\$ 3,065,434	0.4%
<u>OTHER REVENUE</u>										
FHC Other Revenue	\$ 26,367	\$ 39,174	-32.7%	\$ 34,706	-24.0%	\$ 120,359	\$ 156,696	-23.2%	\$ 154,376	-22.0%
TOTAL OTHER REVENUE	\$ 26,367	\$ 39,174	-32.7%	\$ 34,706	-24.0%	\$ 120,359	\$ 156,696	-23.2%	\$ 154,376	-22.0%
NET OPERATING REVENUE	\$ 836,953	\$ 819,059	2.2%	\$ 862,525	-3.0%	\$ 3,197,249	\$ 3,193,250	0.1%	\$ 3,219,810	-0.7%
<u>OPERATING EXPENSE</u>										
Salaries and Wages	\$ 211,205	\$ 195,734	7.9%	\$ 189,351	11.5%	\$ 809,072	\$ 745,043	8.6%	\$ 788,799	2.6%
Benefits	33,504	27,757	20.7%	31,806	5.3%	137,961	111,057	24.2%	131,745	4.7%
Physician Services	638,562	498,196	28.2%	497,529	28.3%	2,206,569	1,992,784	10.7%	1,661,236	32.8%
Cost of Drugs Sold	99,171	62,716	58.1%	32,946	201.0%	394,512	239,897	64.5%	168,618	134.0%
Supplies	17,301	20,065	-13.8%	12,127	42.7%	73,927	78,423	-5.7%	61,495	20.2%
Utilities	4,320	7,826	-44.8%	4,874	-11.4%	19,762	24,274	-18.6%	21,744	-9.1%
Repairs and Maintenance	2,494	2,099	18.8%	3,248	-23.2%	6,730	8,396	-19.8%	5,699	18.1%
Leases and Rentals	727	1,212	-40.0%	566	28.4%	4,328	4,848	-10.7%	6,811	-36.5%
Other Expense	1,000	1,427	-29.9%	1,000	0.0%	5,219	5,708	-8.6%	4,000	30.5%
TOTAL OPERATING EXPENSES	\$ 1,008,284	\$ 817,032	23.4%	\$ 773,448	30.4%	\$ 3,658,079	\$ 3,210,430	13.9%	\$ 2,850,147	28.3%
Depreciation/Amortization	\$ 21,510	\$ 25,319	-15.0%	\$ 24,948	-13.8%	\$ 86,401	\$ 100,651	-14.2%	\$ 99,836	-13.5%
TOTAL OPERATING COSTS	\$ 1,029,794	\$ 842,351	22.3%	\$ 798,396	29.0%	\$ 3,744,480	\$ 3,311,081	13.1%	\$ 2,949,984	26.9%
NET GAIN (LOSS) FROM OPERATIONS	\$ (192,841)	\$ (23,292)	727.9%	\$ 64,129	-400.7%	\$ (547,231)	\$ (117,831)	364.4%	\$ 269,826	-302.8%
Operating Margin	-23.04%	-2.84%	710.2%	7.44%	-409.9%	-17.12%	-3.69%	363.8%	8.38%	-304.2%

	CURRENT MONTH					YEAR TO DATE				
	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR
Total Visits	4,108	3,995	2.8%	3,684	11.5%	16,005	15,331	4.4%	14,219	12.6%
Average Revenue per Office Visit	473.03	435.19	8.7%	463.87	2.0%	451.46	438.92	2.9%	433.92	4.0%
Hospital FTE's (Salaries and Wages)	47.8	44.5	7.4%	44.7	7.1%	46.6	42.7	9.1%	46.2	0.8%

**ECTOR COUNTY HOSPITAL DISTRICT
FAMILY HEALTH CLINIC - SOUTH - OPERATIONS SUMMARY
JANUARY 2025**

	CURRENT MONTH					YEAR TO DATE				
	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR
PATIENT REVENUE										
Outpatient Revenue	\$ 172,538	\$ 171,386	0.7%	\$ 134,956	27.8%	\$ 689,524	\$ 629,719	9.5%	\$ 572,593	20.4%
TOTAL PATIENT REVENUE	\$ 172,538	\$ 171,386	0.7%	\$ 134,956	27.8%	\$ 689,524	\$ 629,719	9.5%	\$ 572,593	20.4%
DEDUCTIONS FROM REVENUE										
Contractual Adjustments	\$ 59,922	\$ 59,678	0.4%	\$ 64,900	-7.7%	\$ 232,885	\$ 219,273	6.2%	\$ 278,733	-16.4%
Self Pay Adjustments	58,461	16,757	248.9%	11,431	411.4%	231,426	61,571	275.9%	57,301	303.9%
Bad Debts	(2,011)	9,584	-121.0%	5,772	-134.8%	2,586	35,215	-92.7%	22,570	-88.5%
TOTAL REVENUE DEDUCTIONS	\$ 116,372	\$ 86,019	35.3%	\$ 82,102	41.7%	\$ 466,897	\$ 316,059	47.7%	\$ 358,603	30.2%
	67.4%	50.2%		60.8%		67.7%	50.2%		62.6%	
NET PATIENT REVENUE	\$ 56,166	\$ 85,367	-34.2%	\$ 52,854	6.3%	\$ 222,627	\$ 313,660	-29.0%	\$ 213,989	4.0%
OTHER REVENUE										
FHC Other Revenue	\$ 26,367	\$ 39,174	0.0%	\$ 34,706	-24.0%	\$ 120,359	\$ 156,696	0.0%	\$ 154,376	-22.0%
TOTAL OTHER REVENUE	\$ 26,367	\$ 39,174	-32.7%	\$ 34,706	-24.0%	\$ 120,359	\$ 156,696	-23.2%	\$ 154,376	-22.0%
NET OPERATING REVENUE	\$ 82,533	\$ 124,541	-33.7%	\$ 87,560	-5.7%	\$ 342,986	\$ 470,356	-27.1%	\$ 368,365	-6.9%
OPERATING EXPENSE										
Salaries and Wages	\$ 59,727	\$ 55,269	8.1%	\$ 57,776	3.4%	\$ 235,399	\$ 203,074	15.9%	\$ 247,965	-5.1%
Benefits	9,475	7,838	20.9%	9,705	-2.4%	40,140	30,270	32.6%	41,415	-3.1%
Physician Services	78,716	69,696	12.9%	49,980	57.5%	317,476	278,784	13.9%	219,739	44.5%
Cost of Drugs Sold	35,174	9,794	259.1%	4,372	704.4%	144,549	35,986	301.7%	18,127	697.4%
Supplies	4,342	6,375	-31.9%	21,432	-79.7%	12,778	24,973	-48.8%	26,547	-51.9%
Utilities	2,101	3,949	-46.8%	2,660	-21.0%	8,783	12,090	-27.4%	10,403	-15.6%
Repairs and Maintenance	1,062	1,278	-16.9%	1,794	-40.8%	2,715	5,112	-46.9%	3,115	-12.9%
Leases and Rentals	524	606	-13.6%	526	-0.4%	2,895	2,424	19.4%	2,167	33.6%
Other Expense	1,000	1,427	-29.9%	1,000	0.0%	5,219	5,708	-8.6%	4,000	30.5%
TOTAL OPERATING EXPENSES	\$ 192,120	\$ 156,232	23.0%	\$ 149,245	28.7%	\$ 769,953	\$ 598,421	28.7%	\$ 573,479	34.3%
Depreciation/Amortization	\$ 4,048	\$ 4,083	-0.8%	\$ 4,048	0.0%	\$ 16,193	\$ 16,283	-0.6%	\$ 16,239	-0.3%
TOTAL OPERATING COSTS	\$ 196,168	\$ 160,315	22.4%	\$ 153,294	28.0%	\$ 786,146	\$ 614,704	27.9%	\$ 589,718	33.3%
NET GAIN (LOSS) FROM OPERATIONS	\$ (113,636)	\$ (35,774)	-217.6%	\$ (65,734)	-72.9%	\$ (443,161)	\$ (144,348)	-207.0%	\$ (221,353)	-100.2%
Operating Margin	-137.69%	-28.72%	379.3%	-75.07%	83.4%	-129.21%	-30.69%	321.0%	-60.09%	115.0%

	CURRENT MONTH					YEAR TO DATE				
	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR
Medical Visits	626	614	2.0%	492	27.2%	2,541	2,256	12.6%	2,066	23.0%
Average Revenue per Office Visit	275.62	279.13	-1.3%	274.30	0.5%	271.36	279.13	-2.8%	277.15	-2.1%
Hospital FTE's (Salaries and Wages)	10.3	10.4	-1.3%	11.2	-8.4%	10.2	9.7	6.0%	11.7	-12.6%

**ECTOR COUNTY HOSPITAL DISTRICT
FAMILY HEALTH CLINIC - WEST UNIVERSITY - OPERATIONS SUMMARY
JANUARY 2025**

	CURRENT MONTH					YEAR TO DATE				
	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR
PATIENT REVENUE										
Outpatient Revenue	\$ 233,253	\$ 207,976	12.2%	\$ 223,504	4.4%	\$ 881,748	\$ 783,700	12.5%	\$ 787,330	12.0%
TOTAL PATIENT REVENUE	\$ 233,253	\$ 207,976	12.2%	\$ 223,504	4.4%	\$ 881,748	\$ 783,700	12.5%	\$ 787,330	12.0%
DEDUCTIONS FROM REVENUE										
Contractual Adjustments	\$ 101,133	\$ 154,725	-34.6%	\$ 120,606	-16.1%	\$ 363,537	\$ 583,039	-37.6%	\$ 393,033	-7.5%
Self Pay Adjustments	50,956	36,676	38.9%	14,808	244.1%	189,756	138,202	37.3%	67,502	181.1%
Bad Debts	(1,121)	11,165	-110.0%	4,645	-124.1%	8,323	42,073	-80.2%	29,066	-71.4%
TOTAL REVENUE DEDUCTIONS	\$ 150,968	\$ 202,566	-25.5%	\$ 140,059	7.8%	\$ 561,615	\$ 763,314	-26.4%	\$ 489,600	14.7%
	64.72%	97.40%		62.66%		63.69%	97.40%		62.18%	
NET PATIENT REVENUE	\$ 82,285	\$ 5,410	1421.0%	\$ 83,446	-1.4%	\$ 320,133	\$ 20,386	1470.4%	\$ 297,729	7.5%
OTHER REVENUE										
FHC Other Revenue	\$ -	\$ -	0.0%	\$ -	0.0%	\$ -	\$ -	0.0%	\$ -	0.0%
TOTAL OTHER REVENUE	\$ -	\$ -	0.0%	\$ -	0.0%	\$ -	\$ -	0.0%	\$ -	0.0%
NET OPERATING REVENUE	\$ 82,285	\$ 5,410	1421.0%	\$ 83,446	-1.4%	\$ 320,133	\$ 20,386	1470.4%	\$ 297,729	7.5%
OPERATING EXPENSE										
Salaries and Wages	\$ 29,925	\$ 33,694	-11.2%	\$ 18,718	59.9%	\$ 104,714	\$ 126,966	-17.5%	\$ 80,747	29.7%
Benefits	4,747	4,778	-0.6%	3,144	51.0%	17,856	18,926	-5.7%	13,486	32.4%
Physician Services	55,776	57,658	-3.3%	54,806	1.8%	224,809	230,632	-2.5%	189,089	18.9%
Cost of Drugs Sold	5,417	3,976	36.2%	2,260	139.8%	19,971	14,982	33.3%	7,973	150.5%
Supplies	1,344	1,854	-27.5%	517	160.2%	5,542	7,067	-21.6%	5,898	-6.0%
Utilities	2,219	3,877	-42.8%	2,215	0.2%	10,980	12,184	-9.9%	11,341	-3.2%
Repairs and Maintenance	-	-	0.0%	-	100.0%	-	-	0.0%	-	100.0%
Leases and Rentals	36	40	-9.9%	40	-9.9%	191	160	19.1%	160	19.1%
Other Expense	-	-	0.0%	-	0.0%	-	-	0.0%	-	0.0%
TOTAL OPERATING EXPENSES	\$ 99,464	\$ 105,877	-6.1%	\$ 81,699	21.7%	\$ 384,063	\$ 410,917	-6.5%	\$ 308,694	24.4%
Depreciation/Amortization	\$ 17,387	\$ 21,161	-17.8%	\$ 20,824	-16.5%	\$ 69,908	\$ 84,068	-16.8%	\$ 83,298	-16.1%
TOTAL OPERATING COSTS	\$ 116,851	\$ 127,038	-8.0%	\$ 102,523	14.0%	\$ 453,971	\$ 494,985	-8.3%	\$ 391,991	15.8%
NET GAIN (LOSS) FROM OPERATIONS	\$ (34,566)	\$ (121,628)	-71.6%	\$ (19,077)	81.2%	\$ (133,838)	\$ (474,599)	-71.8%	\$ (94,262)	42.0%
Operating Margin	-42.01%	-2248.21%	-98.1%	-22.86%	83.7%	-41.81%	-2328.06%	-98.2%	-31.66%	32.0%

	CURRENT MONTH				YEAR TO DATE					
Total Visits	737	686	7.4%	693	6.3%	2,958	2,585	14.4%	2,577	14.8%
Average Revenue per Office Visit	316.49	303.17	4.4%	322.52	-1.9%	298.09	303.17	-1.7%	305.52	-2.4%
Hospital FTE's (Salaries and Wages)	10.5	8.3	26.0%	6.2	69.6%	9.2	7.9	15.8%	6.8	34.3%

**ECTOR COUNTY HOSPITAL DISTRICT
FAMILY HEALTH CLINIC - JBS - OPERATIONS SUMMARY
JANUARY 2025**

	CURRENT MONTH					YEAR TO DATE				
	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR
PATIENT REVENUE										
Outpatient Revenue	\$ 502,323	\$ 388,252	29.4%	\$ 411,614	22.0%	\$ 1,722,633	\$ 1,431,810	20.3%	\$ 1,411,865	22.0%
TOTAL PATIENT REVENUE	\$ 502,323	\$ 388,252	29.4%	\$ 411,614	22.0%	\$ 1,722,633	\$ 1,431,810	20.3%	\$ 1,411,865	22.0%
DEDUCTIONS FROM REVENUE										
Contractual Adjustments	\$ 235,142	\$ 194,611	20.8%	\$ 210,719	11.6%	\$ 833,137	\$ 717,694	16.1%	\$ 710,918	17.2%
Self Pay Adjustments	26,868	8,698	208.9%	11,490	133.8%	66,942	32,076	108.7%	27,064	147.3%
Bad Debts	6,552	12,206	-46.3%	6,673	-1.8%	14,008	45,014	-68.9%	38,144	-63.3%
TOTAL REVENUE DEDUCTIONS	\$ 268,562	\$ 215,515	24.6%	\$ 228,882	17.3%	\$ 914,088	\$ 794,784	15.0%	\$ 776,127	17.8%
	53.46%	55.51%		55.61%		53.06%	55.51%		54.97%	
NET PATIENT REVENUE	\$ 233,761	\$ 172,737	35.3%	\$ 182,732	27.9%	\$ 808,545	\$ 637,026	26.9%	\$ 635,738	27.2%
OTHER REVENUE										
FHC Other Revenue	\$ -	\$ -	0.0%	\$ -	0.0%	\$ -	\$ -	0.0%	\$ -	0.0%
TOTAL OTHER REVENUE	\$ -	\$ -	0.0%	\$ -	0.0%	\$ -	\$ -	0.0%	\$ -	0.0%
NET OPERATING REVENUE	\$ 233,761	\$ 172,737	35.3%	\$ 182,732	27.9%	\$ 808,545	\$ 637,026	26.9%	\$ 635,738	27.2%
OPERATING EXPENSE										
Salaries and Wages	\$ 27,424	\$ 38,696	-29.1%	\$ 31,692	-13.5%	\$ 107,045	\$ 142,702	-25.0%	\$ 127,868	-16.3%
Benefits	4,350	5,487	-20.7%	5,323	-18.3%	18,253	21,271	-14.2%	21,357	-14.5%
Physician Services	87,186	63,193	38.0%	73,417	18.8%	281,481	252,772	11.4%	234,748	19.9%
Cost of Drugs Sold	16,704	21,954	-23.9%	7,038	137.3%	93,224	80,962	15.1%	70,905	31.5%
Supplies	1,928	3,535	-45.4%	(6,674)	-128.9%	22,076	13,179	67.5%	8,309	165.7%
Utilities	-	-	0.0%	-	100.0%	-	-	0.0%	-	100.0%
Repairs and Maintenance	-	-	0.0%	-	100.0%	-	-	0.0%	-	100.0%
Other Expense	-	-	0.0%	-	0.0%	-	-	0.0%	-	0.0%
TOTAL OPERATING EXPENSES	\$ 137,592	\$ 132,865	3.6%	\$ 110,797	24.2%	\$ 522,079	\$ 510,886	2.2%	\$ 463,188	12.7%
Depreciation/Amortization	\$ 75	\$ 75	-0.2%	\$ 75	0.0%	\$ 299	\$ 300	-0.2%	\$ 299	0.0%
TOTAL OPERATING COSTS	\$ 137,667	\$ 132,940	3.6%	\$ 110,872	24.2%	\$ 522,378	\$ 511,186	2.2%	\$ 463,487	12.7%
NET GAIN (LOSS) FROM OPERATIONS	\$ 96,094	\$ 39,797	141.5%	\$ 71,861	33.7%	\$ 286,167	\$ 125,840	127.4%	\$ 172,251	66.1%
Operating Margin	41.11%	23.04%	78.4%	39.33%	4.5%	35.39%	19.75%	79.2%	27.09%	30.6%

	CURRENT MONTH					YEAR TO DATE				
	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR
Total Visits	1,051	929	13.1%	981	7.1%	4,070	3,426	18.8%		0.0%
Average Revenue per Office Visit	477.95	417.92	14.4%	419.59	13.9%	423.25	417.92	1.3%	407.58	3.8%
Hospital FTE's (Salaries and Wages)	6.7	10.6	-36.1%	8.5	-20.8%	7.5	9.8	-23.5%	9.0	-16.8%

**ECTOR COUNTY HOSPITAL DISTRICT
FAMILY HEALTH CLINIC - WOMENS CLINIC- OPERATIONS SUMMARY
JANUARY 2025**

	CURRENT MONTH					YEAR TO DATE				
	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR
PATIENT REVENUE										
Outpatient Revenue	\$ 1,035,103	\$ 970,971	6.6%	\$ 938,811	10.3%	\$ 3,931,718	\$ 3,883,882	1.2%	\$ 3,398,185	15.7%
TOTAL PATIENT REVENUE	\$ 1,035,103	\$ 970,971	6.6%	\$ 938,811	10.3%	\$ 3,931,718	\$ 3,883,882	1.2%	\$ 3,398,185	15.7%
DEDUCTIONS FROM REVENUE										
Contractual Adjustments	\$ 536,022	\$ 405,954	32.0%	\$ 377,036	42.2%	\$ 2,108,471	\$ 1,623,815	29.8%	\$ 1,375,942	53.2%
Self Pay Adjustments	55,644	20,331	173.7%	14,504	283.7%	95,529	81,325	17.5%	30,210	216.2%
Bad Debts	5,063	28,315	-82.1%	38,484	-86.8%	2,132	113,260	-98.1%	74,056	-97.1%
TOTAL REVENUE DEDUCTIONS	\$ 596,729	\$ 454,600	31.3%	\$ 430,024	38.8%	\$ 2,206,133	\$ 1,818,400	21.3%	\$ 1,480,208	49.0%
	57.65%	46.82%		45.81%		56.11%	46.82%		43.56%	
NET PATIENT REVENUE	\$ 438,374	\$ 516,371	-15.1%	\$ 508,787	-13.8%	\$ 1,725,585	\$ 2,065,482	-16.5%	\$ 1,917,977	-10.0%
OTHER REVENUE										
FHC Other Revenue	\$ -	\$ -	0.0%	\$ -	0.0%	\$ -	\$ -	0.0%	\$ -	0.0%
TOTAL OTHER REVENUE	\$ -	\$ -	0.0%	\$ -	0.0%	\$ -	\$ -	0.0%	\$ -	0.0%
NET OPERATING REVENUE	\$ 438,374	\$ 516,371	-15.1%	\$ 508,787	-13.8%	\$ 1,725,585	\$ 2,065,482	-16.5%	\$ 1,917,977	-10.0%
OPERATING EXPENSE										
Salaries and Wages	\$ 94,129	\$ 68,075	38.3%	\$ 81,165	16.0%	\$ 361,913	\$ 272,301	32.9%	\$ 332,219	8.9%
Benefits	14,932	9,654	54.7%	13,634	9.5%	61,712	40,590	52.0%	55,487	11.2%
Physician Services	416,885	307,649	35.5%	319,326	30.6%	1,382,803	1,230,596	12.4%	1,017,659	35.9%
Cost of Drugs Sold	41,876	26,992	55.1%	19,276	117.2%	136,768	107,967	26.7%	71,613	91.0%
Supplies	9,687	8,301	16.7%	(3,148)	-407.7%	33,530	33,204	1.0%	20,741	61.7%
Utilities	-	-	0.0%	-	100.0%	-	-	0.0%	-	100.0%
Repairs and Maintenance	1,432	821	74.4%	1,454	-1.5%	4,015	3,284	22.3%	2,584	55.4%
Leases and Rentals	167	566	-70.5%	-	0.0%	1,243	2,264	-45.1%	4,484	-72.3%
Other Expense	-	-	0.0%	-	0.0%	-	-	0.0%	-	0.0%
TOTAL OPERATING EXPENSES	\$ 579,108	\$ 422,058	37.2%	\$ 431,707	34.1%	\$ 1,981,985	\$ 1,690,206	17.3%	\$ 1,504,787	31.7%
Depreciation/Amortization	\$ -	\$ -	0.0%	\$ -	100.0%	\$ -	\$ -	0.0%	\$ -	100.0%
TOTAL OPERATING COSTS	\$ 579,108	\$ 422,058	37.2%	\$ 431,707	34.1%	\$ 1,981,985	\$ 1,690,206	17.3%	\$ 1,504,787	31.7%
NET GAIN (LOSS) FROM OPERATIONS	\$ (140,734)	\$ 94,313	-249.2%	\$ 77,079	-282.6%	\$ (256,399)	\$ 375,276	-168.3%	\$ 413,190	-162.1%
Operating Margin	-32.10%	18.26%	-275.8%	15.15%	-311.9%	-14.86%	18.17%	-181.8%	21.54%	-169.0%

	CURRENT MONTH					YEAR TO DATE				
	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR
Total Visits	1,694	1,766	-4.1%	1,518	11.6%	6,436	7,064	-8.9%	6,112	5.3%
Average Revenue per Office Visit	611.04	549.81	11.1%	618.45	-1.2%	610.89	549.81	11.1%	555.99	9.9%
Hospital FTE's (Salaries and Wages)	20.3	15.2	33.3%	18.7	8.4%	19.7	15.4	28.4%	18.7	5.5%

**ECTOR COUNTY HOSPITAL DISTRICT
FAMILY HEALTH CLINIC COMBINED
JANUARY 2025**

	MONTHLY REVENUE						YTD REVENUE					
	Clements	West	JBS	Womens	Total	%	Clements	West	JBS	Womens	Total	%
Medicare	\$ 47,662	\$ 59,831	\$ 645	\$ 52,111	\$ 160,249	8.2%	\$ 218,735	\$ 201,204	\$ 645	\$ 177,200	\$ 597,784	8.3%
Medicaid	33,800	35,086	355,187	282,741	706,813	36.4%	112,715	132,890	1,183,398	1,227,558	2,656,561	36.8%
FAP	-	-	-	-	-	0.0%	-	-	-	-	-	0.0%
Commercial	26,452	70,747	121,054	648,962	867,215	44.6%	106,004	279,502	453,886	2,390,280	3,229,671	44.7%
Self Pay	55,544	48,892	23,319	24,928	152,684	7.9%	239,242	216,278	78,112	68,909	602,541	8.3%
Other	9,080	18,698	2,119	26,361	56,258	2.9%	12,828	51,874	6,593	67,771	139,065	1.9%
Total	\$ 172,538	\$ 233,253	\$ 502,323	\$ 1,035,103	\$ 1,943,218	100.0%	\$ 689,524	\$ 881,748	\$ 1,722,633	\$ 3,931,718	\$ 7,225,623	100.0%

	MONTHLY PAYMENTS						YEAR TO DATE PAYMENTS					
	Clements	West	JBS	Womens	Total	%	Clements	West	JBS	Womens	Total	%
Medicare	\$ 21,885	\$ 23,184	\$ -	\$ 14,681	\$ 59,750	8.4%	\$ 97,851	\$ 79,642	\$ -	\$ 61,252	\$ 238,746	9.5%
Medicaid	17,041	20,084	163,623	\$ 90,643	291,391	41.2%	38,082	66,879	561,758	356,866	1,023,584	40.9%
FAP	-	-	-	\$ -	-	0.0%	-	-	-	-	-	0.0%
Commercial	9,781	29,393	56,576	\$ 162,590	258,340	36.5%	34,935	115,307	208,621	557,835	916,699	36.7%
Self Pay	7,472	12,484	9,004	\$ 60,050	89,010	12.6%	35,518	48,414	39,703	168,169	291,804	11.7%
Other	340	5,113	625	\$ 2,556	8,634	1.2%	1,200	12,200	4,177	12,809	30,387	1.2%
Total	\$ 56,519	\$ 90,257	\$ 229,828	\$ 330,520	\$ 707,124	100.0%	\$ 207,586	\$ 322,443	\$ 814,260	\$ 1,156,931	\$ 2,501,221	100.0%

**ECTOR COUNTY HOSPITAL DISTRICT
FAMILY HEALTH CLINIC CLEMENTS
JANUARY 2025**

REVENUE BY PAYOR

	CURRENT MONTH				YEAR TO DATE			
	CURRENT YEAR		PRIOR YEAR		CURRENT YEAR		PRIOR YEAR	
	GROSS REVENUE	%	GROSS REVENUE	%	GROSS REVENUE	%	GROSS REVENUE	%
Medicare	\$ 47,662	27.6%	\$ 45,411	33.6%	\$ 218,735	31.7%	184,870	32.3%
Medicaid	33,800	19.6%	23,660	17.5%	112,715	16.3%	102,844	18.0%
PHC	-	0.0%	-	0.0%	-	0.0%	-	0.0%
Commercial	26,452	15.3%	23,708	17.6%	106,004	15.4%	100,812	17.6%
Self Pay	55,544	32.2%	41,810	31.0%	239,242	34.7%	183,692	32.0%
Other	9,080	5.3%	367	0.3%	12,828	1.9%	375	0.1%
TOTAL	\$ 172,538	100.0%	\$ 134,956	100.0%	\$ 689,524	100.0%	572,593	100.0%

PAYMENTS BY PAYOR

	CURRENT MONTH				YEAR TO DATE			
	CURRENT YEAR		PRIOR YEAR		CURRENT YEAR		PRIOR YEAR	
	PAYMENTS	%	PAYMENTS	%	PAYMENTS	%	PAYMENTS	%
Medicare	21,885	38.7%	\$ 16,842	42.0%	\$ 97,851	47.2%	77,792	41.4%
Medicaid	17,041	30.2%	8,801	21.9%	38,082	18.3%	48,508	25.8%
PHC	-	0.0%	-	0.0%	-	0.0%	-	0.0%
Commercial	9,781	17.3%	11,600	28.9%	34,935	16.8%	40,741	21.7%
Self Pay	7,472	13.2%	3,011	7.5%	35,518	17.1%	20,715	11.0%
Other	340	0.6%	(133)	-0.3%	1,200	0.6%	270	0.1%
TOTAL	\$ 56,519	100.0%	\$ 40,122	100.0%	\$ 207,586	100.0%	188,026	100.0%

**ECTOR COUNTY HOSPITAL DISTRICT
FAMILY HEALTH CLINIC WEST UNIVERSITY
JANUARY 2025**

REVENUE BY PAYOR

	CURRENT MONTH				YEAR TO DATE			
	CURRENT YEAR		PRIOR YEAR		CURRENT YEAR		PRIOR YEAR	
	GROSS REVENUE	%	GROSS REVENUE	%	GROSS REVENUE	%	GROSS REVENUE	%
Medicare	\$ 59,831	25.7%	\$ 51,434	23.0%	\$ 201,204	22.8%	\$ 194,096	24.7%
Medicaid	35,086	15.0%	\$ 48,590	21.7%	132,890	15.1%	144,006	18.3%
PHC	-	0.0%	\$ -	0.0%	-	0.0%	-	0.0%
Commercial	70,747	30.3%	\$ 60,647	27.1%	279,502	31.7%	222,486	28.3%
Self Pay	48,892	21.0%	\$ 53,532	24.0%	216,278	24.5%	193,120	24.5%
Other	18,698	8.0%	\$ 9,300	4.2%	51,874	5.9%	33,622	4.3%
TOTAL	\$ 233,253	100.0%	\$ 223,504	100.0%	\$ 881,748	100.0%	\$ 787,330	100.0%

PAYMENTS BY PAYOR

	CURRENT MONTH				YEAR TO DATE			
	CURRENT YEAR		PRIOR YEAR		CURRENT YEAR		PRIOR YEAR	
	PAYMENTS	%	PAYMENTS	%	PAYMENTS	%	PAYMENTS	%
Medicare	\$ 23,184	25.7%	\$ 17,323	25.4%	\$ 79,642	24.7%	\$ 73,920	29.4%
Medicaid	20,084	22.3%	20,203	29.6%	\$ 66,879	20.7%	58,992	23.5%
PHC	-	0.0%	-	0.0%	-	0.0%	-	0.0%
Commercial	29,393	32.5%	21,965	32.2%	115,307	35.8%	84,216	33.5%
Self Pay	12,484	13.8%	5,495	8.1%	48,414	15.0%	25,490	10.1%
Other	5,113	5.7%	3,226	4.7%	12,200	3.8%	8,842	3.5%
TOTAL	\$ 90,257	100.0%	\$ 68,212	100.0%	\$ 322,443	100.0%	\$ 251,461	100.0%

**ECTOR COUNTY HOSPITAL DISTRICT
FAMILY HEALTH CLINIC JBS
JANUARY 2025**

REVENUE BY PAYOR

	CURRENT MONTH				YEAR TO DATE			
	CURRENT YEAR		PRIOR YEAR		CURRENT YEAR		PRIOR YEAR	
	GROSS REVENUE	%	GROSS REVENUE	%	GROSS REVENUE	%	GROSS REVENUE	%
Medicare	\$ 645	0.1%	\$ -	0.0%	\$ 645	0.0%	\$ 68	0.0%
Medicaid	355,187	70.8%	\$ 266,192	64.7%	1,183,398	68.8%	959,288	67.9%
PHC	-	0.0%	\$ -	0.0%	-	0.0%	-	0.0%
Commercial	121,054	24.1%	\$ 126,628	30.8%	453,886	26.3%	385,366	27.3%
Self Pay	23,319	4.6%	\$ 17,361	4.2%	78,112	4.5%	57,127	4.0%
Other	2,119	0.4%	\$ 1,433	0.3%	6,593	0.4%	10,017	0.7%
TOTAL	\$ 502,323	100.0%	\$ 411,614	100.0%	\$ 1,722,633	100.0%	\$ 1,411,865	100.0%

PAYMENTS BY PAYOR

	CURRENT MONTH				YEAR TO DATE			
	CURRENT YEAR		PRIOR YEAR		CURRENT YEAR		PRIOR YEAR	
	PAYMENTS	%	PAYMENTS	%	PAYMENTS	%	PAYMENTS	%
Medicare	\$ -	0.0%	\$ -	0.0%	\$ -	0.0%	\$ -	0.0%
Medicaid	163,623	71.2%	103,496	70.6%	561,758	69.0%	356,727	69.0%
PHC	-	0.0%	-	0.0%	-	0.0%	-	0.0%
Commercial	56,576	24.6%	38,241	26.1%	208,621	25.6%	138,469	26.8%
Self Pay	9,004	3.9%	4,323	2.9%	39,703	4.9%	19,212	3.7%
Other	625	0.3%	486	0.3%	4,177	0.5%	2,482	0.5%
TOTAL	\$ 229,828	100.0%	\$ 146,546	100.0%	\$ 814,260	100.0%	\$ 516,889	100.0%

**ECTOR COUNTY HOSPITAL DISTRICT
FAMILY HEALTH CLINIC - WOMENS CLINIC
JANUARY 2025**

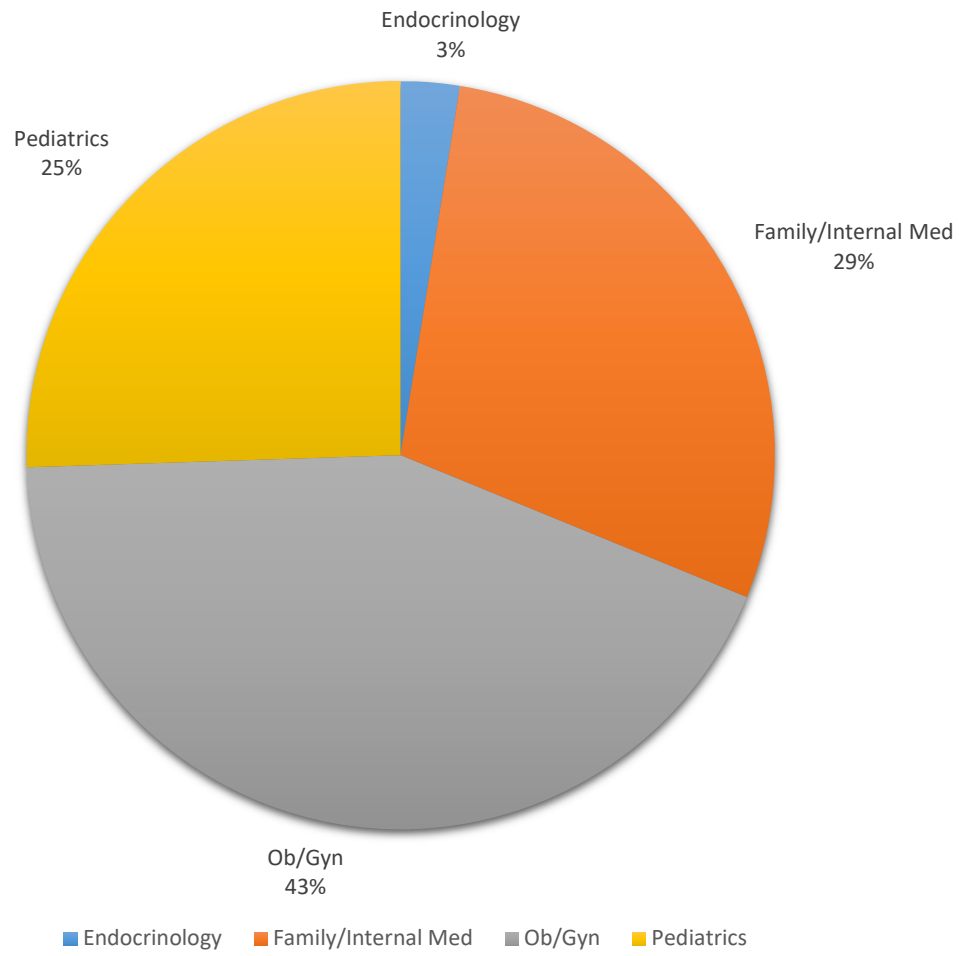
REVENUE BY PAYOR

	CURRENT MONTH				YEAR TO DATE			
	CURRENT YEAR		PRIOR YEAR		CURRENT YEAR		PRIOR YEAR	
	GROSS REVENUE	%	GROSS REVENUE	%	GROSS REVENUE	%	GROSS REVENUE	%
Medicare	\$ 52,111	5.0%	\$ 39,361	4.2%	\$ 177,200	4.5%	\$ 146,277	4.3%
Medicaid	282,741	27.3%	\$ 320,848	34.2%	1,227,558	31.2%	1,140,889	33.6%
PHC	-	0.0%	\$ -	0.0%	-	0.0%	-	0.0%
Commercial	648,962	62.8%	\$ 525,730	56.0%	2,390,280	60.8%	1,959,344	57.7%
Self Pay	24,928	2.4%	\$ 41,119	4.4%	68,909	1.8%	106,498	3.1%
Other	26,361	2.5%	\$ 11,753	1.3%	67,771	1.7%	45,176	1.3%
TOTAL	\$ 1,035,103	100.0%	\$ 938,811	100.0%	\$ 3,931,718	100.0%	\$ 3,398,185	100.0%

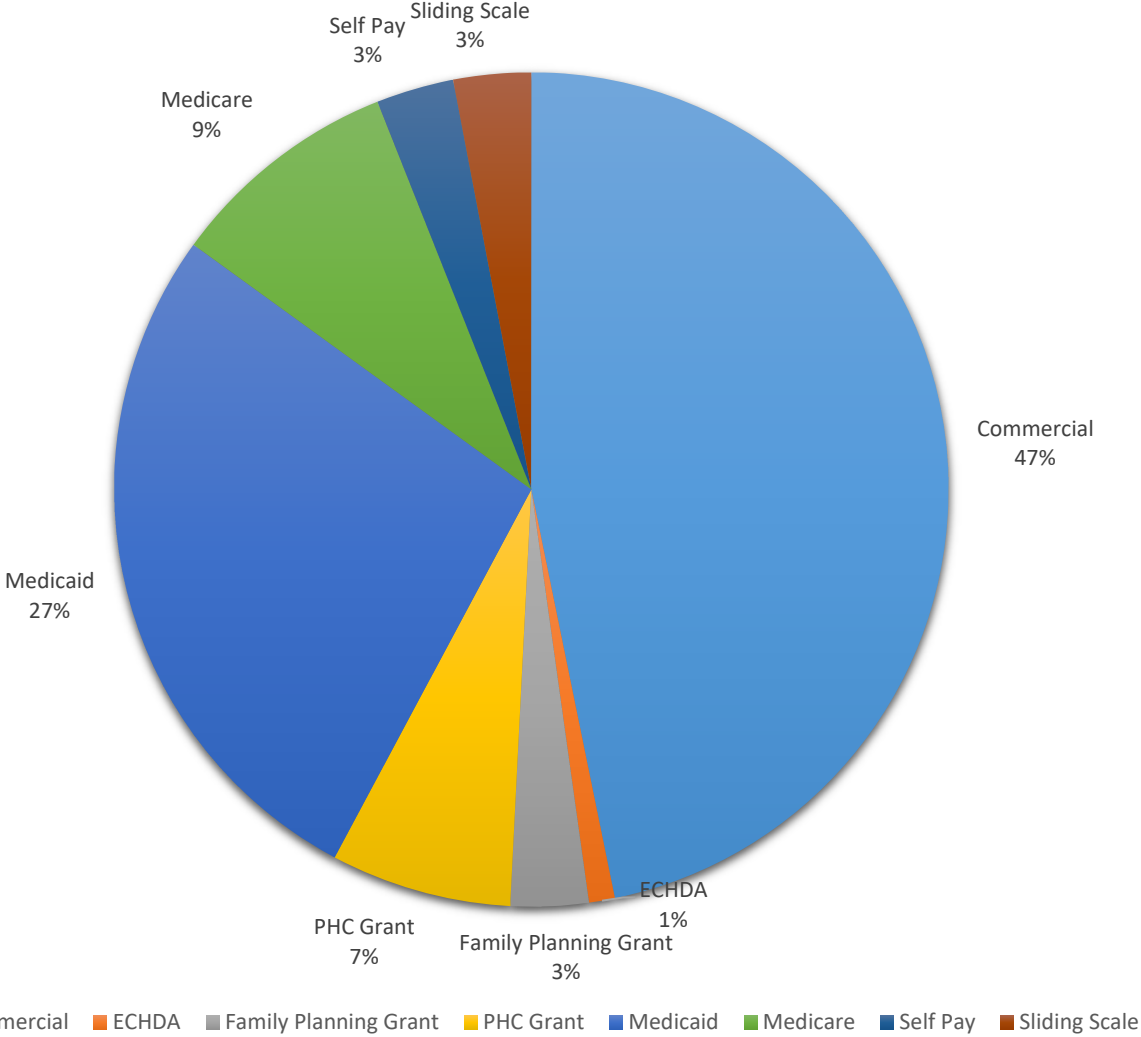
PAYMENTS BY PAYOR

	CURRENT MONTH				YEAR TO DATE			
	CURRENT YEAR		PRIOR YEAR		CURRENT YEAR		PRIOR YEAR	
	PAYMENTS	%	PAYMENTS	%	PAYMENTS	%	PAYMENTS	%
Medicare	\$ 14,681	4.4%	\$ 7,232	3.0%	\$ 61,252	5.3%	\$ 25,070	3.4%
Medicaid	90,643	27.4%	64,497	26.7%	356,866	30.8%	140,753	19.2%
PHC	-	0.0%	-	0.0%	-	0.0%	-	0.0%
Commercial	162,590	49.2%	132,801	54.9%	557,835	48.3%	389,408	53.1%
Self Pay	60,050	18.2%	33,959	14.0%	168,169	14.5%	170,701	23.3%
Other	2,556	0.8%	3,493	1.4%	12,809	1.1%	8,058	1.1%
TOTAL	\$ 330,520	100.0%	\$ 241,981	100.0%	\$ 1,156,931	100.0%	\$ 733,989	100.0%

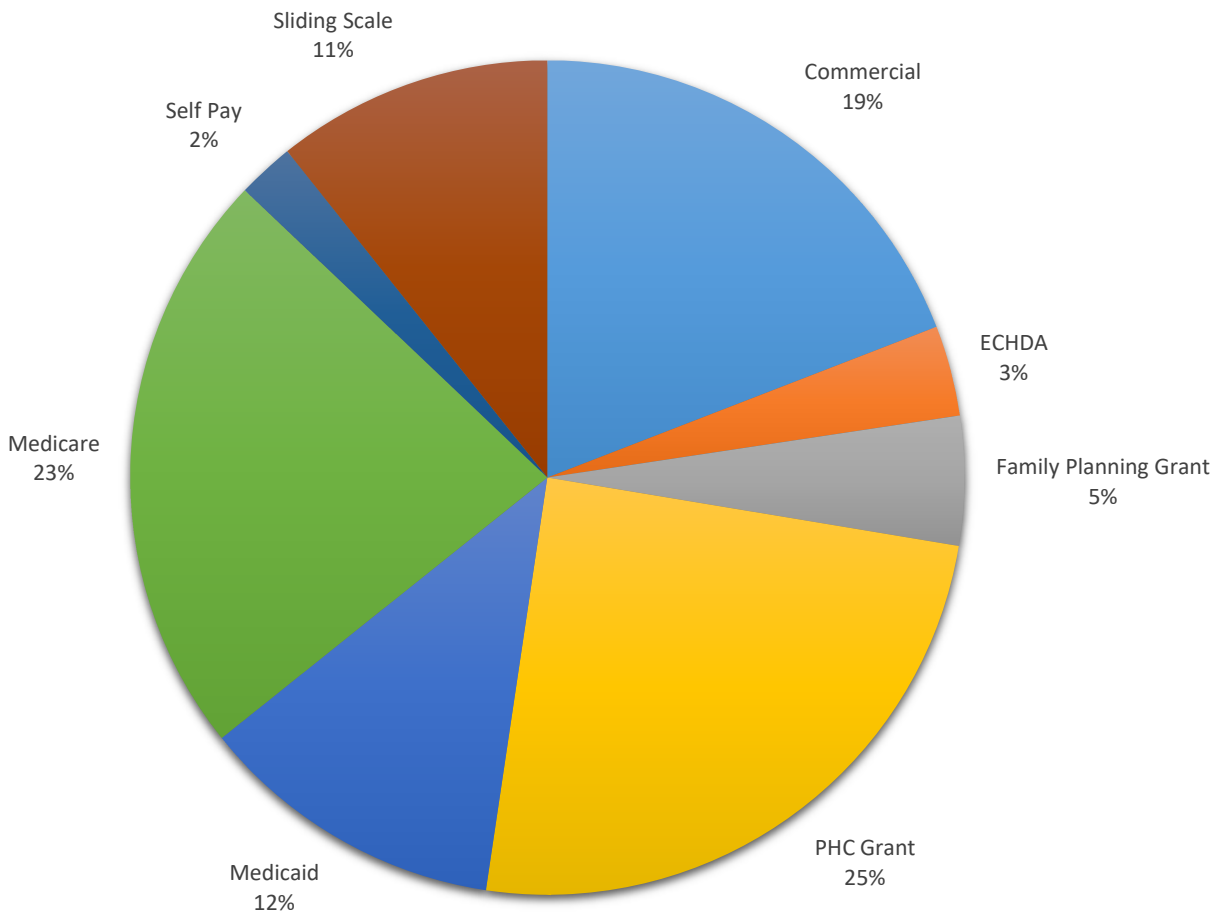
FHC January Visits By Service



Total FHC January Visits by Financial Class

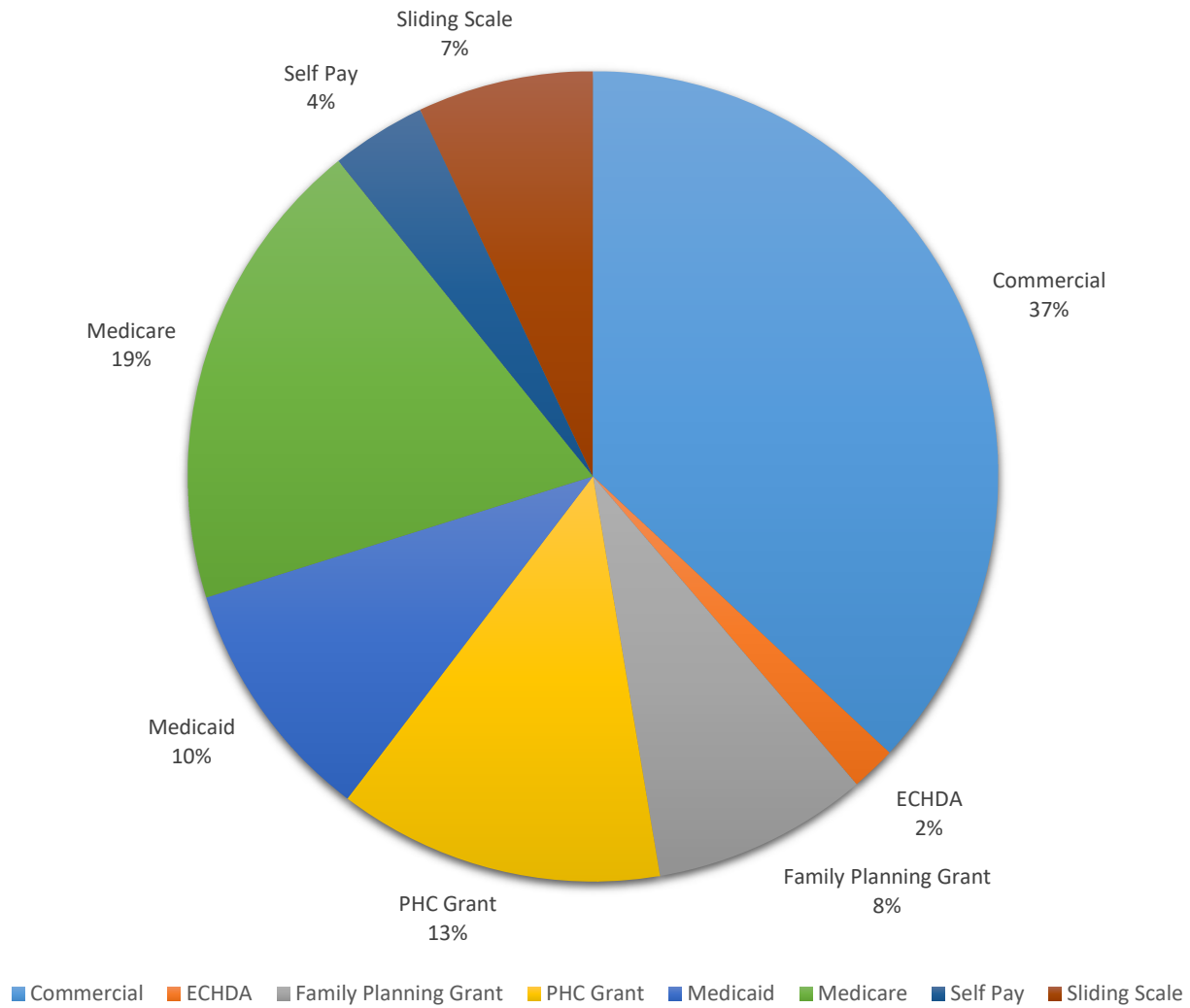


FHC Clements January Visits by Financial Class

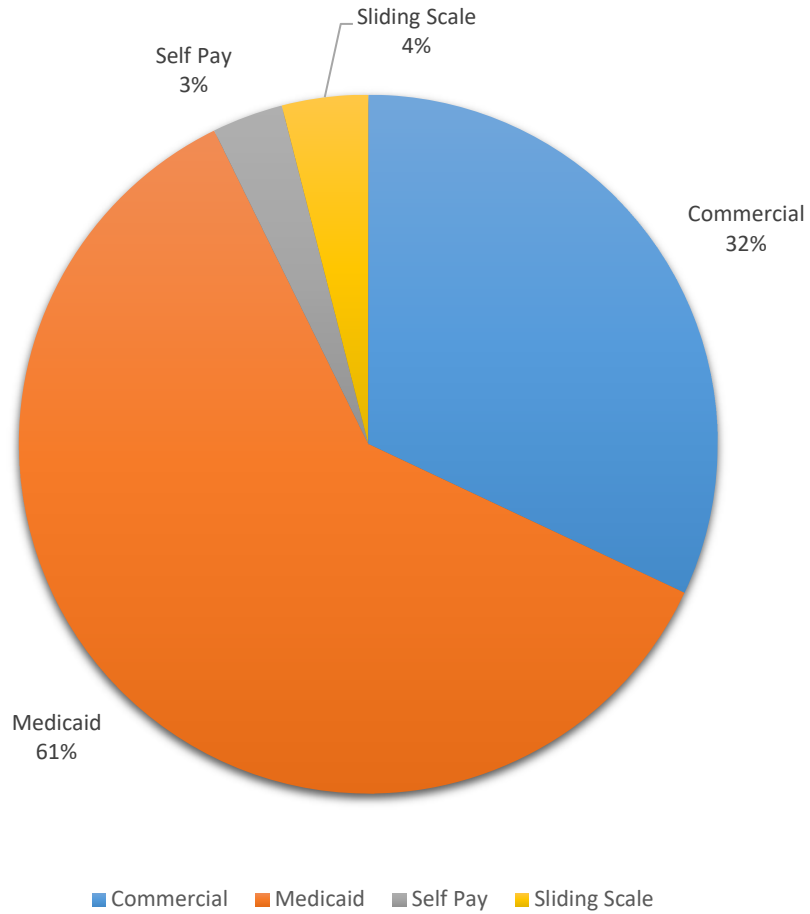


Commercial ECHDA Family Planning Grant PHC Grant Medicaid Medicare Self Pay Sliding Scale

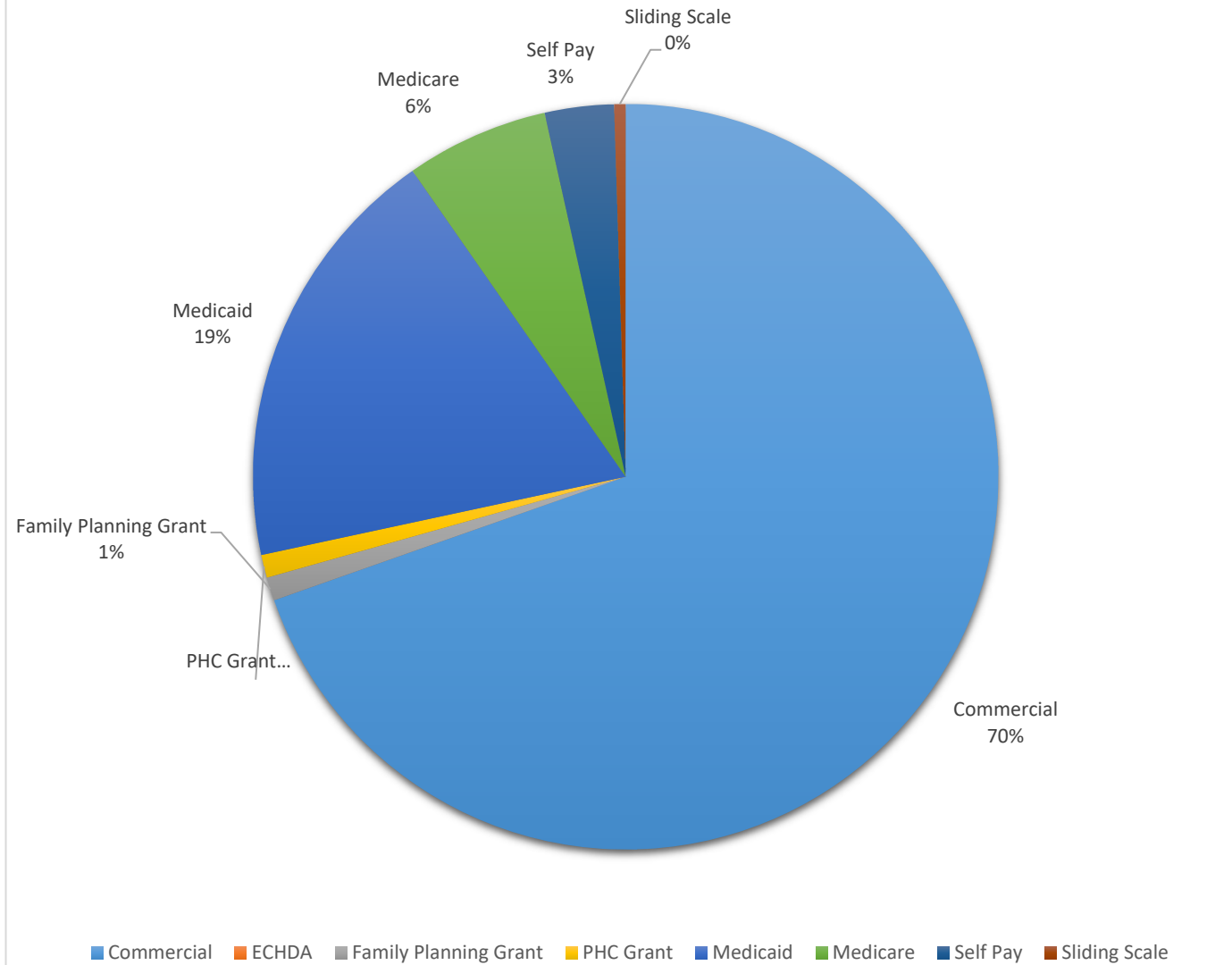
FHC West University January Visits by Financial Class



Healthy Kids Clinic January Visits by Financial Class



Womens Clinic January Visits by Financial Class



FHC Executive Director's Report-March 2025

- **Staffing Update:**
 - **Women's Clinic:** The Women's Clinic is currently in search of an Ultrasound Tech and LVN.
 - **Healthy Kids Clinic:** The Healthy Kids Clinic is currently in search of a LVN and Medical Assistant.

- **Provider Update:**
 - **West University:** We are currently searching for a Family Medicine physician, Pediatrician, and Nurse Practitioner for our West University location.
 - **Women's Clinic:** The Women's Clinic is currently searching for two OB/Gyns. Site visit scheduled for March 11, 2025 with Dr. Abdalla.

- **HRSA 340B Annual Recertification:** The 340B annual recertification process was completed 2/11/25 for the four FQHC locations. All FQHC locations are in active status with HRSA's Office of Pharmacy Affairs.

- **FQHC Look A Like Recertification Update:** Our annual recertification application was approved by HRSA. Our current annual certification period is 4/1/25 to 3/31/26.

**ECTOR COUNTY HOSPITAL DISTRICT
MONTHLY STATISTICAL REPORT
JANUARY 2025**

	CURRENT MONTH					YEAR-TO-DATE				
	ACTUAL	BUDGET		PRIOR YEAR		ACTUAL	BUDGET		PRIOR YEAR	
		AMOUNT	VAR.%	AMOUNT	VAR.%		AMOUNT	VAR.%	AMOUNT	VAR.%
Hospital InPatient Admissions										
Acute / Adult	1,188	1,352	-12.1%	1,241	-4.3%	4,628	4,943	-6.4%	4,655	-0.6%
Neonatal ICU (NICU)	27	21	28.6%	18	50.0%	88	75	17.3%	84	4.8%
Total Admissions	1,215	1,373	-11.5%	1,259	-3.5%	4,716	5,018	-6.0%	4,739	-0.5%
Patient Days										
Adult & Pediatric	4,968	4,955	0.3%	4,727	5.1%	17,775	18,116	-1.9%	17,631	0.8%
ICU	484	494	-2.0%	493	-1.8%	1,796	1,804	-0.4%	1,822	-1.4%
CCU	490	478	2.5%	492	-0.4%	1,779	1,748	1.8%	1,805	-1.4%
NICU	357	329	8.5%	323	10.5%	1,708	1,179	44.9%	1,158	47.5%
Total Patient Days	6,299	6,256	0.7%	6,035	4.4%	23,058	22,847	0.9%	22,416	2.9%
Observation (Obs) Days	829	741	11.9%	517	60.3%	3,181	2,709	17.4%	2,455	29.6%
Nursery Days	274	323	-15.2%	302	-9.3%	1,107	1,181	-6.3%	1,215	-8.9%
Total Occupied Beds / Bassinets	7,402	7,320	1.1%	6,854	8.0%	27,346	26,737	2.3%	26,086	4.8%
Average Length of Stay (ALOS)										
Acute / Adult & Pediatric	5.00	4.38	14.1%	4.60	8.7%	4.61	4.38	5.2%	4.57	1.0%
NICU	13.22	15.67	-15.6%	17.94	-26.3%	19.41	15.72	23.5%	13.79	40.8%
Total ALOS	5.18	4.56	13.8%	4.79	8.2%	4.89	4.55	7.4%	4.73	3.4%
Acute / Adult & Pediatric w/o OB	5.83			5.33	9.4%	5.53			5.34	3.5%
Average Daily Census	203.2	201.8	0.7%	194.7	4.4%	187.5	185.7	0.9%	182.2	2.9%
Hospital Case Mix Index (CMI)	1.7218	1.7180	0.2%	1.7044	1.0%	1.7769	1.7180	3.4%	1.6966	4.7%
CMI Adjusted LOS	3.01	2.65	13.5%	2.81	7.1%	2.75	2.65	3.8%	2.79	-1.3%
Medicare										
Admissions	477	554	-13.9%	499	-4.4%	1,846	2,021	-8.7%	1,855	-0.5%
Patient Days	2,752	2,866	-4.0%	2,800	-1.7%	10,040	10,438	-3.8%	10,220	-1.8%
Average Length of Stay	5.77	5.17	11.5%	5.61	2.8%	5.44	5.16	5.3%	5.51	-1.3%
Case Mix Index	1.8780	1.9465	-3.5%	2.0078	-6.5%	2.0011	1.9465	2.8%	2.0010	0.0%
Medicaid										
Admissions	118	137	-13.9%	136	-13.2%	458	501	-8.6%	509	-10.0%
Patient Days	531	530	0.2%	481	10.4%	2,168	1,940	11.8%	1,976	9.7%
Average Length of Stay	4.50	3.87	16.3%	3.54	27.2%	4.73	3.87	22.2%	3.88	21.9%
Case Mix Index	1.2545	1.1174	12.3%	1.1525	8.9%	1.2615	1.1174	12.9%	1.0834	16.4%
Commercial										
Admissions	384	433	-11.3%	392	-2.0%	1,551	1,584	-2.1%	1,462	6.1%
Patient Days	1,768	1,794	-1.4%	1,730	2.2%	6,919	6,564	5.4%	6,108	13.3%
Average Length of Stay	4.60	4.14	11.1%	4.41	4.3%	4.46	4.14	7.7%	4.18	6.8%
Case Mix Index	1.6791	1.6559	1.4%	1.5299	9.8%	1.6873	1.6559	1.9%	1.5794	6.8%
Self Pay										
Admissions	202	215	-6.0%	208	-2.9%	723	787	-8.1%	800	-9.6%
Patient Days	1,040	904	15.0%	924	12.6%	3,175	3,310	-4.1%	3,538	-10.3%
Average Length of Stay	5.15	4.20	22.4%	4.44	15.9%	4.39	4.21	4.4%	4.42	-0.7%
Case Mix Index	1.6829	1.5885	5.9%	1.5488	8.7%	1.7353	1.5885	9.2%	1.5227	14.0%
All Other										
Admissions	34	34	0.0%	24	41.7%	138	125	10.4%	113	22.1%
Patient Days	208	163	27.6%	100	108.0%	756	599	26.2%	574	31.7%
Average Length of Stay	6.12	4.79	27.6%	4.17	46.8%	5.48	4.79	14.3%	5.08	7.8%
Case Mix Index	2.0550	2.0742	-0.9%	2.0572	-0.1%	2.0397	2.0742	-1.7%	2.0453	-0.3%
Radiology										
InPatient	5,077	5,219	-2.7%	5,128	-1.0%	18,699	19,058	-1.9%	18,905	-1.1%
OutPatient	8,192	9,679	-15.4%	7,948	3.1%	34,411	35,397	-2.8%	32,463	6.0%
Cath Lab										
InPatient	903	744	21.4%	588	53.6%	2,620	2,720	-3.7%	2,683	-2.3%
OutPatient	420	610	-31.1%	498	-15.7%	1,551	2,229	-30.4%	1,916	-19.1%
Laboratory										
InPatient	90,515	89,532	1.1%	85,483	5.9%	329,713	326,971	0.8%	320,385	2.9%
OutPatient	79,052	78,736	0.4%	73,370	7.7%	294,009	287,941	2.1%	277,167	6.1%
Other										
Deliveries	180	190	-5.3%	180	0.0%	726	695	4.5%	738	-1.6%
Surgical Cases										
InPatient	240	276	-13.0%	230	4.3%	973	1,009	-3.6%	898	8.4%
OutPatient	504	592	-14.9%	453	11.3%	2,171	2,164	0.3%	2,015	7.7%
Total Surgical Cases	744	868	-14.3%	683	8.9%	3,144	3,173	-0.9%	2,913	7.9%
GI Procedures (Endo)										
InPatient	117	160	-26.9%	139	-15.8%	536	585	-8.4%	552	-2.9%
OutPatient	138	210	-34.3%	154	-10.4%	685	768	-10.8%	762	-10.1%
Total GI Procedures	255	370	-31.1%	293	-13.0%	1,221	1,353	-9.8%	1,314	-7.1%

**ECTOR COUNTY HOSPITAL DISTRICT
MONTHLY STATISTICAL REPORT
JANUARY 2025**

	CURRENT MONTH					YEAR-TO-DATE				
	ACTUAL	BUDGET		PRIOR YEAR		ACTUAL	BUDGET		PRIOR YEAR	
		AMOUNT	VAR.%	AMOUNT	VAR.%		AMOUNT	VAR.%	AMOUNT	VAR.%
OutPatient (O/P)										
Emergency Room Visits	6,402	5,742	11.5%	5,715	12.0%	22,005	21,002	4.8%	21,605	1.9%
Observation Days	829	741	11.9%	517	60.3%	3,181	2,709	17.4%	2,455	29.6%
Other O/P Occasions of Service	21,150	21,863	-3.3%	21,300	-0.7%	80,364	79,955	0.5%	82,276	-2.3%
Total O/P Occasions of Svc.	28,381	28,346	0.1%	27,532	3.1%	105,550	103,666	1.8%	106,336	-0.7%
Hospital Operations										
Manhours Paid	302,195	310,435	-2.7%	287,530	5.1%	1,192,469	1,176,535	1.4%	1,138,393	4.8%
FTE's	1,705.9	1,752.5	-2.7%	1,623.2	5.1%	1,696.6	1,673.9	1.4%	1,619.7	4.8%
Adjusted Patient Days	11,429	12,111	-5.6%	11,166	2.4%	43,813	44,114	-0.7%	42,704	2.6%
Hours / Adjusted Patient Day	26.44	25.63	3.2%	25.75	2.7%	27.22	26.67	2.0%	26.67	2.1%
Occupancy - Actual Beds	55.2%	57.8%	-4.5%	52.9%	4.4%	50.9%	53.2%	-4.3%	49.5%	2.9%
FTE's / Adjusted Occupied Bed	4.6	4.5	3.2%	4.5	2.7%	4.8	4.7	2.1%	4.7	2.1%
Family Health Clinic - Clements										
Total Medical Visits	626	614	2.0%	492	27.2%	2,541	2,256	12.6%	2,066	23.0%
Manhours Paid	1,822	1,846	-1.3%	1,988	-8.4%	7,188	6,783	6.0%	8,226	-12.6%
FTE's	10.3	10.4	-1.3%	11.2	-8.4%	10.2	9.7	6.0%	11.7	-12.6%
Family Health Clinic - West University										
Total Medical Visits	737	686	7.4%	693	6.3%	2,958	2,585	14.4%	2,577	14.8%
Manhours Paid	1,861	1,477	26.0%	1,098	69.6%	6,440	5,563	15.8%	4,796	34.3%
FTE's	10.5	8.3	26.0%	6.2	69.6%	9.2	7.9	15.8%	6.8	34.3%
Family Health Clinic - JBS										
Total Medical Visits	1,051	929	13.1%	981	7.1%	4,070	3,426	18.8%	3,464	17.5%
Manhours Paid	1,195	1,869	-36.1%	1,509	-20.8%	5,273	6,891	-23.5%	6,336	-16.8%
FTE's	6.7	10.6	-36.1%	8.5	-20.8%	7.5	9.8	-23.5%	9.0	-16.8%
Family Health Clinic - Womens										
Total Medical Visits	1,694	1,766	-4.1%	1,518	11.6%	6,436	7,064	-8.9%	6,112	5.3%
Manhours Paid	3,596	2,698	33.3%	3,317	8.4%	13,854	10,793	28.4%	13,132	5.5%
FTE's	20.3	15.2	33.3%	18.7	8.4%	19.7	15.4	28.4%	18.7	5.5%
Total ECHD Operations										
Total Admissions	1,215	1,373	-11.5%	1,259	-3.5%	4,716	5,018	-6.0%	4,739	-0.5%
Total Patient Days	6,299	6,256	0.7%	6,035	4.4%	23,058	22,847	0.9%	22,416	2.9%
Total Patient and Obs Days	7,128	6,997	1.9%	6,552	8.8%	26,239	25,556	2.7%	24,871	5.5%
Total FTE's	1,753.8	1,797.0	-2.4%	1,667.8	5.2%	1,743.2	1,716.7	1.5%	1,665.9	4.6%
FTE's / Adjusted Occupied Bed	4.8	4.6	3.4%	4.6	2.7%	4.9	4.8	2.3%	4.8	2.0%
Total Adjusted Patient Days	11,429	12,111	-5.6%	11,166	2.4%	43,813	44,114	-0.7%	42,704	2.6%
Hours / Adjusted Patient Day	27.18	26.28	3.4%	26.46	2.7%	27.96	27.35	2.2%	27.42	2.0%
Outpatient Factor	1.8144	1.9359	-6.3%	1.8501	-1.9%	1.9001	1.9308	-1.6%	1.9051	-0.3%
Blended O/P Factor	2.0191	2.1487	-6.0%	2.0816	-3.0%	2.0951	2.1274	-1.5%	2.1101	-0.7%
Total Adjusted Admissions	2,204	2,658	-17.1%	2,329	-5.4%	8,961	9,689	-7.5%	9,028	-0.7%
Hours / Adjusted Admisssion	140.93	119.76	17.7%	126.83	11.1%	136.73	124.53	9.8%	129.69	5.4%
FTE's - Hospital Contract	50.7	60.4	-16.0%	54.4	-6.7%	46.3	55.7	-16.7%	51.3	-9.6%
FTE's - Mgmt Services	57.2	53.7	6.5%	59.4	-3.7%	56.3	53.7	4.8%	54.5	3.3%
Total FTE's (including Contract)	1,861.7	1,911.1	-2.6%	1,781.6	4.5%	1,845.9	1,826.1	1.1%	1,771.7	4.2%
Total FTE'S per Adjusted Occupied Bed (including Contract)	5.05	4.89	3.2%	4.95	2.1%	5.18	5.09	1.8%	5.10	1.6%
ProCare FTEs	206.0	238.9	-13.8%	205.1	0.5%	206.3	238.1	-13.3%	202.6	1.9%
TraumaCare FTEs	8.3	9.4	-11.3%	9.4	-11.8%	8.3	9.0	-6.8%	9.4	-11.4%
Total System FTEs	2,076.1	2,159.4	-3.9%	1,996.1	4.0%	2,060.6	2,073.1	-0.6%	1,983.7	3.9%
Urgent Care Visits										
JBS Clinic	1,697	1,459	16.3%	1,704	-0.4%	6,062	5,337	13.6%	6,193	-2.1%
West University	1,263	980	28.9%	1,277	-1.1%	4,159	3,583	16.1%	4,422	-5.9%
Total Urgent Care Visits	2,960	2,439	21.4%	2,981	-0.7%	10,221	8,920	14.6%	10,615	-3.7%
Retail Clinic Visits										
Retail Clinic	295	79	273.4%	76	288.2%	631	338	86.7%	323	95.4%

**ECTOR COUNTY HOSPITAL DISTRICT
BALANCE SHEET - BLENDED
JANUARY 2025**

	CURRENT YEAR	PRIOR FISCAL YEAR END			CURRENT YEAR CHANGE
		HOSPITAL UNAUDITED	PRO CARE UNAUDITED	TRAUMA CARE UNAUDITED	
ASSETS					
CURRENT ASSETS:					
Cash and Cash Equivalents	\$ 13,765,714	\$ 39,080,496	\$ 4,500	\$ -	\$ (25,319,282)
Investments	71,185,182	51,625,680	-	-	19,559,502
Patient Accounts Receivable - Gross	247,563,317	214,878,735	20,514,645	2,184,343	9,985,594
Less: 3rd Party Allowances	(155,848,544)	(137,537,477)	(11,562,038)	(1,672,339)	(5,076,690)
Bad Debt Allowance	(49,696,948)	(38,524,192)	(5,030,483)	(410,000)	(5,732,273)
Net Patient Accounts Receivable	42,017,826	38,817,066	3,922,124	102,004	(823,368)
Taxes Receivable	12,429,707	11,080,895	-	-	1,348,812
Accounts Receivable - Other	5,263,279	4,024,723	84,681	-	1,153,874
Inventories	10,636,927	9,707,477	481,637	-	447,813
Prepaid Expenses	5,924,237	5,310,963	154,463	24,531	434,279
Total Current Assets	161,222,871	159,647,300	4,647,405	126,535	(3,198,369)
CAPITAL ASSETS:					
Property and Equipment	526,088,134	521,685,955	403,173	-	3,999,006
Construction in Progress	19,354,512	17,368,743	-	-	1,985,769
	545,442,646	539,054,698	403,173	-	5,984,775
Less: Accumulated Depreciation and Amortization	(384,667,563)	(377,031,484)	(338,723)	-	(7,297,356)
Total Capital Assets	160,775,082	162,023,214	64,449	-	(1,312,581)
LEASE ASSETS					
Leased Assets	2,337,842	4,190,843	-	-	(1,853,000)
Less Accumulated Amortization Lease Assets	(1,926,193)	(1,956,677)	-	-	30,484
Total Lease Assets	411,650	2,234,166	-	-	(1,822,516)
SUBSCRIPTION ASSETS					
Subscription Assets	8,545,918	8,410,917	-	-	135,001
Less Accumulated Amortization Subscription Assets	(3,219,859)	(2,749,774)	-	-	(470,085)
Total Subscription Assets	5,326,059	5,661,144	-	-	(335,085)
LT Lease Receivable	5,830,101	6,227,920	-	-	(397,819)
RESTRICTED ASSETS:					
Restricted Assets Held by Trustee	4,896	4,896	-	-	-
Restricted Assets Held in Endowment	6,499,074	6,469,359	-	-	29,715
Restricted TPC, LLC	1,707,903	1,707,903	-	-	-
Investment in PBBHC	30,997,988	30,997,988	-	-	-
Restricted MCH West Texas Services	2,381,204	2,356,263	-	-	24,941
Pension, Deferred Outflows of Resources	10,795,764	10,795,764	-	-	-
Assets whose use is Limited	323,067	-	271,068	6,480	45,519
TOTAL ASSETS	\$ 386,275,659	\$ 388,125,916	\$ 4,982,922	\$ 133,015	\$ (6,966,195)
LIABILITIES AND FUND BALANCE					
CURRENT LIABILITIES:					
Current Maturities of Long-Term Debt	\$ 1,880,000	\$ 1,880,000	\$ -	\$ -	\$ -
Self-Insurance Liability - Current Portion	2,941,169	3,640,526	-	-	(699,357)
Current Portion of Lease Liabilities	647,102	627,362	-	-	19,740
Current Portion of Subscription Liabilities	1,319,909	1,325,425	-	-	(5,516)
Accounts Payable	28,875,513	35,655,859	(1,957,165)	(531,939)	(4,291,242)
A/R Credit Balances	5,840,637	2,596,359	-	-	3,244,278
Accrued Interest	629,951	214,256	-	-	415,695
Accrued Salaries and Wages	11,564,930	5,947,335	6,995,870	232,095	(1,610,370)
Accrued Compensated Absences	5,127,477	5,326,543	-	-	(199,065)
Due to Third Party Payors	8,683,192	8,683,192	-	-	-
Deferred Revenue	6,272,214	261,004	(22,952)	-	6,034,163
Total Current Liabilities	73,782,096	66,157,860	5,015,753	(299,844)	2,608,483
ACCRUED POST RETIREMENT BENEFITS	29,856,777	31,003,241	-	-	(1,146,464)
LESSOR DEFERRED INFLOWS OF RESOURCES	6,615,229	7,050,609	-	-	(435,379)
SELF-INSURANCE LIABILITIES - Less Current Portion	1,799,851	2,422,562	-	-	(622,711)
LEASE LIABILITIES	41,892	2,097,459	-	-	(2,055,567)
SUBSCRIPTION LIABILITIES	3,639,564	3,919,443	-	-	(279,880)
LONG-TERM DEBT - Less Current Maturities	28,169,658	28,360,398	-	-	(190,739)
Total Liabilities	143,905,068	141,011,572	5,015,753	(299,844)	(1,822,413)
FUND BALANCE	242,370,591	247,114,344	(32,831)	432,859	242,403,421
TOTAL LIABILITIES AND FUND BALANCE	\$ 386,275,659	\$ 388,125,916	\$ 4,982,922	\$ 133,015	\$ (6,966,195)

**ECTOR COUNTY HOSPITAL DISTRICT
BLENDED OPERATIONS SUMMARY
JANUARY 2025**

	CURRENT MONTH					YEAR TO DATE				
	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR
PATIENT REVENUE										
Inpatient Revenue	\$ 64,405,013	\$ 65,552,542	-1.8%	\$ 58,839,185	9.5%	\$ 235,085,506	\$ 241,347,551	-2.6%	\$ 223,357,236	5.3%
Outpatient Revenue	65,637,052	75,302,878	-12.8%	63,640,293	3.1%	257,446,792	272,088,448	-5.4%	247,957,564	3.8%
TOTAL PATIENT REVENUE	\$ 130,042,066	\$ 140,855,420	-7.7%	\$ 122,479,478	6.2%	\$ 492,532,298	\$ 513,435,999	-4.1%	\$ 471,314,800	4.5%
DEDUCTIONS FROM REVENUE										
Contractual Adjustments	\$ 84,315,703	\$ 91,539,130	-7.9%	\$ 80,114,880	5.2%	\$ 317,152,651	\$ 334,736,191	-5.3%	\$ 306,128,039	3.6%
Policy Adjustments	1,421,455	1,529,032	-7.0%	1,558,294	-8.8%	4,862,246	5,166,418	-5.9%	4,833,356	0.6%
Uninsured Discount	11,178,734	8,118,704	37.7%	8,347,833	33.9%	38,688,663	29,677,124	30.4%	34,057,617	13.6%
Indigent	1,079,215	1,148,779	-6.1%	45,131	2291.3%	5,298,375	4,227,145	25.3%	1,694,356	212.7%
Provision for Bad Debts	7,638,712	8,733,263	-12.5%	7,794,069	-2.0%	21,947,084	31,554,223	-30.4%	26,862,560	-18.3%
TOTAL REVENUE DEDUCTIONS	\$ 105,633,819	\$ 111,068,908	-4.9%	\$ 97,860,208	7.9%	\$ 387,949,020	\$ 405,361,101	-4.3%	\$ 373,575,927	3.8%
	81.23%	78.85%		79.90%		78.77%	78.95%		79.26%	
OTHER PATIENT REVENUE										
Medicaid Supplemental Payments	\$ 1,866,764	\$ 1,810,333	3.1%	\$ 1,551,832	20.3%	\$ 7,319,498	\$ 7,241,332	1.1%	\$ 6,207,328	17.9%
DSRIP/CHIRP	370,362	494,167	-25.1%	1,712,553	-78.4%	(413,604)	1,976,668	-120.9%	5,731,005	-107.2%
Medicare Meaningful Use Subsidy	-	-	0.0%	-	0.0%	-	-	0.0%	-	0.0%
TOTAL OTHER PATIENT REVENUE	\$ 2,237,126	\$ 2,304,500	-2.9%	\$ 3,264,385	-31.5%	\$ 6,905,894	\$ 9,218,000	-25.1%	\$ 11,938,333	-42.2%
NET PATIENT REVENUE	\$ 26,645,373	\$ 32,091,012	-17.0%	\$ 27,883,656	-4.4%	\$ 111,489,171	\$ 117,292,898	-4.9%	\$ 109,677,205	1.7%
OTHER REVENUE										
Tax Revenue	\$ 7,529,886	\$ 6,693,589	12.5%	\$ 6,272,430	20.0%	\$ 27,972,079	\$ 26,774,356	4.5%	\$ 26,062,297	7.3%
Other Revenue	1,463,513	1,591,228	-8.0%	1,857,428	-21.2%	6,099,275	6,353,301	-4.0%	6,639,015	-8.1%
TOTAL OTHER REVENUE	\$ 8,993,399	\$ 8,284,817	8.6%	\$ 8,129,859	10.6%	\$ 34,071,353	\$ 33,127,657	2.8%	\$ 32,701,312	4.2%
NET OPERATING REVENUE	\$ 35,638,772	\$ 40,375,829	-11.7%	\$ 36,013,514	-1.0%	\$ 145,560,524	\$ 150,420,555	-3.2%	\$ 142,378,517	2.2%
OPERATING EXPENSES										
Salaries and Wages	\$ 16,019,425	\$ 16,720,151	-4.2%	\$ 15,540,760	3.1%	\$ 63,859,700	\$ 64,136,072	-0.4%	\$ 59,867,467	6.7%
Benefits	2,505,702	2,245,396	11.6%	2,405,820	4.2%	9,592,647	8,528,657	12.5%	8,858,173	8.3%
Temporary Labor	1,324,285	1,566,784	-15.5%	1,780,757	-25.6%	5,401,038	5,899,164	-8.4%	7,223,329	-25.2%
Physician Fees	1,280,717	1,198,962	6.8%	1,214,755	5.4%	5,165,143	4,795,848	7.7%	4,467,062	15.6%
Texas Tech Support	992,253	1,002,447	-1.0%	957,202	3.7%	4,004,746	4,009,788	-0.1%	3,861,307	3.7%
Purchased Services	5,199,483	4,826,683	7.7%	5,193,248	0.1%	19,574,345	19,209,249	1.9%	19,047,194	2.8%
Supplies	7,519,681	7,359,386	2.2%	6,718,555	11.9%	29,066,629	27,820,958	4.5%	26,556,824	9.5%
Utilities	311,559	385,594	-19.2%	422,187	-26.2%	1,325,936	1,518,511	-12.7%	1,473,712	-10.0%
Repairs and Maintenance	930,344	1,039,521	-10.5%	745,317	24.8%	3,557,844	4,158,759	-14.4%	2,980,935	19.4%
Leases and Rent	151,047	107,447	40.6%	97,224	55.4%	553,783	429,164	29.0%	434,971	27.3%
Insurance	214,434	207,411	3.4%	175,970	21.9%	923,235	829,644	11.3%	741,257	24.5%
Interest Expense	52,742	117,840	-55.2%	97,324	-45.8%	319,836	471,360	-32.1%	396,524	-19.3%
ECHDA	(67,104)	283,446	-123.7%	72,697	-192.3%	318,317	1,133,784	-71.9%	689,352	-53.8%
Other Expense	197,734	270,689	-27.0%	309,842	-36.2%	800,419	1,047,972	-23.6%	736,680	8.7%
TOTAL OPERATING EXPENSES	\$ 36,632,302	\$ 37,331,757	-1.9%	\$ 35,731,658	2.5%	\$ 144,463,616	\$ 143,988,930	0.3%	\$ 137,334,786	5.2%
Depreciation/Amortization	\$ 1,921,433	\$ 2,009,687	-4.4%	\$ 1,974,573	-2.7%	\$ 8,073,314	\$ 8,020,291	0.7%	\$ 7,902,348	2.2%
(Gain) Loss on Sale of Assets	-	-	0.0%	-	0.0%	(300)	-	0.0%	(28,000)	-98.9%
TOTAL OPERATING COSTS	\$ 38,553,735	\$ 39,341,444	-2.0%	\$ 37,706,231	2.2%	\$ 152,536,630	\$ 152,009,221	0.3%	\$ 145,209,134	5.0%
NET GAIN (LOSS) FROM OPERATIONS	\$ (2,914,963)	\$ 1,034,385	381.8%	\$ (1,692,717)	-72.2%	\$ (6,976,105)	\$ (1,588,666)	339.1%	\$ (2,830,617)	146.5%
Operating Margin	-8.18%	2.56%	-419.3%	-4.70%	74.0%	-4.79%	-1.06%	353.8%	-1.99%	141.1%
NONOPERATING REVENUE/EXPENSE										
Interest Income	\$ 86,902	\$ 137,303	-36.7%	\$ 163,502	-46.8%	\$ 539,179	\$ 549,212	-1.8%	\$ 675,244	-20.2%
Tobacco Settlement	-	-	0.0%	-	0.0%	-	-	-	-	-
Opioid Abatement Fund	-	-	0.0%	-	0.0%	-	-	-	-	-
Trauma Funds	-	-	0.0%	-	0.0%	-	-	0.0%	-	0.0%
Donations	-	-	-	-	-	64,243	-	-	(3,000)	-2241.4%
COVID-19 Stimulus	-	-	0.0%	-	0.0%	78,390	-	0.0%	-	0.0%
						1,495,434	6,902,985		5,468,255	
CHANGE IN NET POSITION BEFORE INVESTMENT ACTIVITY	\$ (2,828,061)	\$ 1,171,688	341.4%	\$ (1,529,215)	-84.9%	\$ (6,294,293)	\$ (1,039,454)	-505.5%	\$ (2,158,373)	-191.6%
Unrealized Gain/(Loss) on Investments	\$ 110,194	\$ -	0.0%	\$ 103,771	6.2%	\$ 365,295	\$ -	0.0%	\$ 1,028,730	-64.5%
Investment in Subsidiaries	4,726	96,879	-95.1%	(9,587)	-149.3%	139,673	387,516	-64.0%	(29)	-477613.2%
CHANGE IN NET POSITION	\$ (2,713,141)	\$ 1,268,567	313.9%	\$ (1,435,032)	-89.1%	\$ (5,789,325)	\$ (651,938)	-788.0%	\$ (1,129,672)	-412.5%

**ECTOR COUNTY HOSPITAL DISTRICT
HOSPITAL OPERATIONS SUMMARY
JANUARY 2025**

	CURRENT MONTH					YEAR TO DATE				
	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR
PATIENT REVENUE										
Inpatient Revenue	\$ 64,405,013	\$ 65,552,542	-1.8%	\$ 58,839,185	9.5%	\$ 235,085,506	\$ 241,347,551	-2.6%	\$ 223,357,236	5.3%
Outpatient Revenue	52,450,046	61,347,508	-14.5%	50,021,985	4.9%	211,605,799	224,654,140	-5.8%	202,153,769	4.7%
TOTAL PATIENT REVENUE	\$ 116,855,059	\$ 126,900,050	-7.9%	\$ 108,861,170	7.3%	\$ 446,691,305	\$ 466,001,691	-4.1%	\$ 425,511,005	5.0%
DEDUCTIONS FROM REVENUE										
Contractual Adjustments	\$ 76,921,304	\$ 84,384,408	-8.8%	\$ 73,208,218	5.1%	\$ 293,282,273	\$ 310,923,845	-5.7%	\$ 282,804,477	3.7%
Policy Adjustments	236,333	86,332	173.7%	47,746	395.0%	348,259	317,959	9.5%	188,574	84.7%
Uninsured Discount	10,879,693	7,806,967	39.4%	8,091,997	34.5%	37,853,661	28,628,856	32.2%	33,099,326	14.4%
Indigent Care	1,064,522	1,135,509	-6.3%	41,852	2443.6%	5,248,660	4,183,392	25.5%	1,661,815	215.8%
Provision for Bad Debts	6,338,621	7,358,417	-13.9%	5,997,364	5.7%	17,642,081	26,876,792	-34.4%	22,143,770	-20.3%
TOTAL REVENUE DEDUCTIONS	\$ 95,440,473	\$ 100,771,633	-5.3%	\$ 87,387,177	9.2%	\$ 354,374,933	\$ 370,930,844	-4.5%	\$ 339,897,962	4.3%
	81.67%	79.41%		80.27%		79.33%	79.60%		79.88%	
OTHER PATIENT REVENUE										
Medicaid Supplemental Payments	\$ 1,866,764	\$ 1,810,333	3.1%	\$ 1,551,832	20.3%	\$ 7,319,498	\$ 7,241,332	1.1%	\$ 6,207,328	17.9%
DSRIP/CHIRP	370,362	494,167	-25.1%	1,712,553	-78.4%	(413,604)	1,976,668	-120.9%	5,731,005	-107.2%
TOTAL OTHER PATIENT REVENUE	\$ 2,237,126	\$ 2,304,500	-2.9%	\$ 3,264,385	-31.5%	\$ 6,905,894	\$ 9,218,000	-25.1%	\$ 11,938,333	-42.2%
NET PATIENT REVENUE	\$ 23,651,712	\$ 28,432,917	-16.8%	\$ 24,738,378	-4.4%	\$ 99,222,266	\$ 104,288,847	-4.9%	\$ 97,551,375	1.7%
OTHER REVENUE										
Tax Revenue	\$ 7,529,886	\$ 6,693,589	12.5%	\$ 6,272,430	20.0%	\$ 27,972,079	\$ 26,774,356	4.5%	\$ 26,062,297	7.3%
Other Revenue	1,209,545	1,382,303	-12.5%	1,568,449	-22.9%	5,128,722	5,480,501	-6.4%	5,690,201	-9.9%
TOTAL OTHER REVENUE	\$ 8,739,431	\$ 8,075,892	8.2%	\$ 7,840,879	11.5%	\$ 33,100,800	\$ 32,254,857	2.6%	\$ 31,752,497	4.2%
NET OPERATING REVENUE	\$ 32,391,143	\$ 36,508,809	-11.3%	\$ 32,579,257	-0.6%	\$ 132,323,066	\$ 136,543,704	-3.1%	\$ 129,303,873	2.3%
OPERATING EXPENSE										
Salaries and Wages	\$ 11,406,865	\$ 11,845,505	-3.7%	\$ 11,061,470	3.1%	\$ 45,024,348	\$ 44,825,806	0.4%	\$ 42,219,837	6.6%
Benefits	1,809,496	1,679,816	7.7%	1,858,049	-2.6%	7,677,408	6,681,794	14.9%	7,051,561	8.9%
Temporary Labor	727,161	962,392	-24.4%	836,749	-13.1%	2,798,585	3,519,596	-20.5%	3,301,402	-15.2%
Physician Fees	1,295,453	1,240,268	4.4%	1,307,141	-0.9%	5,427,245	4,961,072	9.4%	4,754,416	14.2%
Texas Tech Support	992,253	1,002,447	-1.0%	957,202	3.7%	4,004,746	4,009,788	-0.1%	3,861,307	3.7%
Purchased Services	5,576,655	5,123,619	8.8%	5,534,977	0.8%	20,767,114	20,449,293	1.6%	20,272,244	2.4%
Supplies	7,448,993	7,285,232	2.2%	6,656,487	11.9%	28,792,506	27,536,474	4.6%	26,294,124	9.5%
Utilities	310,559	384,885	-19.3%	421,752	-26.4%	1,322,213	1,515,896	-12.8%	1,470,973	-10.1%
Repairs and Maintenance	929,705	1,038,229	-10.5%	745,070	24.8%	3,557,204	4,153,591	-14.4%	2,976,869	19.5%
Leases and Rentals	3,334	(38,486)	-108.7%	(51,911)	-106.4%	(35,050)	(153,944)	-77.2%	(144,206)	-75.7%
Insurance	151,581	145,158	4.4%	126,696	19.6%	659,666	580,632	13.6%	510,644	29.2%
Interest Expense	52,742	117,840	-55.2%	97,324	-45.8%	319,836	471,360	-32.1%	396,524	-19.3%
ECHDA	(67,104)	283,446	-123.7%	72,697	-192.3%	318,317	1,133,784	-71.9%	689,352	-53.8%
Other Expense	118,753	174,194	-31.8%	246,558	-51.8%	528,578	716,777	-26.3%	520,415	1.6%
TOTAL OPERATING EXPENSES	\$ 30,756,444	\$ 31,244,545	-1.6%	\$ 29,870,261	3.0%	\$ 121,162,717	\$ 120,401,919	0.6%	\$ 114,175,462	6.1%
Depreciation/Amortization	\$ 1,909,469	\$ 1,997,460	-4.4%	\$ 1,964,784	-2.8%	\$ 8,025,525	\$ 7,971,383	0.7%	\$ 7,872,584	1.9%
(Gain)/Loss on Disposal of Assets	-	-	0.0%	-	0.0%	(300)	-	0.0%	(28,000)	-98.9%
TOTAL OPERATING COSTS	\$ 32,665,913	\$ 33,242,005	-1.7%	\$ 31,835,045	2.6%	\$ 129,187,943	\$ 128,373,302	0.6%	\$ 122,020,047	5.9%
NET GAIN (LOSS) FROM OPERATIONS	\$ (274,771)	\$ 3,266,804	-108.4%	\$ 744,211	136.9%	\$ 3,135,123	\$ 8,170,402	-61.6%	\$ 7,283,826	57.0%
Operating Margin	-0.85%	8.95%	-109.5%	2.28%	-137.1%	2.37%	5.98%	-60.4%	5.63%	-57.9%
NONOPERATING REVENUE/EXPENSE										
Interest Income	\$ 86,902	\$ 137,303	-36.7%	\$ 163,502	-46.8%	\$ 539,179	\$ 549,212	-1.8%	\$ 675,244	-20.2%
Tobacco Settlement	-	-	0.0%	-	0.0%	-	-	-	-	0.0%
Opioid Abatement Fund	-	-	0.0%	-	0.0%	-	-	-	-	0.0%
Trauma Funds	-	-	0.0%	-	0.0%	-	-	0.0%	-	0.0%
Donations	-	-	0.0%	-	0.0%	64,243	-	-	(3,000)	-2241.4%
COVID-19 Stimulus	-	-	0.0%	-	0.0%	78,390	-	-	-	0.0%
CHANGE IN NET POSITION BEFORE CAPITAL CONTRIBUTION	\$ (187,869)	\$ 3,404,107	-105.5%	\$ 907,713	-120.7%	\$ 3,816,936	\$ 8,719,614	-56.2%	\$ 7,956,071	-52.0%
Procure Capital Contribution	(2,644,335)	(2,280,065)	16.0%	(2,426,113)	9.0%	(10,217,753)	(9,895,606)	3.3%	(10,294,318)	-0.7%
CHANGE IN NET POSITION BEFORE INVESTMENT ACTIVITY	\$ (2,832,203)	\$ 1,124,042	352.0%	\$ (1,518,400)	-86.5%	\$ (6,400,817)	\$ (1,175,992)	-444.3%	\$ (2,338,248)	-173.7%
Unrealized Gain/(Loss) on Investments	\$ 110,194	-	0.0%	\$ 103,771	6.2%	\$ 365,295	-	0.0%	\$ 1,028,730	-64.5%
Investment in Subsidiaries	4,726	96,879	-95.1%	(9,587)	-149.3%	139,673	387,516	-64.0%	(29)	-477613.2%
CHANGE IN NET POSITION	\$ (2,717,283)	\$ 1,220,921	322.6%	\$ (1,424,216)	-90.8%	\$ (5,895,849)	\$ (788,476)	-647.8%	\$ (1,309,547)	-350.2%

**ECTOR COUNTY HOSPITAL DISTRICT
PROCARE OPERATIONS SUMMARY
JANUARY 2025**

	CURRENT MONTH					YEAR TO DATE				
	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR
PATIENT REVENUE										
Outpatient Revenue	\$ 12,926,820	\$ 13,599,536	-4.9%	\$ 13,428,454	-3.7%	\$ 45,213,569	\$ 46,465,403	-2.7%	\$ 44,947,392	0.6%
TOTAL PATIENT REVENUE	\$ 12,926,820	\$ 13,599,536	-4.9%	\$ 13,428,454	-3.7%	\$ 45,213,569	\$ 46,465,403	-2.7%	\$ 44,947,392	0.6%
DEDUCTIONS FROM REVENUE										
Contractual Adjustments	\$ 7,261,236	\$ 6,983,848	-4.0%	\$ 6,825,413	6.4%	\$ 23,557,222	\$ 23,347,071	0.9%	\$ 22,972,769	2.5%
Policy Adjustments	1,145,459	1,388,303	-17.5%	1,468,296	-22.0%	4,431,987	4,700,341	-5.7%	4,506,590	-1.7%
Uninsured Discount	299,042	311,737	-4.1%	255,836	16.9%	835,003	1,048,268	-20.3%	958,290	-12.9%
Indigent	14,692	13,270	10.7%	3,279	348.1%	49,715	43,753	13.6%	32,541	52.8%
Provision for Bad Debts	1,238,933	1,320,219	-6.2%	1,755,690	-29.4%	4,203,426	4,528,687	-7.2%	4,603,249	-8.7%
TOTAL REVENUE DEDUCTIONS	\$ 9,959,362	\$ 10,017,377	-0.6%	\$ 10,308,514	-3.4%	\$ 33,077,353	\$ 33,668,120	-1.8%	\$ 33,073,440	0.0%
	77.04%	73.66%		76.77%		73.16%	72.46%		73.58%	
NET PATIENT REVENUE	\$ 2,967,458	\$ 3,582,159	-17.2%	\$ 3,119,940	-4.9%	\$ 12,136,216	\$ 12,797,283	-5.2%	\$ 11,873,952	2.2%
OTHER REVENUE										
Other Income	\$ 253,945	\$ 207,850	22.2%	\$ 286,612	-11.4%	\$ 965,934	\$ 868,500	11.2%	\$ 941,877	2.6%
TOTAL OTHER REVENUE	\$ 253,945	\$ 207,850	22.2%	\$ 286,612	-11.4%	\$ 965,934	\$ 868,500	11.2%	\$ 941,877	2.6%
NET OPERATING REVENUE	\$ 3,221,403	\$ 3,790,009	-15.0%	\$ 3,406,552	-5.4%	\$ 13,102,150	\$ 13,665,783	-4.1%	\$ 12,815,829	2.2%
OPERATING EXPENSE										
Salaries and Wages	\$ 4,369,091	\$ 4,627,216	-5.6%	\$ 4,222,639	3.5%	\$ 17,872,267	\$ 18,327,811	-2.5%	\$ 16,643,268	7.4%
Benefits	670,179	536,870	24.8%	518,806	29.2%	1,863,696	1,767,374	5.4%	1,743,579	6.9%
Temporary Labor	597,124	604,392	-1.2%	944,009	-36.7%	2,602,452	2,379,568	9.4%	3,921,927	-33.6%
Physician Fees	244,512	217,942	12.2%	166,862	46.5%	774,890	871,768	-11.1%	749,639	3.4%
Purchased Services	(377,865)	(298,439)	26.8%	(343,154)	10.1%	(1,198,041)	(1,246,056)	-3.9%	(1,230,350)	-2.6%
Supplies	70,530	73,853	-4.5%	62,067	13.6%	272,570	283,594	-3.9%	261,882	4.1%
Utilities	1,000	709	41.1%	435	129.9%	3,722	2,615	42.3%	2,739	35.9%
Repairs and Maintenance	639	1,292	-50.5%	247,05	158.7%	639	5,168	-87.6%	4,065	-84.3%
Leases and Rentals	147,060	143,940	2.2%	147,142	-0.1%	584,879	575,136	1.7%	571,203	2.4%
Insurance	53,132	54,021	-1.6%	40,999	29.6%	224,683	216,084	4.0%	197,512	13.8%
Other Expense	78,371	96,051	-18.4%	62,823	24.7%	270,357	329,419	-17.9%	214,919	25.8%
TOTAL OPERATING EXPENSES	\$ 5,853,773	\$ 6,057,847	-3.4%	\$ 5,822,875	0.5%	\$ 23,272,115	\$ 23,512,481	-1.0%	\$ 23,080,383	0.8%
Depreciation/Amortization	\$ 11,964	\$ 12,227	-2.2%	\$ 9,789	22.2%	\$ 47,789	\$ 48,908	-2.3%	\$ 29,764	60.6%
(Gain)/Loss on Sale of Assets	-	-	0.0%	-	0.0%	-	-	0.0%	-	0.0%
TOTAL OPERATING COSTS	\$ 5,865,737	\$ 6,070,074	-3.4%	\$ 5,832,664	0.6%	\$ 23,319,903	\$ 23,561,389	-1.0%	\$ 23,110,147	0.9%
NET GAIN (LOSS) FROM OPERATIONS	\$ (2,644,335)	\$ (2,280,065)	16.0%	\$ (2,426,113)	9.0%	\$ (10,217,753)	\$ (9,895,606)	3.3%	\$ (10,294,318)	-0.7%
Operating Margin	-82.09%	-60.16%	36.4%	-71.22%	15.3%	-77.99%	-72.41%	7.7%	-80.33%	-2.9%
COVID-19 Stimulus	\$ -	\$ -	0.0%	\$ -	0.0%	\$ -	\$ -	0.0%	\$ -	0.0%
MCH Contribution	\$ 2,644,335	\$ 2,280,065	16.0%	\$ 2,426,113	9.0%	\$ 10,217,753	\$ 9,895,606	3.3%	\$ 10,294,318	-0.7%
CAPITAL CONTRIBUTION	\$ -	\$ -	0.0%	\$ -	0.0%	\$ -	\$ -	0.0%	\$ -	0.0%

MONTHLY STATISTICAL REPORT

	CURRENT MONTH					YEAR TO DATE				
Total Office Visits	8,506	8,469	0.4%	8,068	5.43%	30,608	31,550	-3.0%	29,768	2.82%
Total Hospital Visits	7,238	7,357	-1.6%	6,935	4.37%	26,629	28,488	-6.5%	26,528	0.38%
Total Procedures	14,087	15,452	-8.8%	14,451	-2.52%	53,035	55,077	-3.7%	51,088	3.81%
Total Surgeries	822	700	17.4%	744	10.48%	3,188	2,929	8.8%	3,097	2.94%
Total Provider FTE's	87.1	89.7	-2.9%	84.1	3.61%	87.2	89.7	-2.8%	84.2	3.61%
Total Staff FTE's	110.5	137.7	-19.7%	109.5	0.89%	110.9	136.9	-19.0%	106.3	4.28%
Total Administrative FTE's	8.4	11.5	-26.7%	11.5	-26.77%	8.2	11.5	-28.4%	12.1	-31.66%
Total FTE's	206.0	238.9	-13.8%	205.1	0.46%	206.3	238.1	-13.3%	202.6	1.86%

**ECTOR COUNTY HOSPITAL DISTRICT
TRAUMACARE OPERATIONS SUMMARY
JANUARY 2025**

	CURRENT MONTH					YEAR TO DATE				
	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR
PATIENT REVENUE										
Outpatient Revenue	\$ 260,187	\$ 355,834	-26.9%	\$ 189,855	37.0%	\$ 627,424	\$ 968,905	-35.2%	\$ 856,403	-26.7%
TOTAL PATIENT REVENUE	\$ 260,187	\$ 355,834	-26.9%	\$ 189,855	37.0%	\$ 627,424	\$ 968,905	-35.2%	\$ 856,403	-26.7%
DEDUCTIONS FROM REVENUE										
Contractual Adjustments	\$ 133,163	\$ 170,874	-22.1%	\$ 81,250	63.9%	\$ 313,156	\$ 465,275	-32.7%	\$ 350,793	-10.7%
Policy Adjustments	39,663	54,397	-27.1%	42,252	-6.1%	82,001	148,118	-44.6%	138,192	-40.7%
Uninsured Discount	-	-	0.0%	-	0.0%	-	-	0.0%	-	0.0%
Indigent	-	-	0.0%	-	0.0%	-	-	0.0%	-	0.0%
Provision for Bad Debts	61,158	54,627	12.0%	41,015	49.1%	101,577	148,744	-31.7%	115,541	-12.1%
TOTAL REVENUE DEDUCTIONS	\$ 233,984	\$ 279,898	-16.4%	\$ 164,517	42.2%	\$ 496,735	\$ 762,137	-34.8%	\$ 604,525	-17.8%
	89.93%	78.66%		86.65%		79.17%	78.66%		70.59%	
NET PATIENT REVENUE	\$ 26,203	\$ 75,936	-65.5%	\$ 25,338	3.4%	\$ 130,689	\$ 206,768	-36.8%	\$ 251,878	-48.1%
						20.8%				
OTHER REVENUE										
Other Income	\$ 23	\$ 1,075	-97.8%	\$ 2,368	-99.0%	\$ 4,618	\$ 4,300	7.4%	\$ 6,937	-33.4%
TOTAL OTHER REVENUE	\$ 23	\$ 1,075	-97.8%	\$ 2,368	-99.0%	\$ 4,618	\$ 4,300	7.4%	\$ 6,937	-33.4%
NET OPERATING REVENUE	\$ 26,226	\$ 77,011	-65.9%	\$ 27,706	-5.3%	\$ 135,308	\$ 211,068	-35.9%	\$ 258,815	-47.7%
OPERATING EXPENSE										
Salaries and Wages	\$ 243,470	\$ 247,430	-1.6%	\$ 256,651	-5.1%	\$ 963,085	\$ 982,455	-2.0%	\$ 1,004,362	-4.1%
Benefits	26,028	28,710	-9.3%	28,964	-10.1%	51,543	79,489	-35.2%	63,033	-18.2%
Temporary Labor	-	-	0.0%	-	0.0%	-	-	0.0%	-	0.0%
Physician Fees	(259,248)	(259,248)	0.0%	(259,248)	0.0%	(1,036,992)	(1,036,992)	0.0%	(1,036,992)	0.0%
Purchased Services	693	1,503	-53.9%	1,425	-51.4%	5,271	6,012	-12.3%	5,299	-0.5%
Supplies	158	301	-47.6%	-	0.0%	1,552	890	74.4%	818	89.6%
Utilities	-	-	0.0%	-	0.0%	-	-	0.0%	-	0.0%
Repairs and Maintenance	-	-	0.0%	-	0.0%	-	-	0.0%	-	0.0%
Leases and Rentals	653	1,993	-67.2%	1,993	-67.2%	3,954	7,972	-50.4%	7,973	-50.4%
Insurance	9,722	8,232	18.1%	8,275	17.5%	38,886	32,928	18.1%	33,101	17.5%
Other Expense	609	444	37.2%	461	32.2%	1,484	1,776	-16.4%	1,346	10.3%
TOTAL OPERATING EXPENSES	\$ 22,084	\$ 29,365	-24.8%	\$ 38,522	-42.7%	\$ 28,784	\$ 74,530	-61.4%	\$ 78,940	-63.5%
Depreciation/Amortization	\$ -	\$ -	0.0%	\$ -	0.0%	\$ -	\$ -	0.0%	\$ -	0.0%
(Gain)/Loss on Sale of Assets	-	-	0.0%	-	0.0%	-	-	0.0%	-	0.0%
TOTAL OPERATING COSTS	\$ 22,084	\$ 29,365	-24.8%	\$ 38,522	-42.7%	\$ 28,784	\$ 74,530	-61.4%	\$ 78,940	-63.5%
NET GAIN (LOSS) FROM OPERATIONS	\$ 4,142	\$ 47,646	-91.3%	\$ (10,816)	-138.3%	\$ 106,524	\$ 136,538	-22.0%	\$ 179,875	-40.8%
Operating Margin	15.79%	61.87%	-74.5%	-39.04%	-140.5%	78.73%	64.69%	21.7%	69.50%	13.3%
COVID-19 Stimulus	\$ -	\$ -	0.0%	\$ -	0.0%	\$ -	\$ -	0.0%	\$ -	0.0%
MCH Contribution	\$ -	\$ -	0.0%	\$ -	0.0%	\$ -	\$ -	0.0%	\$ -	0.0%
CAPITAL CONTRIBUTION	\$ 4,142	\$ 47,646	-91.3%	\$ (10,816)	-138.3%	\$ 106,524	\$ 136,538	-22.0%	\$ 179,875	-40.8%

MONTHLY STATISTICAL REPORT

	CURRENT MONTH					YEAR TO DATE				
Total Procedures	521	1,043	-50.05%	600	-13.17%	1,609	2,840	-43.35%	2,486	-35.28%
Total Provider FTE's	7.3	7.8	-6.06%	8.4	-13.00%	7.3	7.9	-6.62%	8.4	-12.51%
Total Staff FTE's	1.0	1.6	-36.94%	1.0	-1.69%	1.0	1.1	-8.12%	1.0	-2.03%
Total FTE's	8.3	9.4	-11.27%	9.4	-11.78%	8.3	9.0	-6.80%	9.4	-11.37%

**ECTOR COUNTY HOSPITAL DISTRICT
DIABETES SCREENING CLINIC - SOUTH - OPERATIONS SUMMARY
JANUARY 2025**

	CURRENT MONTH					YEAR TO DATE				
	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR
PATIENT REVENUE										
Outpatient Revenue	\$ 5,522	\$ 4,369	26.4%	\$ -	0.0%	\$ 23,719	\$ 16,021	48.0%	\$ -	0.0%
TOTAL PATIENT REVENUE	\$ 5,522	\$ 4,369	26.4%	\$ -	0.0%	\$ 23,719	\$ 16,021	48.0%	\$ -	0.0%
DEDUCTIONS FROM REVENUE										
Contractual Adjustments	\$ -	\$ -	0.0%	\$ -	0.0%	\$ -	\$ -	0.0%	\$ -	0.0%
Self Pay Adjustments	8,099	2,439	232.1%	-	0.0%	21,185	9,756	117.1%	-	0.0%
Bad Debts	-	-	0.0%	-	0.0%	-	-	0.0%	-	0.0%
TOTAL REVENUE DEDUCTIONS	\$ 8,099	\$ 2,439	232.1%	\$ -	0.0%	\$ 21,185	\$ 9,756	117.1%	\$ -	0.0%
	146.7%	55.8%		#DIV/0!		89.3%	60.9%		#DIV/0!	
NET PATIENT REVENUE	\$ (2,577)	\$ 1,930	-233.5%	\$ -	0.0%	\$ 2,534	\$ 6,265	-59.5%	\$ -	0.0%
OTHER REVENUE										
Other Revenue	\$ -	\$ -	0.0%	\$ -	0.0%	\$ -	\$ -	0.0%	\$ -	0.0%
TOTAL OTHER REVENUE	\$ -	\$ -	0.0%	\$ -	0.0%	\$ -	\$ -	0.0%	\$ -	0.0%
NET OPERATING REVENUE	\$ (2,577)	\$ 1,930	-233.5%	\$ -	0.0%	\$ 2,534	\$ 6,265	-59.5%	\$ -	0.0%
OPERATING EXPENSE										
Salaries and Wages	\$ 706	\$ 567	24.5%	\$ -	0.0%	\$ 2,537	\$ 2,081	21.9%	\$ -	0.0%
Benefits	112	80	40.0%	-	0.0%	433	310	39.7%	-	0.0%
Physician Services	2,500	937	166.8%	-	0.0%	8,500	3,748	126.8%	-	0.0%
Cost of Drugs Sold	-	-	0.0%	-	0.0%	-	-	0.0%	-	0.0%
Supplies	-	765	-100.0%	2,140	-100.0%	399	2,845	-86.0%	2,140	-81.4%
Utilities	-	-	0.0%	-	0.0%	-	-	0.0%	-	0.0%
Repairs and Maintenance	-	3,061	-100.0%	13,326	-100.0%	40	12,244	-99.7%	13,326	-99.7%
Leases and Rentals	-	-	0.0%	-	0.0%	-	-	0.0%	-	0.0%
Other Expense	-	-	0.0%	-	0.0%	-	-	0.0%	-	0.0%
TOTAL OPERATING EXPENSES	\$ 3,318	\$ 5,410	-38.7%	\$ 15,466	-78.5%	\$ 11,909	\$ 21,228	-43.9%	\$ 15,466	-23.0%
Depreciation/Amortization	\$ 905	\$ 2,137	-57.7%	\$ 2,769	-67.3%	\$ 3,620	\$ 8,548	-57.7%	\$ 11,078	-67.3%
TOTAL OPERATING COSTS	\$ 4,223	\$ 7,547	-44.0%	\$ 18,235	-76.8%	\$ 15,529	\$ 29,776	-47.8%	\$ 26,543	-41.5%
NET GAIN (LOSS) FROM OPERATIONS	\$ (6,800)	\$ (5,617)	-21.1%	\$ (18,235)	62.7%	\$ (12,995)	\$ (23,511)	44.7%	\$ (26,543)	51.0%
Operating Margin	263.86%	-291.04%	-190.7%	0.00%	0.0%	-512.73%	-375.28%	36.6%	0.00%	0.0%

	CURRENT MONTH					YEAR TO DATE				
Medical Visits	18	15	20.0%	-	0.0%	80	55	45.5%	-	0.0%
Hospital FTE's (Salaries and Wages)	0.2	0.2	-12.2%	-	0.0%	0.2	0.2	-21.4%	-	0.0%

**ECTOR COUNTY HOSPITAL DISTRICT
JANUARY 2025**

REVENUE BY PAYOR

	CURRENT MONTH				YEAR TO DATE			
	CURRENT YEAR		PRIOR YEAR		CURRENT YEAR		PRIOR YEAR	
	GROSS REVENUE	%	GROSS REVENUE	%	GROSS REVENUE	%	GROSS REVENUE	%
Medicare	\$ 45,100,633	38.6%	\$ 43,350,478	39.8%	\$ 173,116,714	38.8%	167,342,029	39.4%
Medicaid	13,275,699	11.4%	15,087,805	13.9%	49,052,800	11.0%	54,536,311	12.8%
Commercial	40,925,182	35.0%	37,507,507	34.5%	163,599,115	36.6%	146,729,742	34.5%
Self Pay	14,958,121	12.8%	9,601,430	8.8%	46,453,163	10.4%	41,832,833	9.8%
Other	2,595,423	2.2%	3,313,950	3.0%	14,469,512	3.2%	15,070,090	3.5%
TOTAL	\$ 116,855,059	100.0%	\$ 108,861,170	100.0%	\$ 446,691,305	100.0%	425,511,005	100.0%

PAYMENTS BY PAYOR

	CURRENT MONTH				YEAR TO DATE			
	CURRENT YEAR		PRIOR YEAR		CURRENT YEAR		PRIOR YEAR	
	PAYMENTS	%	PAYMENTS	%	PAYMENTS	%	PAYMENTS	%
Medicare	\$ 9,243,826	35.8%	\$ 8,246,433	37.7%	\$ 36,671,614	38.2%	32,244,626	37.2%
Medicaid	3,253,047	12.6%	3,112,839	14.3%	9,367,706	9.8%	11,089,842	12.8%
Commercial	10,091,395	39.1%	8,051,558	36.9%	39,912,160	41.6%	34,697,652	40.0%
Self Pay	1,477,101	5.7%	1,573,175	7.2%	5,134,995	5.4%	5,141,570	5.9%
Other	1,752,507	6.8%	856,737	3.9%	4,842,732	5.0%	3,555,047	4.1%
TOTAL	\$ 25,817,876	100.0%	\$ 21,840,742	100.0%	\$ 95,929,207	100.0%	86,728,736	100.0%

**ECTOR COUNTY HOSPITAL DISTRICT
STATEMENT OF CASH FLOW
JANUARY 2025**

	Hospital	ProCare	TraumaCare	Blended
Cash Flows from Operating Activities and Nonoperating Revenue:				
Excess of Revenue over Expenses	\$ (5,895,849)	-	106,524	\$ (5,789,325)
Noncash Expenses:				
Depreciation and Amortization	7,911,048	5,233	-	7,916,280
Unrealized Gain/Loss on Investments	365,295	-	-	365,295
Accretion (Bonds) & COVID Funding	(190,739)	-	-	(190,739)
Changes in Assets and Liabilities				
Patient Receivables, Net	613,942	210,966	(1,540)	823,368
Taxes Receivable/Deferred	4,709,358	(24,006)	-	4,685,351
Inventories, Prepays and Other	(1,746,047)	(7,727)	3,937	(1,749,837)
LT Lease Rec	397,819			
Deferred Inflow of Resources	-			
Accounts Payable	(2,343,039)	1,111,963	(94,315)	(1,325,391)
Accrued Expenses	(93,278)	(1,296,352)	(14,606)	(1,404,237)
Due to Third Party Payors	-	-	-	-
Accrued Post Retirement Benefit Costs	(2,492,203)	-	-	(2,492,203)
Net Cash Provided by Operating Activities	<u>\$ 1,236,306</u>	<u>75</u>	<u>-</u>	<u>\$ 1,236,381</u>
Cash Flows from Investing Activities:				
Investments	\$ (19,924,797)	-	-	\$ (19,924,797)
Acquisition of Property and Equipment	(6,119,776)	-	-	(6,119,776)
Net Cash used by Investing Activities	<u>\$ (26,044,573)</u>	<u>-</u>	<u>-</u>	<u>\$ (26,044,573)</u>
Cash Flows from Financing Activities:				
Current Portion Debt	\$ 11,788	-	-	\$ 11,788
Principal Paid on Subscription Liabilities	\$ (5,516)			
Principal Paid on Lease Liabilities	\$ 92,629			
Intercompany Activities	-	-	-	-
LT Liab Subscriptions	(279,880)			
LT Liab Leases	(275,455)			
Net Repayment of Long-term Debt/Bond Issuance	-	-	-	-
Net Cash used by Financing Activities	<u>(456,434)</u>	<u>-</u>	<u>-</u>	<u>(456,434)</u>
Net Increase (Decrease) in Cash	(25,264,701)	75	-	(25,264,626)
Beginning Cash & Cash Equivalents @ 9/30/2024	<u>49,618,916</u>	<u>4,500</u>	<u>-</u>	<u>49,623,416</u>
Ending Cash & Cash Equivalents @ 1/31/2025	<u>\$ 24,354,216</u>	<u>\$ 4,575</u>	<u>\$ -</u>	<u>\$ 24,358,791</u>

**ECTOR COUNTY HOSPITAL DISTRICT
MEDICAID SUPPLEMENTAL PAYMENTS
FISCAL YEAR 2025**

<u>CASH ACTIVITY</u>	<u>TAX (IGT) ASSESSED</u>	<u>GOVERNMENT PAYOUT</u>	<u>BURDEN ALLEVIATION</u>	<u>NET INFLOW</u>
DSH				
1st Qtr	\$ (4,984,427)	\$ 12,442,343		\$ 7,457,916
2nd Qtr	-	-		-
3rd Qtr	-	-		-
4th Qtr	-	-		-
DSH TOTAL	\$ (4,984,427)	\$ 12,442,343		\$ 7,457,916
UC				
1st Qtr	\$ (1,903)	\$ -		(1,903)
2nd Qtr	-	5,092		5,092
3rd Qtr	-	-		-
4th Qtr	-	-		-
UC TOTAL	\$ (1,903)	\$ 5,092		\$ 3,189
GME				
1st Qtr	\$ -	\$ -		\$ -
2nd Qtr	(651,186)	1,627,965		976,779
3rd Qtr	-	-		-
4th Qtr	-	-		-
GME TOTAL	\$ (651,186)	\$ 1,627,965		\$ 976,779
CHIRP				
1st Qtr	\$ (6,004,341)	\$ 461,991		\$ (5,542,350)
2nd Qtr	-	991,223		991,223
3rd Qtr	-	-		-
4th Qtr	-	-		-
CHIRP TOTAL	\$ (6,004,341)	\$ 1,453,215		\$ (4,551,127)
HARP				
1st Qtr	\$ -	-		\$ -
2nd Qtr	(804,258)	2,010,644		1,206,387
3rd Qtr	-	-		-
4th Qtr	-	-		-
HARP TOTAL	\$ (804,258)	\$ 2,010,644		\$ 1,206,387
TIPPS				
1st Qtr	\$ -	\$ -		\$ -
2nd Qtr	-	-		-
3rd Qtr	-	-		-
4th Qtr	-	-		-
TIPPS TOTAL	\$ -	\$ -		\$ -
MCH Cash Activity	\$ (12,446,114)	\$ 17,539,258		\$ 5,093,144
ProCare Cash Activity	\$ -	\$ -	\$ -	\$ -
Blended Cash Activity	\$ (12,446,114)	\$ 17,539,258	\$ -	\$ 5,093,144

INCOME STATEMENT ACTIVITY:

FY 2025 Accrued / (Deferred) Adjustments:

	<u>BLENDED</u>
DSH	\$ 3,261,734
UC	2,896,431
GME	572,000
CHIRP	(413,604)
HARP	496,000
TIPPS	93,332
Regional UPL Benefit	-
Medicaid Supplemental Payments	6,905,894
DSRIP Accrual	-
Total Adjustments	\$ 6,905,894

**ECTOR COUNTY HOSPITAL DISTRICT
SUPPLEMENTAL SCHEDULE OF HOSPITAL TEMPORARY LABOR FTE'S
JANUARY 2025**

TEMPORARY LABOR DEPARTMENT	CURRENT MONTH					YEAR TO DATE				
	ACTUAL	BUDGET	VAR	PRIOR YR	PRIOR YR VAR	ACTUAL	BUDGET	VAR	PRIOR YR	PRIOR YR VAR
Cardiopulmonary	12.1	12.7	-4.7%	14.2	-15.1%	11.0	11.7	-6.0%	13.4	-18.0%
Operating Room	8.8	13.2	-33.1%	12.8	-31.0%	9.6	12.1	-20.9%	12.1	-20.4%
Imaging - Diagnostics	3.8	3.6	4.2%	2.4	59.8%	4.1	3.3	21.2%	2.7	51.3%
Labor & Delivery	3.2	5.3	-39.9%	4.7	-32.3%	3.7	4.9	-24.7%	4.3	-13.5%
Intensive Care Unit (ICU) 2	3.1	1.7	85.9%	1.1	182.9%	1.5	1.5	-1.7%	0.6	147.6%
4 East - Post Partum	1.5	1.6	-1.4%	1.5	3.5%	1.3	1.4	-9.7%	1.3	-1.9%
Laboratory - Chemistry	0.9	7.0	-86.9%	4.2	-78.1%	1.3	6.4	-80.1%	4.1	-69.0%
7 Central	1.1	1.1	4.1%	-	0.0%	1.2	1.0	21.8%	0.1	1022.2%
Intensive Care Unit (CCU) 4	1.8	1.3	42.8%	1.3	37.0%	1.2	1.2	2.5%	0.5	159.7%
UTILIZATION REVIEW	1.0	0.6	75.0%	1.0	4.5%	0.9	0.6	52.4%	0.4	149.6%
Imaging - Ultrasound	1.0	1.1	-7.4%	1.0	-4.3%	0.9	1.0	-12.9%	1.1	-22.6%
Center for Health and Wellness - Sports Medici	0.9	1.8	-49.0%	1.0	-8.7%	0.6	1.7	-63.6%	0.9	-30.1%
Imaging - Nuclear Medicine	0.3	-	0.0%	-	0.0%	0.6	-	0.0%	-	0.0%
PM&R - Physical	1.7	0.5	212.9%	-	0.0%	0.6	0.5	14.0%	-	0.0%
Laboratory - Histology	0.1	1.0	-90.6%	0.5	-83.5%	0.5	0.9	-47.8%	0.9	-50.4%
Emergency Department	0.2	0.5	-56.7%	0.1	308.3%	0.4	0.5	-24.5%	0.0	2502.1%
6 Central	0.6	0.3	97.1%	0.1	768.9%	0.4	0.3	28.1%	0.1	303.0%
3 West Observation	0.5	0.5	-8.5%	-	0.0%	0.3	0.5	-36.7%	0.0	1543.3%
Pharmacy - Retail	1.0	-	0.0%	-	0.0%	0.3	-	0.0%	-	0.0%
Recovery Room	-	0.5	-100.0%	1.6	-100.0%	0.2	0.5	-56.3%	1.9	-89.0%
5 Central	0.4	0.4	14.8%	-	0.0%	0.2	0.3	-51.0%	0.1	214.9%
4 Central	0.3	0.5	-49.1%	0.1	295.9%	0.2	0.5	-68.3%	0.1	77.6%
Nursing Orientation	-	-	0.0%	0.5	-100.0%	0.1	-	0.0%	0.3	-48.6%
6 West	0.3	0.1	276.2%	-	0.0%	0.1	0.1	55.6%	0.1	-20.3%
9 Central	0.1	0.3	-46.8%	-	0.0%	0.1	0.2	-56.4%	0.1	17.2%
Neonatal Intensive Care	-	-	0.0%	0.5	-100.0%	0.0	-	0.0%	0.7	-95.2%
5 West - Pediatrics	-	-	0.0%	-	0.0%	0.0	-	0.0%	-	0.0%
PM&R - Occupational	-	1.1	-100.0%	1.5	-100.0%	-	1.0	-100.0%	1.5	-100.0%
Imaging - Cat Scan	-	-	0.0%	0.9	-100.0%	-	-	0.0%	0.7	-100.0%
Care Management	-	-	0.0%	-	0.0%	-	-	0.0%	0.1	-100.0%
Laboratory - Hematology	-	2.2	-100.0%	-	0.0%	-	2.0	-100.0%	-	0.0%
Imaging - CVI	-	1.1	-100.0%	-	0.0%	-	1.0	-100.0%	-	0.0%
Cardiopulmonary - Neonatal Intensive Care Uni	-	0.7	-100.0%	-	0.0%	-	0.6	-100.0%	-	0.0%
SUBTOTAL	45.8	60.4	-24.2%	51.0	-10.2%	41.5	55.7	-25.5%	48.0	-13.6%
TRANSITION LABOR										
Laboratory - Chemistry	5.0	-	0.0%	3.4	46.4%	4.9	-	0.0%	3.3	46.8%
SUBTOTAL	5.0	-	0.0%	3.4	46.4%	4.9	-	0.0%	3.3	46.8%
GRAND TOTAL	50.7	60.4	-16.0%	54.4	-6.7%	46.3	55.7	-16.7%	51.3	-9.6%



Financial Presentation

For the Month Ended

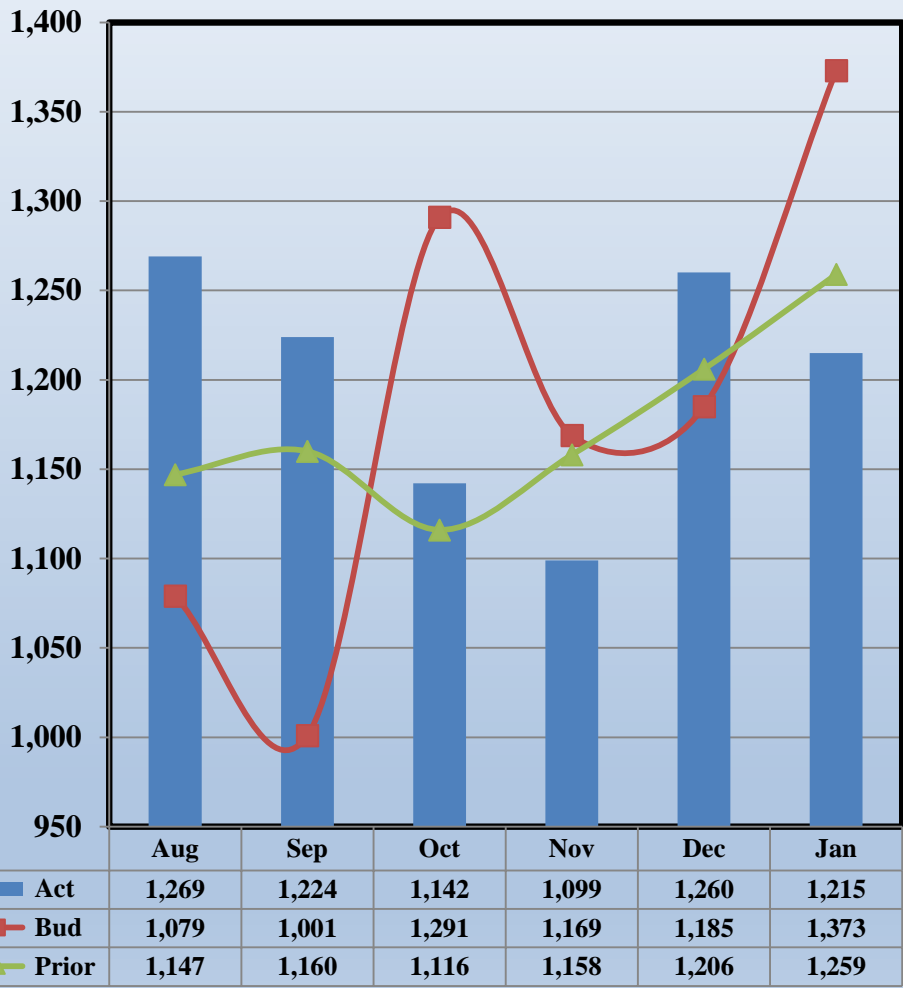
January 31, 2025

Volume



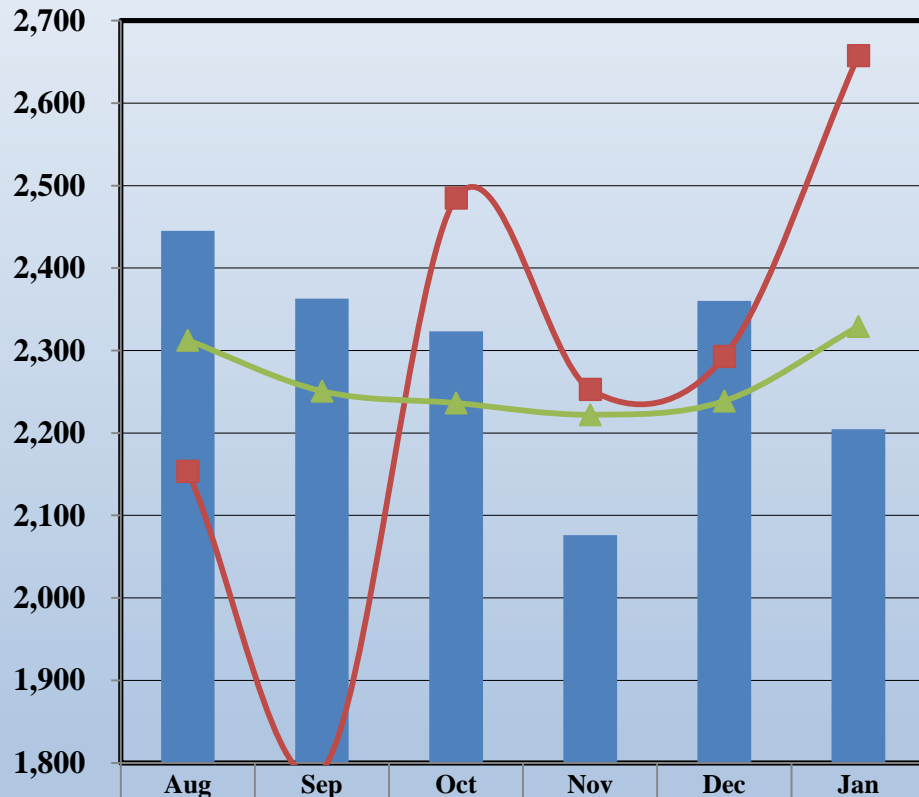
Admissions

Total – Adults and NICU



	<u>Actual</u>	<u>Budget</u>	<u>Prior Year</u>
Month	1,215	1,373	1,259
Var %		-11.5%	-3.5%
Year-To-Date	4,716	5,018	4,739
Var %		-6.0%	-0.5%
Annualized	14,392	13,845	13,381
Var %		4.0%	7.6%

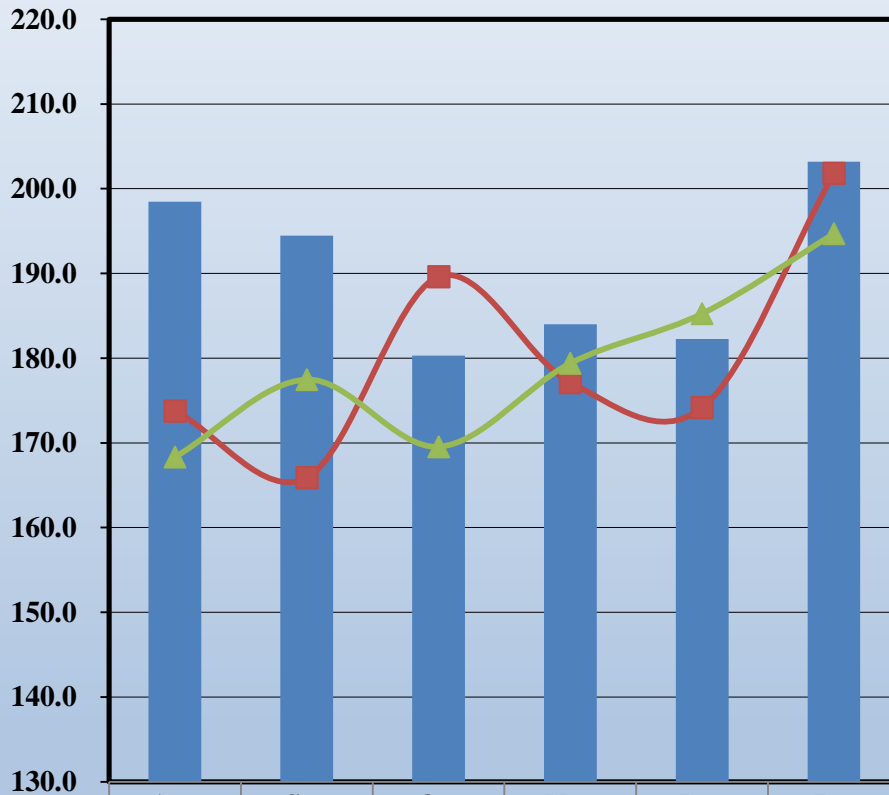
Adjusted Admissions



Act	2,445	2,363	2,323	2,076	2,360	2,204
Bud	2,154	1,791	2,485	2,253	2,293	2,658
Prior	2,313	2,251	2,236	2,222	2,239	2,329

	<u>Actual</u>	<u>Budget</u>	<u>Prior Year</u>
Month	2,204	2,658	2,329
Var %		-17.1%	-5.4%
Year-To-Date	8,961	9,689	9,028
Var %		-7.5%	-0.7%
Annualized	27,537	27,090	25,989
Var %		1.7%	6.0%

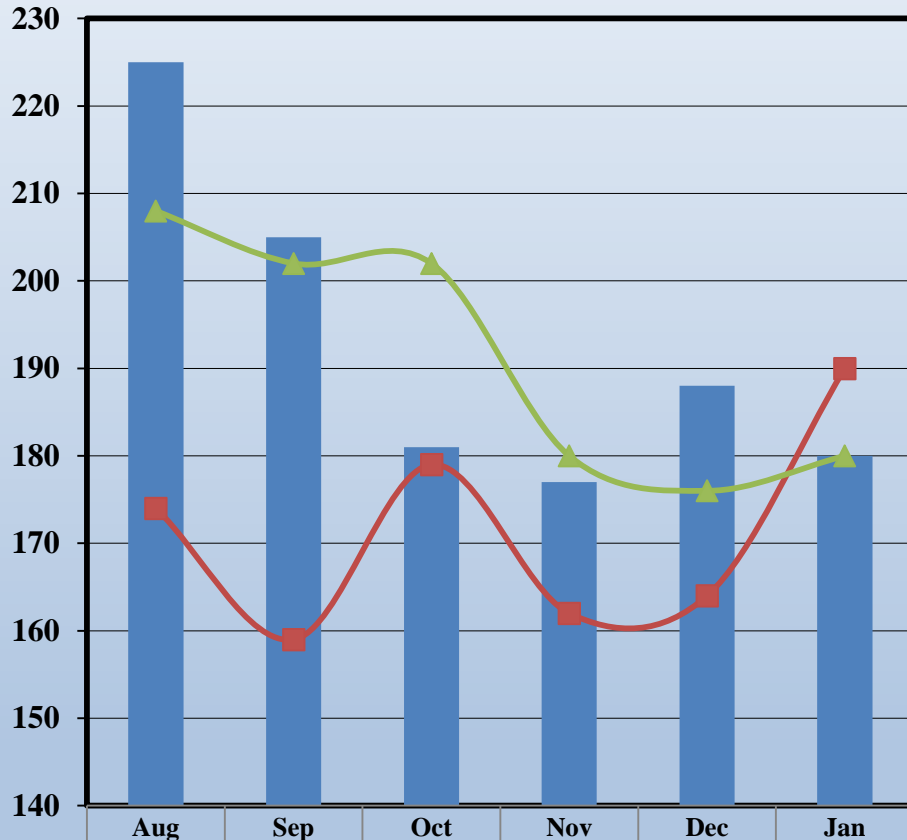
Average Daily Census



	Aug	Sep	Oct	Nov	Dec	Jan
Act	198.5	194.5	180.3	184.0	182.3	203.2
Bud	173.8	165.9	189.6	177.1	174.2	201.8
Prior	168.3	177.5	169.5	179.4	185.3	194.7

	<u>Actual</u>	<u>Budget</u>	<u>Prior Year</u>
Month	203.2	201.8	194.7
Var %		0.7%	4.4%
Year-To-Date	187.5	185.7	182.2
Var %		0.9%	2.9%
Annualized	190.3	182.8	175.4
Var %		4.1%	8.5%

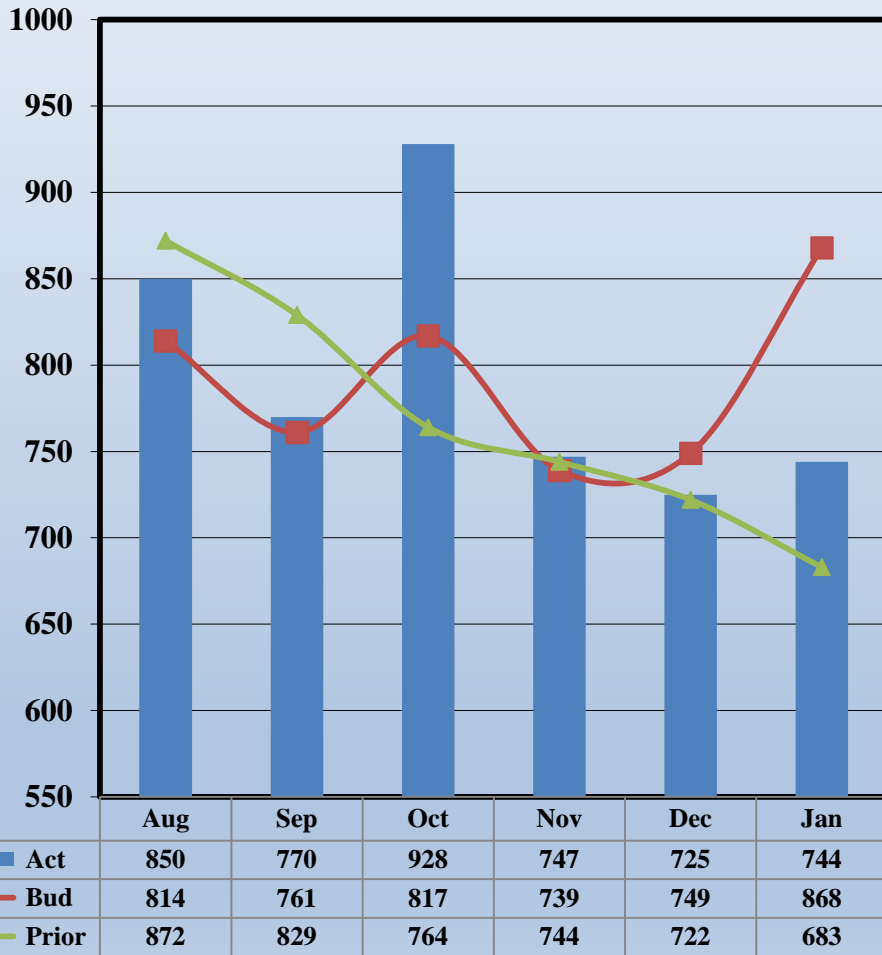
Deliveries



■ Act	225	205	181	177	188	180
■ Bud	174	159	179	162	164	190
▲ Prior	208	202	202	180	176	180

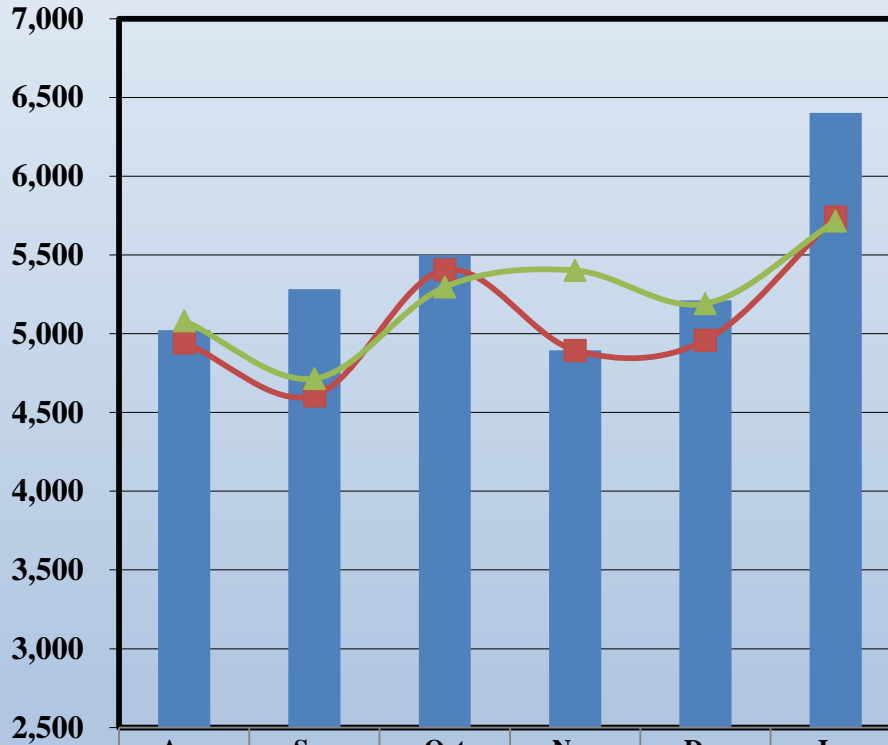
	<u>Actual</u>	<u>Budget</u>	<u>Prior Year</u>
Month	180	190	180
Var %		-5.3%	0.0%
Year-To-Date	726	695	738
Var %		4.5%	-1.6%
Annualized	2,210	2,115	2,126
Var %		4.5%	4.0%

Total Surgical Cases



	<u>Actual</u>	<u>Budget</u>	<u>Prior Year</u>
Month	744	868	683
Var %		-14.3%	8.9%
Year-To-Date	3,144	3,173	2,913
Var %		-0.9%	7.9%
Annualized	9,501	9,839	9,392
Var %		-3.4%	1.2%

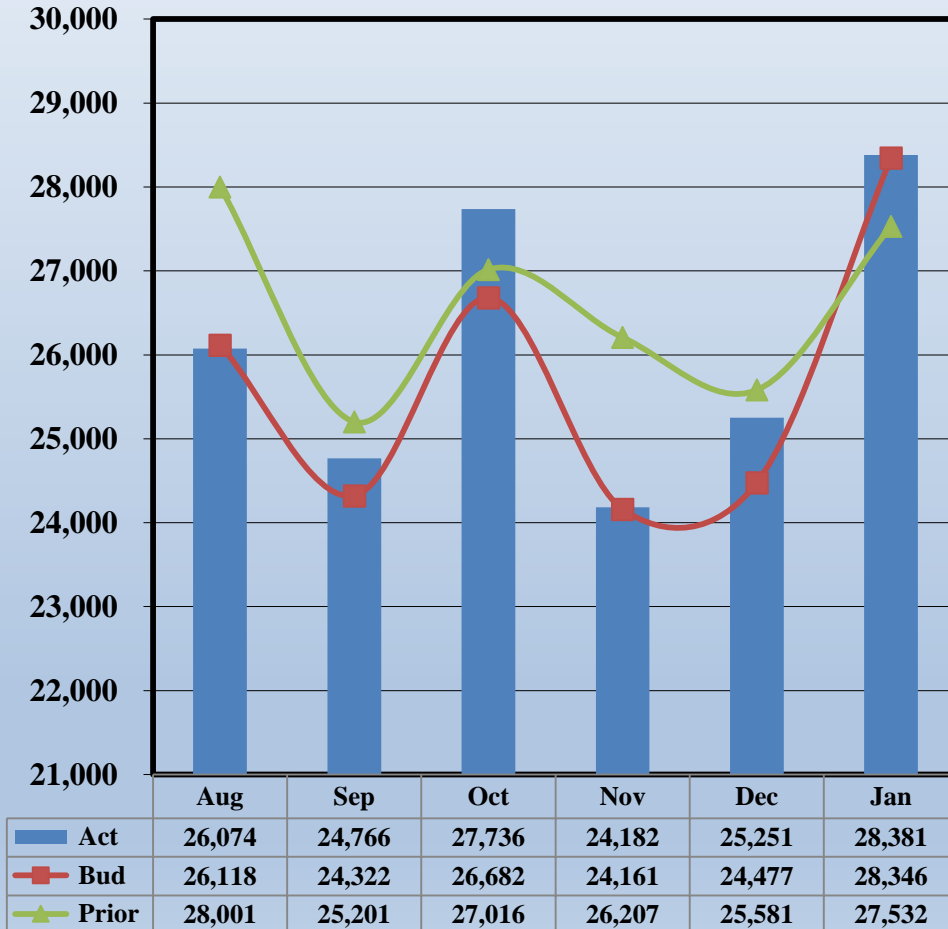
Emergency Room Visits



	Aug	Sep	Oct	Nov	Dec	Jan
Act	5,023	5,283	5,498	4,894	5,211	6,402
Bud	4,944	4,607	5,406	4,895	4,959	5,742
Prior	5,082	4,715	5,297	5,402	5,191	5,715

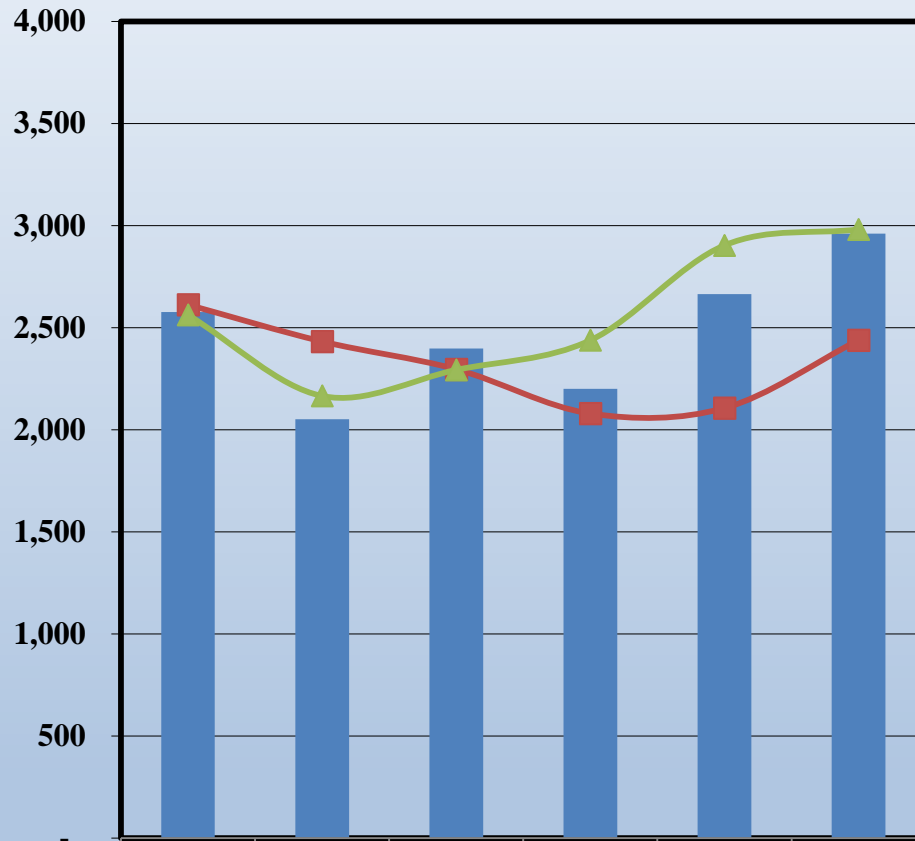
	<u>Actual</u>	<u>Budget</u>	<u>Prior Year</u>
Month	6,402	5,742	5,715
Var %		11.5%	12.0%
Year-To-Date	22,005	21,002	21,605
Var %		4.8%	1.9%
Annualized	63,886	61,467	60,923
Var %		3.9%	4.9%

Total Outpatient Occasions of Service



	<u>Actual</u>	<u>Budget</u>	<u>Prior Year</u>
Month	28,381	28,346	27,532
Var %		0.1%	3.1%
Year-To-Date	105,550	103,666	106,336
Var %		1.8%	-0.7%
Annualized	306,952	317,408	307,926
Var %		-3.3%	-0.3%

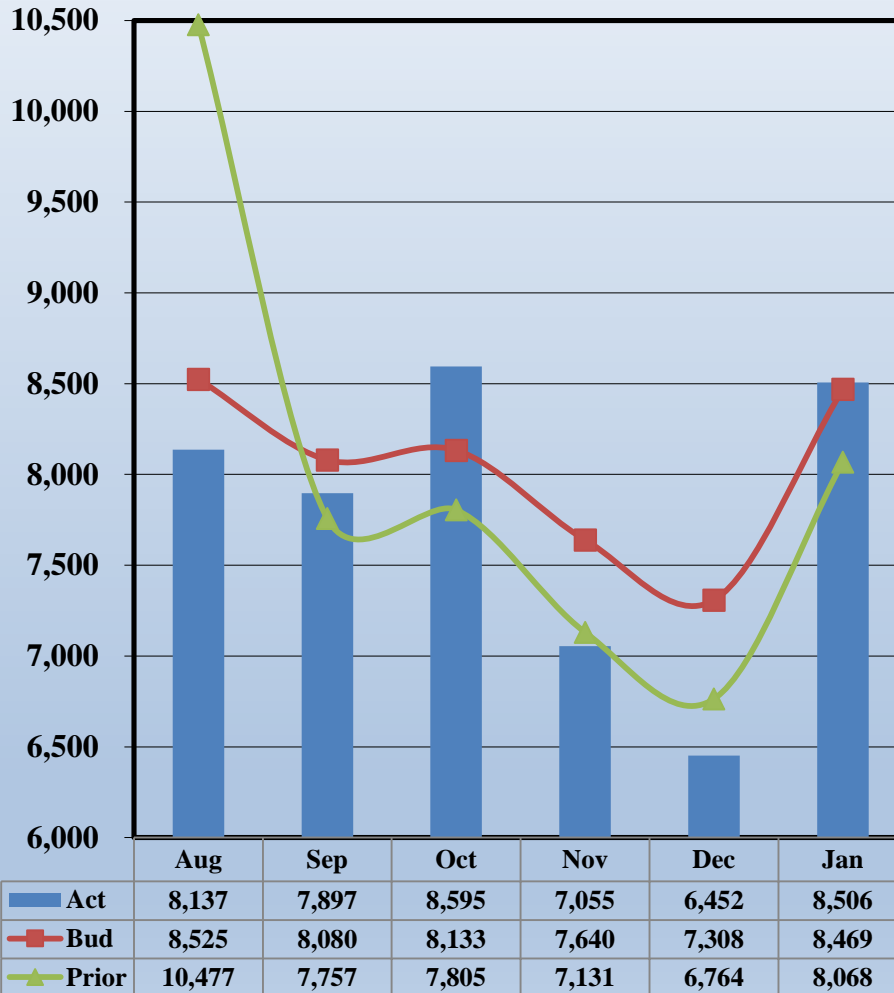
Urgent Care Visits



■ Act	2,577	2,051	2,397	2,200	2,664	2,960
■ Bud	2,612	2,432	2,296	2,079	2,106	2,439
▲ Prior	2,562	2,165	2,293	2,438	2,903	2,981

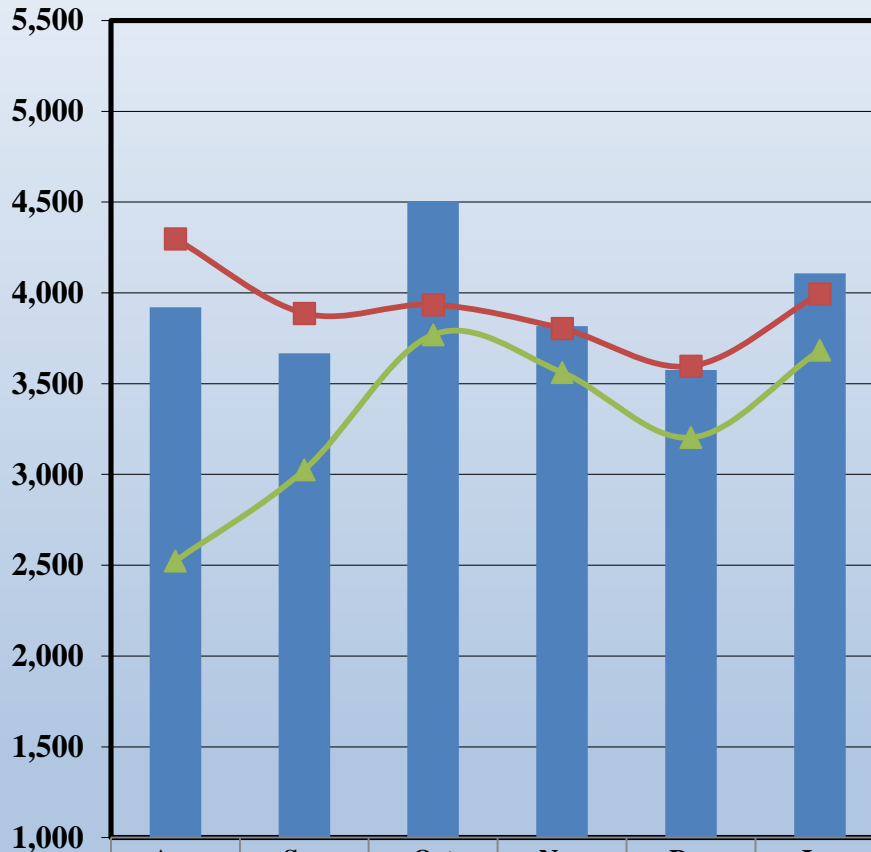
	<u>Actual</u>	<u>Budget</u>	<u>Prior Year</u>
Month	2,960	2,439	2,981
Var %		21.4%	-0.7%
Year-To-Date	10,221	8,920	10,615
Var %		14.6%	-3.7%
Annualized	26,514	30,292	27,673
Var %		-12.5%	-4.2%

Total ProCare Office Visits



	<u>Actual</u>	<u>Budget</u>	<u>Prior Year</u>
Month	8,506	8,469	8,068
Var %		0.4%	5.4%
Year-To-Date	30,608	31,550	29,768
Var %		-3.0%	2.8%
Annualized	94,799	94,512	103,444
Var %		0.3%	-8.4%

Total Family Health Clinic Visits



■ Act	3,921	3,667	4,504	3,817	3,576	4,108
■ Bud	4,298	3,888	3,935	3,804	3,597	3,995
▲ Prior	2,523	3,025	3,770	3,562	3,203	3,684

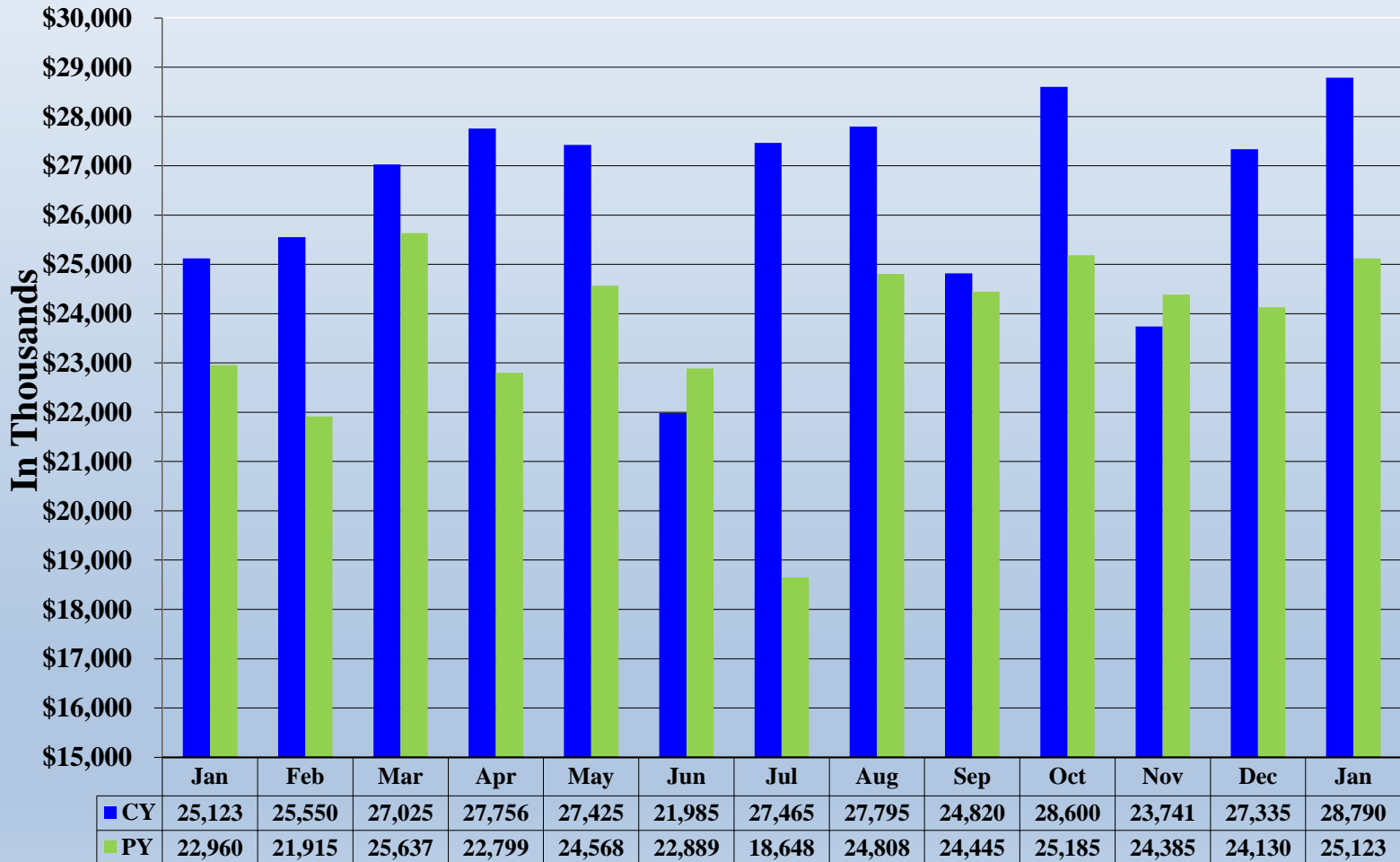
	<u>Actual</u>	<u>Budget</u>	<u>Prior Year</u>
Month	4,108	3,995	3,684
Var %		2.8%	11.5%
Year-To-Date	16,005	15,331	14,219
Var %		4.4%	12.6%
Annualized	46,528	48,536	31,380
Var %		-4.1%	48.3%

Accounts Receivable



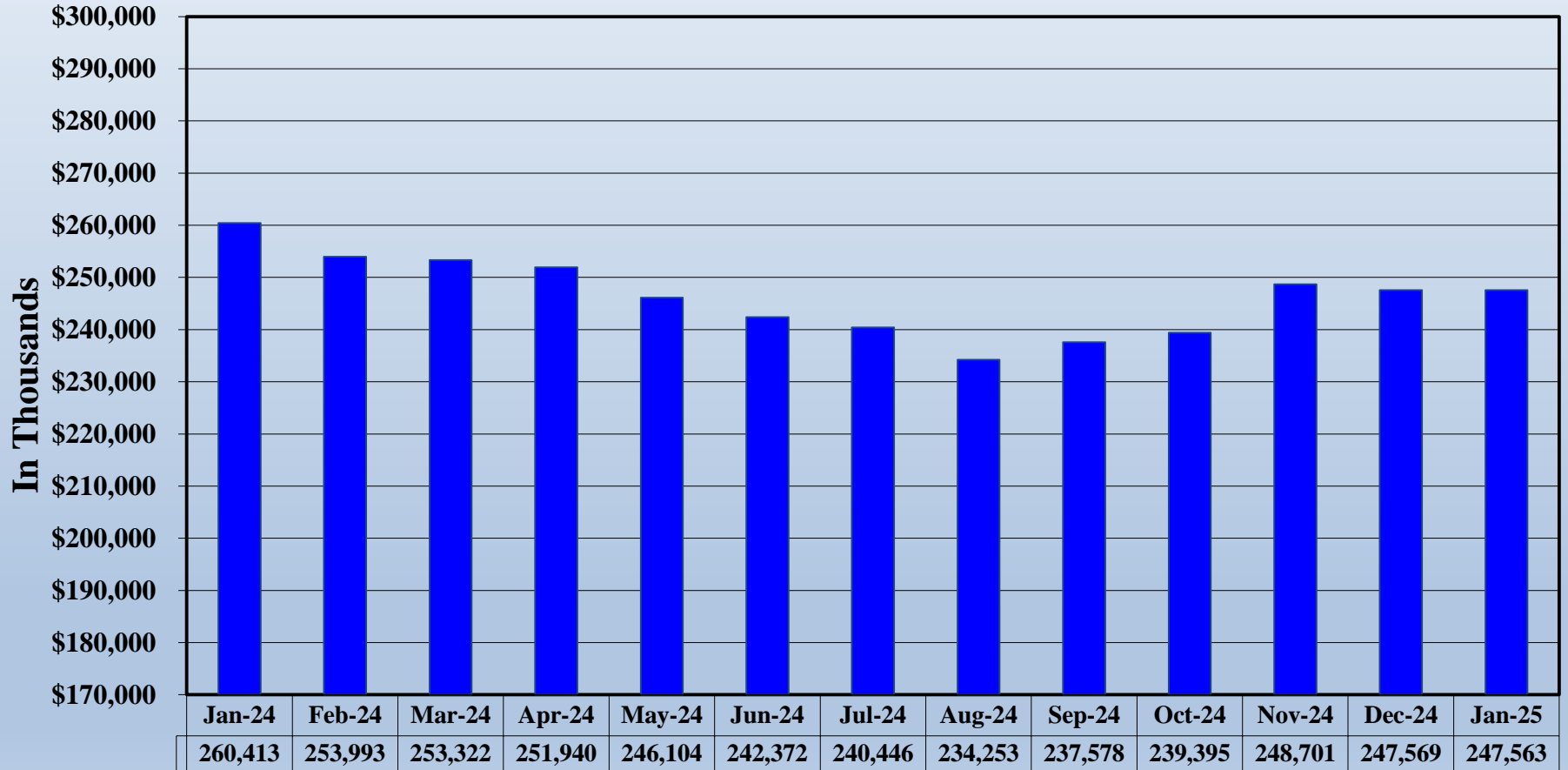
Total AR Cash Receipts

13 Month Trending



Total Accounts Receivable – Gross

Thirteen Month Trending



Revenues & Revenue Deductions



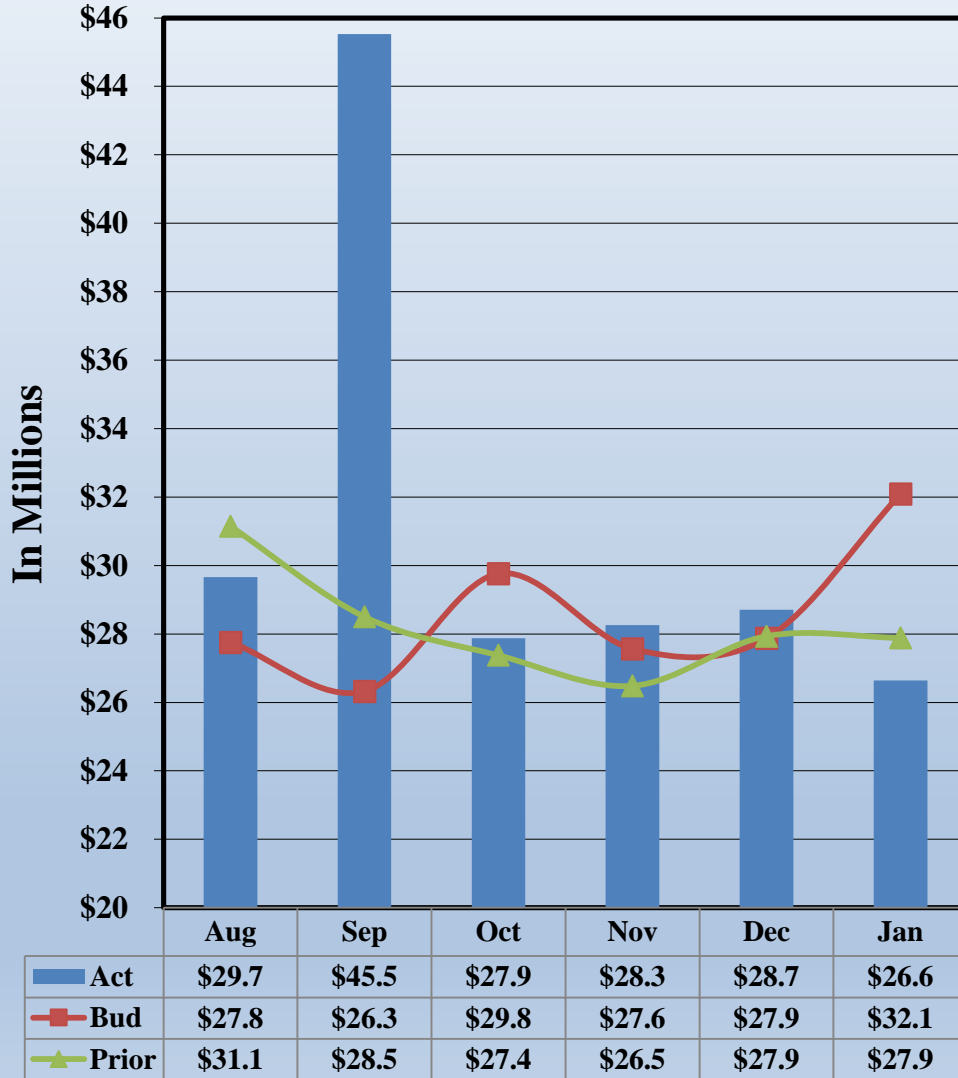
Total Patient Revenues

(Ector County Hospital District)



	<u>Actual</u>	<u>Budget</u>	<u>Prior Year</u>
Month	\$ 130.0	\$ 140.9	\$ 122.5
Var %		-7.7%	6.2%
Year-To-Date	\$ 492.5	\$ 513.4	\$ 471.3
Var %		-4.1%	4.5%
Annualized	\$ 1,473.0	\$ 1,449.9	\$ 1,377.3
Var %		1.6%	6.9%

Total Net Patient Revenues

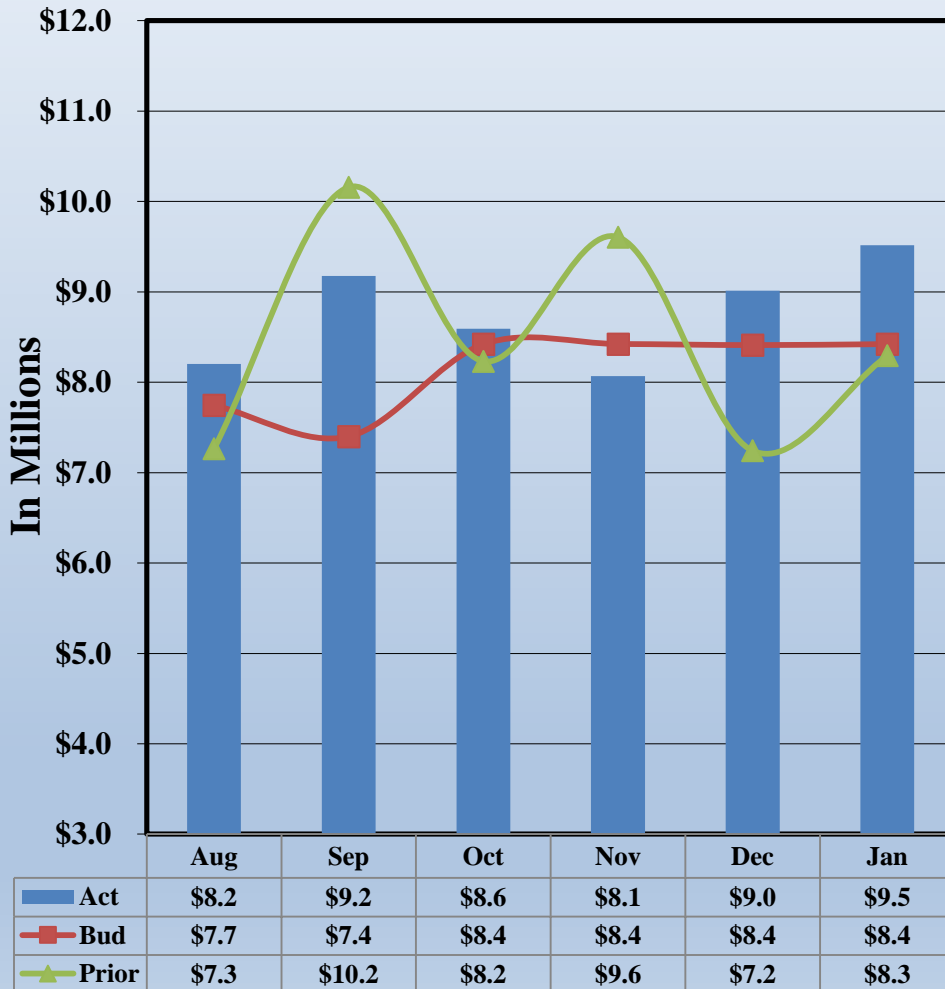


	<u>Actual</u>	<u>Budget</u>	<u>Prior Year</u>
Month	\$ 26.6	\$ 32.1	\$ 27.9
Var %		-17.0%	-4.4%
Year-To-Date	\$ 111.5	\$ 117.3	\$ 109.7
Var %		-4.9%	1.7%
Annualized	\$ 352.9	\$ 341.3	\$ 328.4
Var %		3.4%	7.5%

Other Revenue

(Ector County Hospital District)

Including Tax Receipts, Interest & Other Operating Income



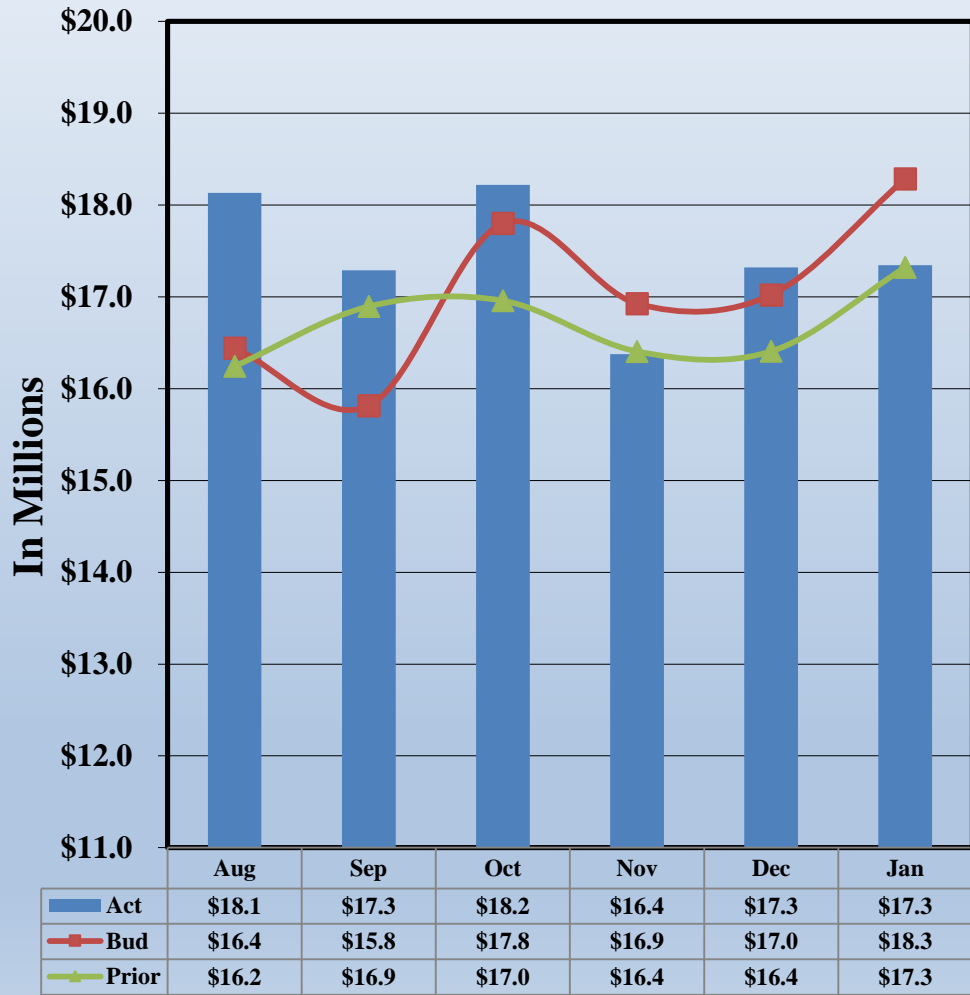
	<u>Actual</u>	<u>Budget</u>	<u>Prior Year</u>
Month	\$ 9.5	\$ 8.4	\$ 8.3
Var %		13.0%	14.7%
Year-To-Date	\$ 35.2	\$ 33.7	\$ 33.4
Var %		4.5%	5.4%
Annualized	\$ 101.5	\$ 94.9	\$ 98.3
Var %		7.0%	3.3%

Operating Expenses



Salaries, Wages & Contract Labor

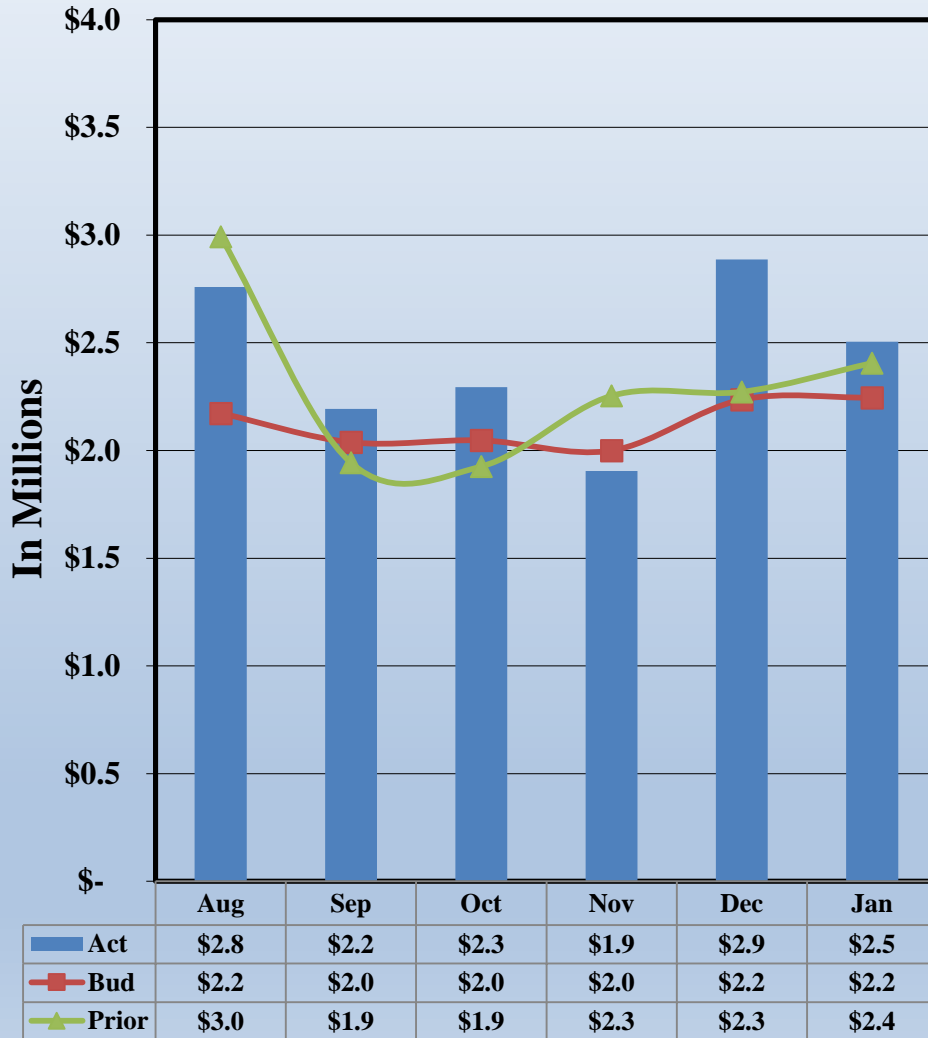
(Ector County Hospital District)



	<u>Actual</u>	<u>Budget</u>	<u>Prior Year</u>
Month	\$ 17.3	\$ 18.3	\$ 17.3
Var %		-5.5%	0.0%
Year-To-Date	\$ 69.3	\$ 70.0	\$ 67.1
Var %		-1.0%	3.3%
Annualized	\$ 208.1	\$ 202.1	\$ 196.2
Var %		3.0%	6.1%

Employee Benefit Expense

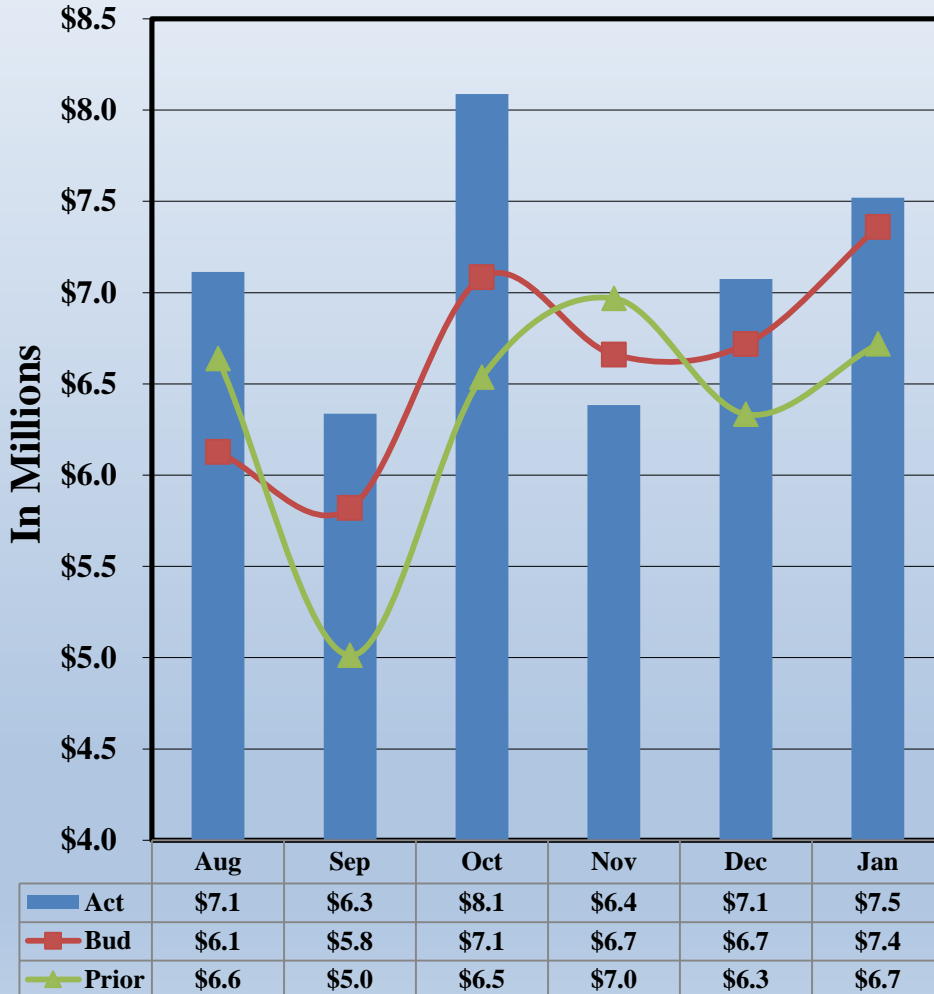
(Ector County Hospital District)



	<u>Actual</u>	<u>Budget</u>	<u>Prior Year</u>
Month	\$ 2.5	\$ 2.2	\$ 2.4
Var %		11.6%	4.2%
Year-To-Date	\$ 9.6	\$ 8.5	\$ 8.9
Var %		12.5%	8.3%
Annualized	\$ 24.3	\$ 25.5	\$ 28.0
Var %		-4.5%	-13.1%

Supply Expense

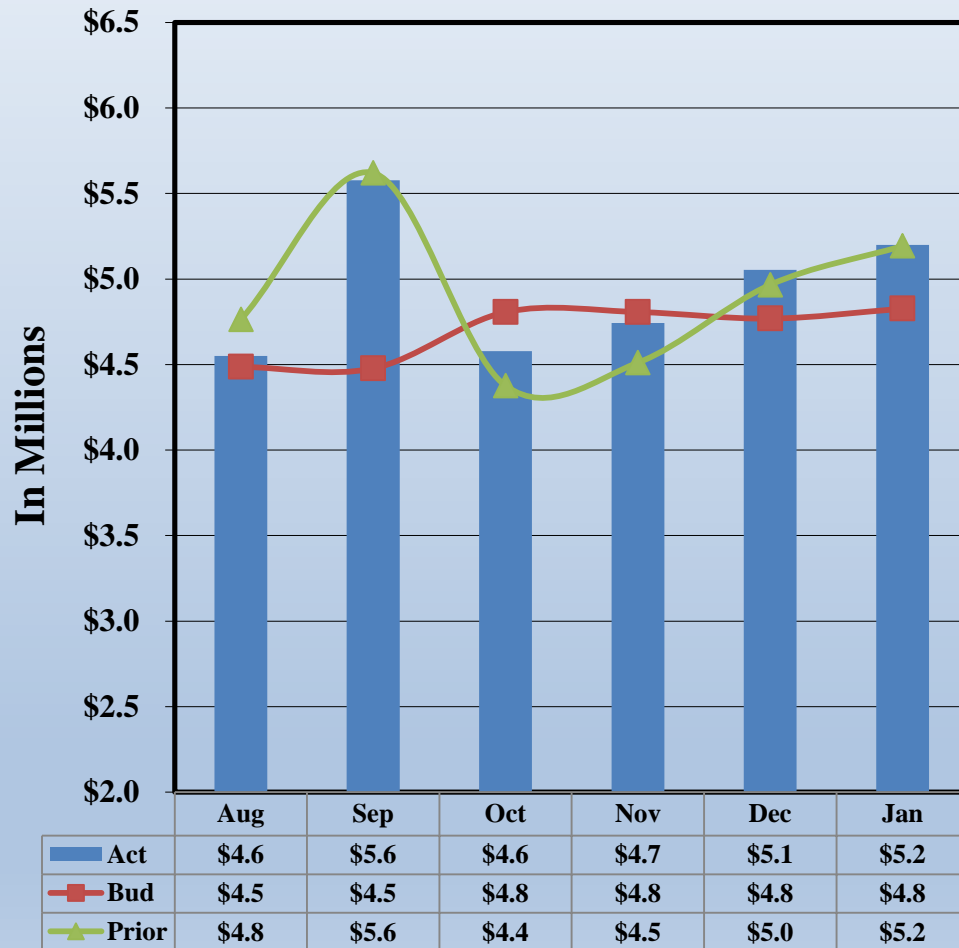
(Ector County Hospital District)



	<u>Actual</u>	<u>Budget</u>	<u>Prior Year</u>
Month	\$ 7.5	\$ 7.4	\$ 6.7
Var %		2.2%	11.9%
Year-To-Date	\$ 29.1	\$ 27.8	\$ 26.6
Var %		4.5%	9.5%
Annualized	\$ 81.1	\$ 77.4	\$ 73.4
Var %		4.8%	10.5%

Purchased Services

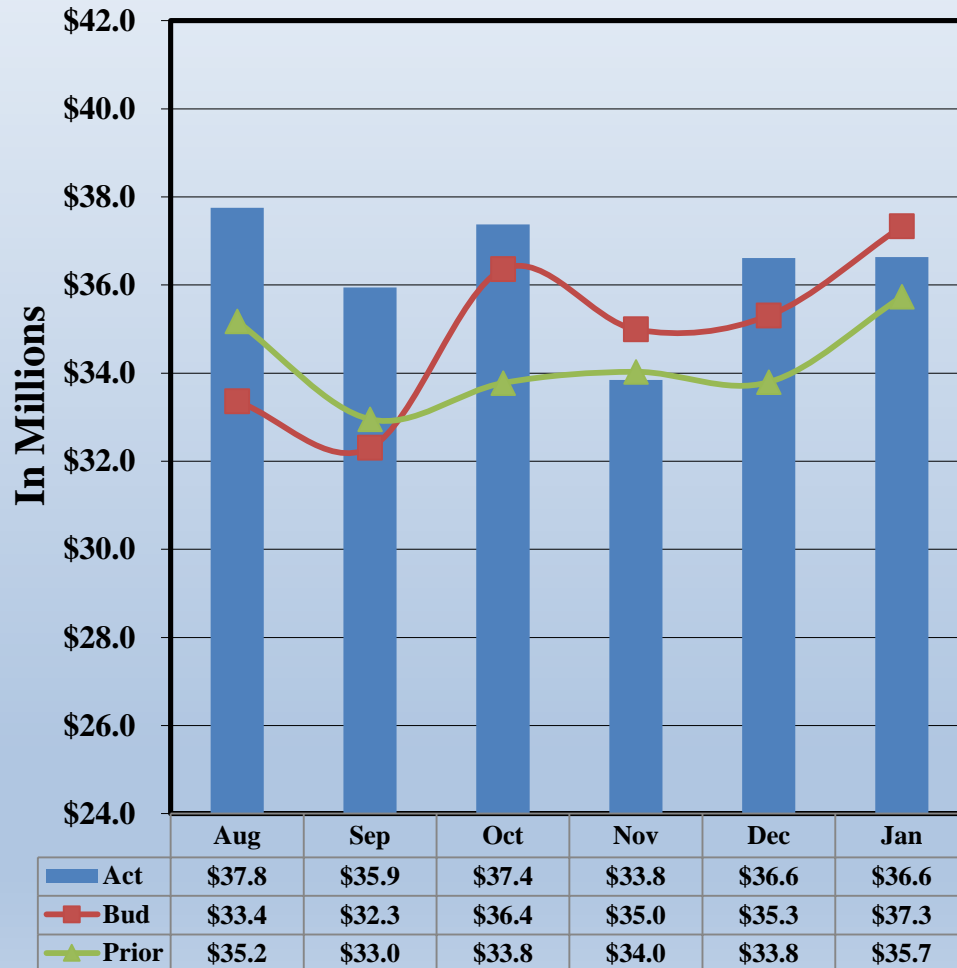
(Ector County Hospital District)



	<u>Actual</u>	<u>Budget</u>	<u>Prior Year</u>
Month	\$ 5.2	\$ 4.8	\$ 5.2
Var %		7.7%	0.1%
Year-To-Date	\$ 19.6	\$ 19.2	\$ 19.0
Var %		1.9%	2.8%
Annualized	\$ 57.3	\$ 55.5	\$ 55.4
Var %		4.2%	5.3%

Total Operating Expense

(Ector County Hospital District)



	<u>Actual</u>	<u>Budget</u>	<u>Prior Year</u>
Month	\$ 36.6	\$ 37.3	\$ 35.7
Var %		-1.9%	2.5%
Year-To-Date	\$ 144.5	\$ 144.0	\$ 137.3
Var %		0.3%	5.2%
Annualized	\$ 416.3	\$ 411.7	\$ 400.1
Var %		1.1%	4.0%

Adjusted Operating EBIDA

Ector County Hospital District Operations

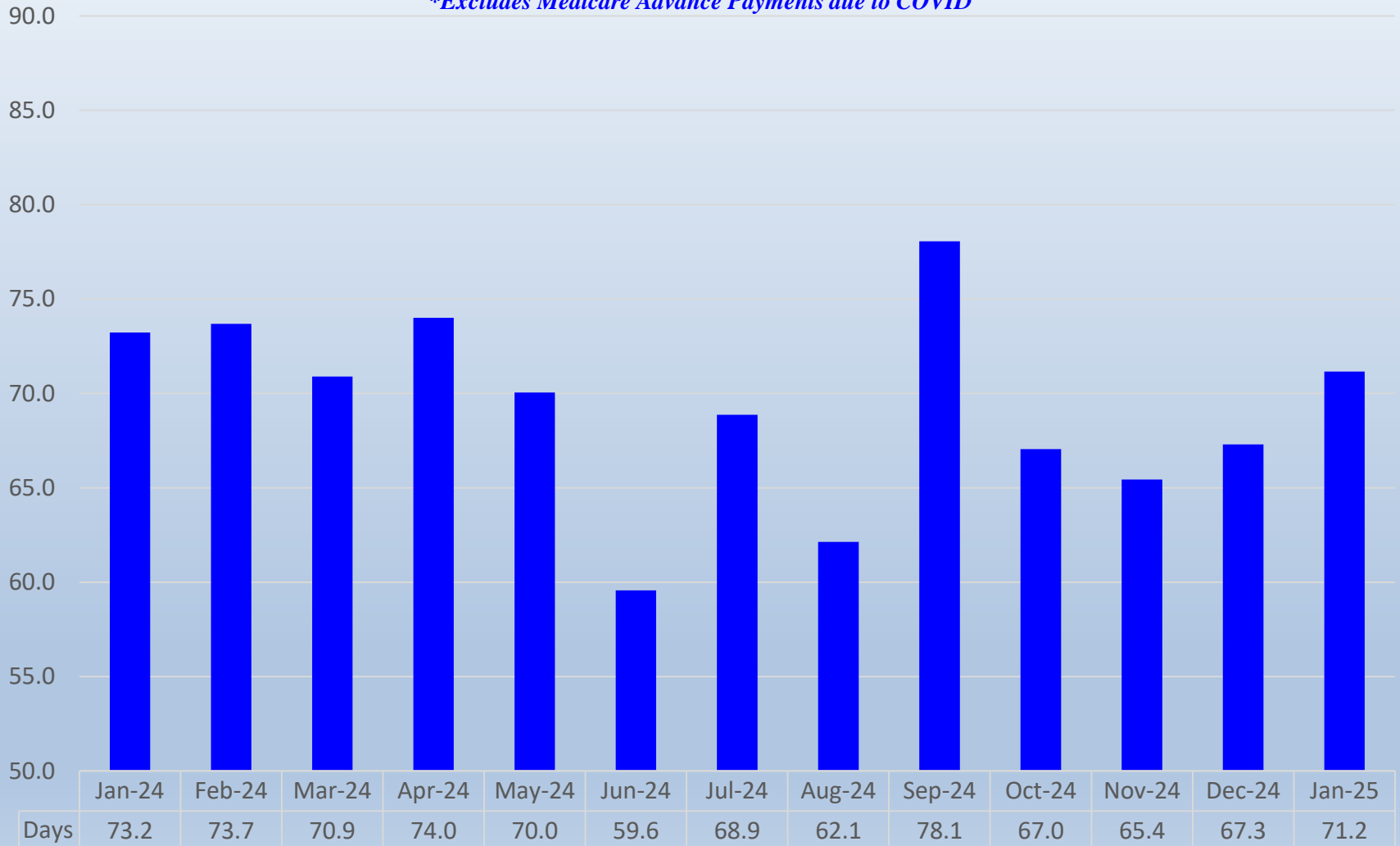


	<u>Actual</u>	<u>Budget</u>	<u>Prior Year</u>
Month	\$ (1.4)	\$ 2.5	\$ (0.3)
Var %		-156.0%	366.7%
Year-To-Date	\$ (1.0)	\$ 4.2	\$ 2.6
Var %		-123.8%	-138.5%
Annualized	\$ 18.6	\$ 14.9	\$ 23.8
Var %		24.8%	-21.8%

Days Cash on Hand

Thirteen Month Trending

**Excludes Medicare Advance Payments due to COVID*



The logo for MCH (Michigan Children's Hospital) is positioned in the upper right corner of the image. It features the lowercase letters "mch" in a bold, orange, sans-serif font. Above the letters is a blue, curved swoosh that arches over the top of the text.

MEMORANDUM

TO: ECHD Board of Directors

FROM: Ted Crowe Nutrition Services Director
Through Matt Collins, Chief Operating Officer

SUBJECT: Contract extension to the agreement between Ector County Hospital District
d/b/a Medical Center Hospital and Morrison Management Specialists, INC.

DATE: March 1, 2025

Background

Morrison food service provides management and support for the Medical Center Hospital food and nutrition in-patient and retail services. In addition, Morrison operates two retail venues: one in Wheatley Stewart and the other in the main hospital. The agreement provides certain management, hourly employees and regulatory programs.

Objective:

Extend purchased services agreement with Morrison. This extension will extend agreement for three years through February 28, 2028.

Cost:

Cost Year 1	\$359,615.28
Cost Year 2 CPI increase not to exceed 2.5%	
Cost Year 3 CPI increase not to exceed 2.5%	

Notable points of extension:

1. Morrison will continue to provide 9% of all broadline(foodbuy) purchases to Medical Center Hospital as monthly rebates. Prior twelve-month rebates Jan. 2024-Dec.2024 \$184,544
2. Morrison will decrease the annual CPI increase from 3% not to exceed 2.5%
3. Morrison will contribute \$150,000 in capital for food service venue improvements. The capital will be utilized to transition the current licensed Starbucks location into a Starbucks We Proudly Brew. As part of the transition, Morrison will upgrade the POS system at both the Coffee House and the WSMP Starbucks to include an ordering APP that could be utilized at both locations. The transition from a licensed store will also give Morrison the opportunity to expand food options in Starbucks at the WSMP.

MEMORANDUM

TO: ECHD Board of Directors

FROM: Tausha Martinez, RN, Director of Postpartum
Kim Leftwich, DNP, RN, Chief Nursing Officer

SUBJECT: Contract renewal for Hearing Screen Associates

DATE: February 27, 2025

Cost:

Cost Year 1 (screening of all babies \$11,440.00 per month) **\$137,280.00 yearly**

Objective:

Medical Center Health System (MCHS) uses Hearing Screen Associates to complete hearing screens on all infants born at our facility. All infants must have a hearing screen performed before discharge and if a follow up hearing screening is needed these are performed also by Hearing Screen Associates.

**CERTIFICATION OF UNOPPOSED CANDIDATES FOR OTHER
POLITICAL SUBDIVISIONS (NOT COUNTY) CERTIFICACIÓN DE
CANDIDATOS ÚNICOS
PARA OTRAS SUBDIVISIONES POLITICAS (NO EL CONDADO)**

**To: Presiding Officer of Governing Body
Al: Presidente de la entidad gobernante**

As the authority responsible for having the official ballot prepared, I hereby certify that the following candidates are unopposed for election to office for the election scheduled to be held on May 3, 2025.

Como autoridad a cargo de la preparación de la boleta de votación oficial, por la presente certifico que los siguientes candidatos son candidatos únicos para elección para un cargo en la elección que se llevará a cabo el 3 de mayo 2025.

**List offices and names of candidates:
Lista de cargos y nombres de los candidatos:**

Office(s) Cargo(s)	Candidate(s) Candidato(s)
Ector County Hospital District, District 1 Distrito del Hospital del Condado de Ector, Distrito 1	Bryn Dodd

Lisa Sertuche
Signature (Firma)

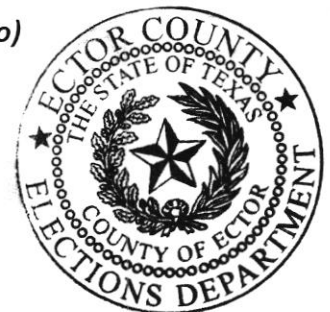
LISA SERTUCHE
Printed name (Nombre en letra de molde)

ELECTIONS ADMINISTRATOR
Title (Puesto)

2-25-25
Date of signing (Fecha de firma)

See reverse side for instructions
(Instrucciones en el reverso)

(Seal) (sello)



February 2025 CEO Report

Community Outreach

Community Events:

February 25 – ECISD Teen Parent Tour – Cancelled due to low student census.

Community Sponsorships:

February 18 – 2025 Chamber Citizen of the Year Luncheon – MCH had one table of 8 as part of the platinum membership. Board member David Dunn attended along with Tina Leal.

February 22 – Black Cultural Council Evening with the Star banquet. MCH had one table of 10 which was offered to employee Nyasha Campbell, 6C Charge Nurse for family and friends as her son was honored at the event.

February 24 – Shrimpfest benefitting the Ellen Noel Art Museum. MCH was a Karnival Krewe sponsor with 8 seats. The following MCHS Board members indicated they would attend Richard Herrera and guest, David Dunn and guest, Will Kappauf and guest, and Don Hallmark and guest.

February 25 - Broadway Comes to the Basin benefitting the Laura Bush Institute for Women's Health. MCH is a bronze sponsor with a table for 8. Event attendees were Tina Leal and guest, Kelly Cecil and guest, and Volunteer Services staff along with two MCH volunteers.

Upcoming Community Events:

March 22 – OC Spring Wellness Fair. Community event opportunity to provide education along with information on services.

Upcoming Community Sponsorships:

March 6 – 4th Annual SheCan Women's Conference presented by the Odessa Chamber of Commerce. MCH has a table of 8 as a Chamber platinum sponsor.

March 29 – Wish Night West Texas benefitting Make a Wish. MCH is a bronze sponsor with a table for 10.

**MCHS FY25 Campaign Build Out
February 2025**

Q2 JANUARY-FEBRUARY-MARCH

Cardiology
Family Medicine
PCPs
Urgent Care
FHC

Digital Ads - Rotating (100% Total)

Cardiology
Family Medicine
FHC (Year Round)

Urgent Care - It's Urgent

1) Campaign 1: Cardiology 30%/20% Spanish

Click through to this site: <https://www.mchodessa.com/services/cardiovascular-care/>

2) Campaign 2: FAMILY MEDICINE 10%

Click through to this site: <https://www.mchodessa.com/services/Primary-care/>

3) Campaign 4: Urgent Care - It's Urgent 20%/10% Spanish

Click through to this site: <https://www.mchodessa.com/services/mch-urgent-care/>

4) Campaign 5: FHC 10% - FOUR Convenient Locations

Click through to this site: <https://www.mchodessa.com/services/mch-family-health-clinics/>

NOTE: Urgent Care will also be running a separate digital campaign thru Apr.

Digital Video Ads Rotating

Cardiology - Berta - 40%
Family Medicine - 40%

Urgent Care - Julie - 20%

1) Campaign 1: Cardiology

Click through to this site: <https://www.mchodessa.com/services/cardiovascular-care/>

2) Campaign 2: Family Medicine – MCHS Family Medicine

Click through to this site: <https://www.mchodessa.com/services/primary-care/>

3) Campaign 3: Urgent Care

Click through to this site: <https://www.mchodessa.com/services/mch-urgent-care/>

OA Digital Ads - Rotating

Cardiology

Urgent Care

Family Medicine

FHC

TV Commercials - TV Buys - :30

Cardiology – English 50%

Urgent Care - Julie - Spanish- 50%

Urgent Care Bookend - 25% English

FHC (Raul) - Spanish- 50%

75th Anniversary - 25% English

Billboard (s) -

-Loving Our Patients

-Walk in Clinic with Hours

-75th Anniversary (keep until May)

-Urgent Care

Andrews Billboards

-MCH Branding – Your One Source -Quality Care Close to Home

-75th Anniversary

-Heart Health (Andrews only, always keep heart health)

Static Billboard

My MCH Billboard - Quality Care Close to home

Midland Lifestyles - February

AD - Cardiology

ARTICLE - Cardiology

March will be Diabetes Clinic

Pipeline Magazine - February

AD - Cardiology

ARTICLE - Cardiology

Odessan Magazine - February

AD - Cardiology

ARTICLE - Cardiology

Odessa Chamber E-Blast (s) - Due the Monday before the date listed

First, second, third Wed of the month

February 5th: Go Red for Your Heart

Link: <https://www.mchodessa.com/services/cardiovascular-care/>

February 12th: Diabetes - **New ad/article coming**

Link TBD

February 19th: Cardiology

Link: <https://www.mchodessa.com/services/cardiovascular-care/>

Chamber Digital Mailer – February

Cardiology

Link to: <https://www.mchodessa.com/services/cardiovascular-care/>

Podcast J & J Topics/Promos

Wk 1- Family Medicine

Wk 2- Cardiology

Wk 3- Diabetes

Wk 4- Cardiology

Podcasts - Russell - speak to heart issues - need time from Russell

Add Diabetes

New Providers

Urologist ready to go

Waiting on ENT & G

FEBRUARY 2025 TELEVISION PLACEMENT

6pm and 10pm News placement on KOSA, KWES and KUPB (Spanish)

Length :30 TVC

Dates: February 3, 2025 - February 28, 2025

Local News placement on KOSA, KWES (Cardiology/Urgent Care Bookend/75th) and

KUPB (Spanish - Urgent Care-Julie/FHC-Raul)

Station	DESCRIPTION
KOSA-TV (CBS)	4 Spots
KOSA-TV (CBS)	Heart Health Sponsorship
KWES-TV (NBC)	4 Spots
KTLE-TV (Telemundo)	Heart Health Sponsorship
KUPB-TV (Univision)	6 Spots
TOTAL:	14 Spots